WEATHER DATA APPEAR ON PAGE 16

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PARIS, FRIDAY, JANUARY 11, 1985

ESTABLISHED 1887

**New Shifts** 

By Reagan

In Cabinet

Appointments Set

For Education,

Energy, Interior

By David Hoffman

Ronald Reagan, in the second shuf-

fle of his cabinet in a week, said Thursday he would nominate Energy Secretary Donald P. Hodel as

interior secretary and the White House personnel director, John S.

Herrington, as Mr. Hodel's re-

The White House spokesman, Larry Speakes, said in announcing

the changes that Mr. Reagan also

would nominate William J. Ben-

nett, chairman of the National En-

dowment for the Humanities, as

Mr. Speakes said that Mr. Rea-gan would name his assistant chief of staff, Richard G. Darman, as

secretary of education.

Sushington Post Service

WASHINGTON - President

## Soviet Switch on Arms Talks May Show Economy Concerns

By Seth Mydans New York Times Service

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MOSCOW - Six months ago, Western diplomats were writing off the possibility that the Kremlin might return to arms negotiations. They said the Soviet Union's aging leaders were too insecure, too set in their ways, to take initiatives.

This week in Geneva, however, the Russians, who often complain about what they call zigzags in U.S. policy, completed a turnaround that these same diplomats concede was beyond their expectations.

A leadership that seemed to have hunkered down behind the Kremlin's red-brick walls, refusing to negotiate with Washington and ready to ride out a new Cold War, has quickly agreed to new arms negotiations and now is talking about a whole new perspective for better relations between the two nations.

The Soviet press on Wednesday portrayed the talks in Geneva beween Secretary of State George P. Shultz and Foreign Minister Andrei A. Gromyko as a success, describing the agreement to open new negotiations as a victory for Mos-

The government newspaper, Izvestia, even allowed itself a moment of jubilation, exclaiming,

Press commentaries stress the broader context of the agreement. In this, they followed the lead of Mr. Gromyko, who said as he left Geneva that "the situation in the world as a whole largely depends motivation on both a substantive on the state of U.S.-Soviet rela- and a public-relations level for the tions" and that now "a certain step Soviet turnaround. has been made in establishing a dialogue between our two coun- ality that they have to face and the

By Michael T. Kaufman

and co-defendant, former Captain

ants Waldemar Chmielewski, 29,

and Leszek Pekala, 32, are charged

Mr. Pietruszka spoke after the

priests, whom he described as

wearing crosses on their chests

He said there were a few dozen

such clergymen in Poland and he numbered Father Popieluszko

among them. He said these clerics

and hatred in their hearts."

priest on his own initiative.

er.on Oct. 30.1

**Polish Colonel Denies** 

Ordering Priest's Death

New York Times Service cussion in regard to Father Popie-TORUN, Poland — The highest-luszko was there ever any approval

ranking of four Polish security po-licemen on trial for killing a pro-Solidarity priest denied Thursday

that he had approved any physical The first, he said, was that "in ac-violence against the Reverend Jerzy cordance with socialist humanism

Popieluszko, an action he said was we follow the rule that a political inconsistent with "socialist human-inconsistent with "socialist human-ism." enemy should be fought, but only with political and social arguments.

rank after his arrest on charges of ed in the code of conduct of his

aiding and abetting the crime, indi-cated that it was his chief accuser "Respect for law, objectivity, effec-

Grzegorz Piotrowski, 33, who led crecy."

the abduetion of the dissident He concluded: "From the two

Captain Piotrowski and Lieuten-uts Waldemar Chmielewski, 29, Mr. Pietruszka insisted that the

with kidnapping, beating and kill-ing Father Popieluszko on Oct. 19. involved gathering information on

The priest's body was recovered their "illegal political activities," from a reservoir on the Vistula Riv-

court had heard evidence from the that church leaders would silence

other three officers. All four face a the priests involved. He said that in

possible death sentence.

Mr. Pietruszka conceded that last September he had discussed of the priests he had targeted. Fa-

with Mr. Piotrowski and another, ther Stanislaw Malkowski, not to

with Mr. Piotrowski and anome, unindicted officer the need to curb preach in Warsaw.

the political activities of certain Mr. Pietruszka said that Mr. Pietruszka said that

Instead, Adam Pietruszka, 47, not with the strength of fists."

who was stripped of his colonel's

The second reason he cited in the second reason he cited

showed the press conference in Ge-neva at which Mr. Shultz said that would be opened to a nuclear first-"an important beginning" had strike capability."

alternative to the policy of peaceful coexistence," said Yuri Kornilov, a commentator for Tass, the official

press agency.

He said: "There is and can be no means to solving pressing interna-tional problems other than con-initial U.S. program is estimated at structive dialogue, talks, a search for areas of agreement that could lead to stronger trust between countries, to the creation of such an atmosphere in international relations as would be free of the nuclear threat, enmity, suspiciousness, fear and hostility."

As recently as October, Soviet officials were stonily insisting that there would be no return to negoti-ations until the United States removed the new missiles it had begun to install in Western Europe. The start of deployment of the Pershing-2 and cruise missiles at the end of 1983 led the Soviet Union to break off talks in Geneva on strate- projects. gic arms and medium-range mis-

grily rejected an American suggestion that talks on the militarization of outer space be combined with the suspended talks on nuclear missiles. Something along these lines emerged from the talks Monday and Tuesday in Geneva.

Western diplomats see a strong

"There is both the economic rereality of strategic weapons: They Mr. Gromyko was shown on the see the arms race as destabilizing," main television news program, a diplomat said. In addition, he reading his statement at the Gene-va airport. The program also U.S. superiority in space weapons

However, he insisted, "at no dis-

cussion in regard to Father Popie-

have been given for two reasons.

The second reason he cited rest-

tiveness and in some instances se-

spheres, morality and regulation,

operation he had envisioned

detention he had read that Cardi-

another officer about Father Po-

had "encouraged aggressive behav-ior" from their pulpits and that mendation that they stop the would have had no other alterna-

Piotrowski to follow Father Popie- crazy."

Roman Catholic hierarchy.

The Soviet Union's economic "There is, and can be, no sensible difficulties have been mentioned by Konstantin U. Chernenko, the Soviet leader, who has spoken of the drain of military spending on the national economy.

> The tremendous costs of a new initial U.S. program is estimated at \$26 billion, would throw off plans for the Soviet economy, one Soviet official said. "They would have to set aside the whole economic plan for the next 20 years," he said. This official, who has access to

high-level policy thinking, said that Soviet military-industrial experts may have advised the leadership that they could match U.S. space technology, but that its cost would be virtually prohibitive. A scientific report on space

weapons obtained from Soviet sources this week stressed the "huge funds" that would be called for - funds drained from other

On the public-relations level, a Western diplomat said: "They've been in a terrible position, refusing to negotiate. They'd walked out of Geneva and they couldn't get off the hook." The Kremlin's intransigence was making its position in-creasingly awkward with both its East European allies and with the West European nations it has been courting, he said. In addition, Western analysts

say, there seems to be a genuine desire to improve relations with the

Mr. Chernenko is seen as a backer of detente, a basic policy of his mentor, Leonid I. Brezhnev. Other analysts suggest that Mikhail S.

Gorbachov, who at 53 represents (Continued on Page 2, Col. 4)

Adam Pietruszka

tempted abduction of the priest.

Furthermore, he said, he did not

know that his three subordinates

went on another trip a week later



#### Arms Agreement Called a Step in Improving Ties

By Bernard Gwertzman

WASHINGTON - President Ronald Reagan has said that he hoped the agreement with the Sovi-et Union on holding arms talks would produce "a new dialogue"

The chief U.S. delegate says trade talks in Moscow have been 'useful.' Page 2.

and better relations between Washington and Moscow.

In a statement opening his first televised news conference since his re-election, Mr. Reagan said Wednesday he wanted 1985 to "emerge as one of dialogue and negotiations, a year that leads to better relations between the United States and the Soviet Union."

Mr. Reagan said he hoped the improved climate brought on by arms talks would also lead to warmer relations on other issues. such as trade and the handling of regional conflicts. He declined to describe the new outlook as "detente," a word be has often derided.

He asserted that the United States would be "flexible, patient and determined" in future talks, and he called on the Soviet Union to reciprocate "to help give new life and positive results to that process



Secretary of State George P. Shultz, flanked by President Reagan and Vice President George Bush. on his arrival at the White House after the arms negotiations in Geneva.

ferences with Moscow remained U. Chernenko the Soviet leader, will be the reduction of nuclear grapple with the issues so central to for the sake of meeting. He said he peace and security for ourselves. would welcome a summit conferthe complete elimination of nuclear our allies and the world."

"But we will persevere." he said

this week's meeting in Geneva, said that too often in the past, "it that "verification to the extent poswhile only a single step, is the be-was a one-way street," with the sible" would be sought, ginning of a new dialogue between Soviet Union taking advantage of Earlier Wednesday afternoon, ginning of a new dialogue between Soviet Union taking advantage of the United States and the Soviet the United States.

"many and profound" and that the Mr. Reagan repeated his view that arms and the strengthening of stranegotiations will be difficult as we it served no purpose to meet just ence that was well prepared.

When asked whether he agreed evidently pleased that his efforts to with Mr. Chernenko in reviving det the Soviet Union could be trusted renew arms talks had produced re-tente, Mr. Reagan said, after pausing, "Yes, we would welcome such ment, Mr. Reagan said that "abso"It is my hope," he said, "that a thing if it is a two-way street." He lute verification is impossible," but

Referring again to his goals in

which we welcomed," said an offi-

they do not go far enou

al income taxes, effective in 1986.

but he did not specify what groups

would be affected or by how much.

Asked whether the government

quickly enough."

"still open."

holesale prices.

continues to fall," he said.

Mr. Fabius also said that before

along with projects aimed at im-

Mr. Fabius ruled out any imme-

tary and fiscal policy, he said.

tegic stability."
"Our ultimate goal, of course, is

weapons," he said. When asked whether he thought to abide by an arms control agree-

Mr. Reagan had given a warm wel-

United Press International LONDON — Prime Minister reorganization should be fully Margaret Thatcher on Thursday studied and considered before any cial of the Patronat, France's emdenied reports that Britain pro-

> warfare capability in the late 1950s," Mrs. Thatcher told the House of Commons. "There has been no change in government po-

the government intended to decontrol all prices before the parliamencause of a magazine report that she tary elections in 1986. He said "yes" and then later added that the had formed an "ultra-secret" cabinet committee to study proposals government would first act on "The rest will follow as inflation

men, reported that "Mrs. Thatcher is on the point of forcing through a the end of January, he planned to decision that Britain should restart announce measures related to

> Proposals for Britain to start production of nerve gas have already been put to an ultra-secret special ministerial committee, set up by Mrs. Thatcher last summer. the magazine said. The weekly said it based its article on secret govern-

in the European Monetary System, Government sources confirmed only that senior ministers held a series of meetings last year to review the government position on chemical weapons.

# **Plans Denied**

licy since then, nor is any change now proposed

also intended reducing corporate and payroll taxes, as the Patronat "But as a responsible governhas repeatedly urged, the prime ment we have a duty to keep deminister said that question was fense policy under review in the light of the massive Soviet capabili-Mr. Fabius was asked whether

chemical weapons.

A leftist weekly, The New States-

ment documents it had obtained.

## come to Secretary of State George When asked whether he favored the arms control negotiations, he The president cautioned that difan early meeting with Konstantin said "our objective in these talks" P. Shultz, who returned from Gene(Continued on Page 2, Col. 2)

posed to resume making chemical nize." Mr. Speakes said, "Asking weapons. But she did not rule out for the studies does not necessarily Mr. Fabius said in his speech that the government would take steps to implement a cut in personsteps to implement a cut in person"Britain abandoned its chemical Mr. Reagan also met with his

ty in chemical weapons."

The prime minister spoke beto resuming the manufacture of

worker training involving the ap-

A government spokesman insist-

(Continued on Page 2, Col. 6)

## deputy secretary of the Treasury. Mr. Darman will follow his current boss, James A. Baker 3d, who was named Tuesday as incoming secretary of the Treasury, in a job switch with Donald T. Regan, who will become Mr. Reagan's chief of staff.

The shifts were the latest in a series of high-level adjustments Mr. Reagan has made in the cabinet and White House for his second

Mr. Speakes said Mr. Reagan asked that Mr. Hodel, Mr. Herring-ton and Mr. Bennett to propose "reorganization options" for their departments, possibly including a

merger of Energy and Interior.

He said the Energy Department study was intended to "recognize the interrelationship of energy, natural resources and defense poli-

The Education Department study was to "determine the proper organizational structure and role of the federal government in educa-tion," he said.

"Although the president has of-ten stated his belief that the Education and Energy departments could be eliminated, he feels any such final decisions are made to reorga-

cabinet Thursday to study possible re-organization plans that would create a new Department of Inter-national Trade and Industry out of the current Commerce Department and Office of the Trade Represen-

Before becoming energy secretary, Mr. Hodel held the secondrank post at Interior, under Secreresigning to return to his California

Mr. Bennett will replace Educa-tion Secretary T. H. Bell, whose resignation was effective Dec. 31. Mr. Darman will succeed R. T. McNamar as deputy secretary at

the Treasury Department. In previously announced personnel changes, the deputy White House chief of staff, Michael K. Deaver plans to resign early this year, Attorney General William French Smith is also resigning, and the White House counselor, Edwin Meese 3d, has been nominated to succeed Mr. Smith.

The reported decisions left the president with at least two major personnel moves still to come appointment of an arms negotiator for the talks due to resume in the next several weeks with the Soviet ed that a statement made in March Kirkpatrick as U.S. representative

(Continued on Page 2, Col. 2)

## some fomented hatred not just to-ward Marxists but to people who

INSIDE

■ Greek and Turkish Cypriot leaders agreed secretly on the basis for a federal republic for the island nation. Page 2.

Egypt asked the United States to increase economic and military assistance by almost \$1 Page 5.

Symphony orchestras around the world are losing their distinctive national and regional Page 7.

#### BUSINESS/FINANCE

The Dow Jones average closed 20 points higher on Page 6. Thursday.

West Germany's real gross national product rose 2.6 percent in 1984. Page 11.

#### TOMORROW

"The country or death - we shall conquer" is the official slogan of Africa's newest military government, Bourkina Fasso. But the country, formerly Upper Volta, faces great



trowski had been assigned to help used such an expression but meant

analyze information gathered by it metaphorically.

Anton Karas, 78, who played the zither theme in the movie "The Third Man," is dead. Obituary, Page 3.

#### French Government to Lift Price Curbs Nerve Gas And Cut Taxes Before 1986 Elections "The speech and his answers to By Thatcher questions reflected a very nonpolemical approach to economic policy

International Herald Tribune

PARIS - Prime Minister Laurent Fabius announced Thursday that the government planned to lift controls on wholesale and consumer prices before parliamentary elections in the spring of 1986 and would cut personal income taxes

Mr. Fabius, addressing a group of business leaders, said the unspecified moves on prices and taxes illustrated a more flexible approach by the government to the sluggish French economy during the next 15 months.

He described the policy as "rig-orous management of growth" and luszko to Gdansk on Oct. 13, the added that this included efforts to day that the three other defendants reduce inflation and government testified to having failed in an atdeficits.

Mr. Fabius, who also pledged to cut bureaucracy, urged the business community to invest more and. where possible, hire workers to re-

when, as they testified, they seized Father Popieluszko, beat him, duce unemployment.
The jobless level in France is The expectation, he said, was gagged him, tied him with a rope forecast to rise to a record 11 perround his neck and threw his body cent of the labor force this year into the water.

As for having said that activist priests should be given "a shock up to the point of inducing a heart to the point of inducing a heart to the shock up to the point of inducing a heart to the shock up to the point of inducing a heart to the shock up to the point of inducing a heart to the shock up to the point of inducing a heart to the shock up to the shock up to the point of inducing a heart to the end of 1984. According to National Statistics Institute figures, industrial investments this year will fall to an as Mr. Piotrowski had annual growth rate in volume terms claimed he did, Mr. Pietruszka ac- of about 3 percent, from 9 percent

knowledged that he might have in 1984. On Wednesday, four nationalized banks said they would cut Mr. Piotrowski had also cited his their base lending rate to 1112 perieluszko. superior as suggesting that Father cent from 12 percent, which the He said the plan was to turn such Popieluszko could be thrown from Finance Ministry estimated would information over to the Curia in a train. When asked about this, Mr. save industry between 3 billion and Warsaw and to the National Con- Pietruszka replied: "If Piotrowski 4 billion francs (\$309 million and

ference of Bishops with a recom- had really heard me say this, he \$412 million) in financial charges. That move followed the lifting of priest's political activities.

tive but to go to our commanding controls on some prices and a slight
He said he did not assign Mr. general and tell him I was going easing of foreign exchange controls

Chicago, for instance.

By Garry Abrams

Los Angeles Times Service

campus from the queen of England.

in central London with a real campus -

trees and grass and all that.



Laurent Fabius

About 30 percent of all French wholesale prices and virtually all consumer prices are subject to government controls, which were imposed by the Socialist government as an anti-inflationary measure shortly after it took power in 1981.

However, Mr. Fabius and goverament officials noted that infla-plication of computer technology, tion last year fell to around 6.7 percent from 9.3 percent in 1983 proving French science and techand about 14 percent in 1981. The nology. government's goal is to reduce inflation to 4.5 percent by the end of diate readjustments of currencies

of how the price and tax proposals implementing its restrictive mone-

#### Businessmen bankers and diplo- but cautioned that "disorder" in mats attending the meeting, which international markets could be crewas sponsored by L'Expansion, a steel this year by such factors as the French business magazine, said afterward that Mr. Fabius clearly fall in the dollar and high interest sought their support for his policies rates. and that they were awaiting details Fran France will remain "vigilant" in

## Tiny U.S. College Gets Top Marks for Thinking Big

LOS ANGELES - Global ambitions lurk There - in resolutely Middle Western.

Stewart, the president of tipy Rockford Col-Actually, the campus was for lease. It has lege, has reached across the Atlantic and under the noses of bidders from Hong Kong. been a part of the Crown's personal estate for nearly 900 years and has been leased out Japan and Saudi Arabia to acquire a London This fall the first group of about 100 snapped up the remaining 27 years on a 99students from Rockford are to begin their year lease, with an option to renew.

ing a Saudi group that wanted to establish an about midwifery. worked out with other educational institutions. Moreover, Rockford is the only college Islamic education center in London. "The Crown had little interest in who could pay the most." Mr. Stewart said. "I

very cheerful. He has scored an academic Anglo-American institution." coup, it seems, beating out competitors much

cle of Higher Education, a U.S. education ford students. journal, called the location "one of the

trees and ornamental gardens of London's can schools with European programs, Mr. campus, some members of Rockford's board Regent's Park." Can schools with European programs, Mr. campus, some members of Rockford's board Michigan State University, of trustees asked, "Should we be biting off tial plan was modest in scope. "Then I from the school, which has been renamed industrial Rockford, Illinois — Norman L.

Stewart, the president of time Rockford Col.

Stewart, the president of time Rockford Col.

college for sale in central London."

Regent's College, he said. In all, Mr. Stewart college for sale in central London." colleges and universities with programs in London that are potential customers.

In this way Rockford hopes to raise the \$1 since the reign of Henry VIII. Mr. Stewart million annual rent and funds for its own program, Mr. Stewart said.

Rockford students will be expected to spend at least a semester abroad, studying semester abroad in Britain — a semester that

He still sounds slightly amazed that his spend at least a semester abroad, studying does not cost extra because of the elaborate school, which has 1,500 students, was chosen the English aspects of their majors, he said. financial arrangements that Mr. Stewart has last fall over much wealthier hidders, includ- Nursing students, for example, will learn

"The problem we saw with many junioryear-abroad programs is that they were designed for students in certain fields," Mr. Reciting these facts, as he did on a recent think the primary reason we were given the Stewart said. "Frequently students in history visit to Los Angeles, makes Mr. Stewart, 42, lease was they liked our proposal for an and foreign languages would go abroad and students in accounting would not. We want-Rockford will sublease some of the dozen ed a program for all our students. And stumore accustomed to international enterprise, campus buildings to British educational as- dents would be expected to go, because we've to lease the 10-acre (4-hectare) campus in sociations and universities, using the money found that people often cite their foreign Regent's Park from the Crown. The Chroni- to subsidize the semester abroad for Rock- study as one of the most important parts of their formal education."

world's choice academic sites, set amid the housing, health and other services to Ameri- broached the possibility of acquiring the animals in the zoo," Mr. Stewart said.

It was my idea to promote a large pro- Dartmouth College, the University of Mis- something this large?" He said it was a "very in unlikely places. An hour's drive from Chicago, for instance.

Gran for Rockford College students oversour and the University of Oregon are conservative board — they're really grass-chicago, for instance.

Wr. Siewart said, adding that his iniamong the institutions that will buy services roots America."

But a few board members, especially businessmen with dealings in foreign countries. were enthusiastic from the start, he said. "Most of the larger companies in Rockford. metal and aviation products, for instance, do overseas business," he said, "and they said, 'We'll need people who understand other

Once the board was persuaded, the dealings with the organization that oversees the Crown's property were largely a matter of hurry-up-and-wait.

"I've been there every other month for about the last two years," Mr. Stewart said. There were times when nothing would seem to happen for six or eight weeks. Then we'd get a call and have to respond in a comple of days. I think that was an advantage for us. As a small college we can turn on a dime, but

larger institutions had to take more time." The payoff was a campus in one of London's most exclusive neighborhoods. "The only people who live in the park are our Money also will be raised by leasing food. Mr. Stewart said that when he first students the American ambassador and the

## **Trade Talks** In Moscow 'Useful,' U.S. Says

By William J. Eaton
Los Angeles Times Service MOSCOW - The first U.S.-Soviet trade talks in six years ended Thursday and the chief of the U.S. delegation reported they were "use-ful,"

"There is reason for optimism," said Lionel H. Olmer, undersecre-tary of commerce for international

He also hinted that the U.S. commerce secretary, Malcolm Bal-drige, would visit Moscow later this year for cabinet-level talks with Ni-kolai Patolichev, the Soviet trade

Mr. Olmer said the three-day meeting pointed to wider opportunities for American companies to export goods to the Soviet Union and raised possibilities of additional U.S. imports of Soviet raw mate-

But, he said, he bluntly told his counterpart, Vladimir Sushkov, the Soviet deputy foreign trade minister, that there was no chance that the United States would drop existing restrictions on trade.

A 15-nation coordinating committee known as COCOM bars the export of items of possible military value to the Soviet Union. U.S. law also denies the Soviet Union "most-favored-nation" status, which means that there are higher tariffs on many Soviet goods than on similar goods from other coun-

"I made it plain that's not about to change," Mr. Olmer said. But he said that there were several areas — including agricultural products, petrochemicals and chemicals - where there was a pos-

sibility for increased trade. U.S. exports to the Soviet Union last year were valued at \$2.9 billion. the lowest in five years. Eighty per-cent of the total represented the sale of grain and other farm commodities. In return, Soviet exports to the United States last year were valued at only \$500 million.

Tass, the Soviet news agency, said, "The talks confirmed that there exist broad possibilities for a considerable expansion of trade between the two countries if artificial obstacles, which are not the fault of the Soviet Union, are removed."

The Tass report criticized "various sanctions and embargoes and the unreliability of the United States as a supplier." As a result, the agency said, Soviet-American trade has been "stagnaring" for six

disagreement. But the statement also said that Mr. Olmer expressed "satisfaction" with the "tone and administration.]



Lionel H. Olmer, left, and Vladimir Sushkov during a break in trade talks.

## Reagan Hopes for a 'New Dialogue'

(Continued from Page 1) va to report to him on his two days of talks with Foreign Minister Andrei A. Gromyko, Their agreement calls for holding three sets of nego-

tiations in one forum. Two of the negotiations, on limiting medium-range missiles and on reducing strategic arms, were suspended by Moscow 13 months ago, and the agreement to resume them represented a concession by the Russians. A third negotiation is to take up ways of preventing an arms race in space," something

sought by Moscow. Before the Geneva talks, White House officials had said the United States would not agree to negotiate away its right to conduct research

When a reporter used the popular term "Star Wars" to describe that research, Mr. Reagan said he

pression of what it is we are talking United States to take steps to back

up its conciliatory words

Tass Accuses Reagan

be flexible, patient and determined. We now look to the Soviet Union

to help give new life and positive

results to that process of dialogue."

The Tass press agency on Thurs-day accused Mr. Reagan of evading

questions about his space weapons project at his news conference and

renewed allegations that the pro-

ject would undermine the 1972

U.S.-Soviet treaty, The Associated Press reported from Moscow.

answers to these questions, but at the same time realfirmed that the

U.S.A. would go ahead with the program of development of space

It said the program would under-

mine the treaty, which limits anti-ballistic missile systems.

Soviet Arms Shift

May Show Concern

For Economic Cost

(Continued from Page 1)

the Kremlin's younger generation, may be a force for flexibility and

days of talks aimed at paving the

The delegation, headed by Lio-nel H. Olmer, undersecretary of

commerce for international trade,

has kept a low profile. But Tass has

given the visit prominent coverage,

saying the Soviet leadership

"stands for the development of mu-

tually beneficial trade, economic

and other contacts" with the Unit-

Izvestia carried two reports on

the Geneva talks: an analysis head-haed "The First Steps Have Been Taken" and a brief rundown of American reaction headlined, "The

Britons See Racial Prejudice

are racially prejudiced, according

LONDON - Nine out of 10

Approval of the Americans."

communique," it said.

ed States.

ter, Nikolai S. Patolichev.

better relations with the West.

apons," Tass said.

"Reagan clearly tried to evade

He added that only research would determine the nature of future defensive weapons, but said that the project would be "on the table" since there were no preconditions "to the talks that we're go-

ing to have." He repeated that such research was permitted by the 1972 antiballistic missile treaty, and if the program found it was feasible to develop a weapon against missiles, negotiations would be held with allies and others before it would be deployed.

According to a White House aide, Mr. Shultz, in a meeting lasting more than an hour, told Mr. Reagan that "we got what we want-

Mr. Reagan, in his comments, wished the term had never been mirrored statements made by Sovi-coined, because it gave "a false im-et leaders, who had called on the

## Greek, Turkish Cypriots Draft a Secret Accord For 'Federal Republic'

UNITED NATIONS. New York - Greek and Turkish Cypriot leaders have agreed secretly on the basis for a unified "Federal Republic of Cyprus," according to a text of an accord obtained here.

resolved The Associated Press has obtained a copy of the agreement which was verified by sources close

to the negotiations. The points will be dealt with at a critical summit in New York on Jan. 17 which, if successful, would result in working committees to ne-gotiate the details of a territorial and constitutional settlement.

According to the agreement, the Turkish side is to make substantial territorial concessions.

Turkish troops will withdraw from Cyprus under a schedule to be drawn up that permits establishment of "sufficient international guarantees," a reference to Turkish Cypriots' insistence that Turkey guarantee their security.

The schedule of the withdrawal

of Turkish troops and the form of international guarantees. which may include a Security Council guarantee for Cyprus, are among port.
the difficult issues remaining. "For our part," he said, "we will

Turkish Cypriots won demands that they retain veto powers on federal issues and that powers of the federal government be limited, with substantial authority left to the two states.

But the nonaligned state would have one citizenship, one currency and sovereignty over the full territory of the island except for two

The agreement says the Turks. an 18-percent minority, would re-tain 29 to 30 percent of the territo-

Cyprus became independent from Britain in 1960 after a compromise agreement between the Greek and Tyrkish communities. The Turks withdrew from the gov-ation in Paris, said that he also was ernment in 1963 and a United Na-a French national, but French offilished in 1964 to separate the two groups. In 1974, Turkish troops invaded and seized 37 percent of the Affairs in Paris and the president

If the summit succeeds, a workmittee will deal with Greek Cypriot "continued until the last minute, insistence that the areas to be re-

European Cold

Flattens Bubbles

In Champagne

International Herald Tribune

cold snap in more than 20 years

can now count yet another vic-

tim — champagne.

Freezing temperatures have made it risky to remove the

champagne from temperature-

controlled cellars throughout

France, and, if the weeklong cold spell continues, the situa-

tion could become "dramatic"

next week, according to James Guillepain of Moet et Chan-

don, a large champagne pro-

Many distributors are refus-

ing to deliver orders, in France and abroad, because at tem-peratures below minus 7 de-

grees centigrade (19 Fahren-heit), tartar forms inside

champagne bottles, ruining the wine. Temperatures have been

hovering well below zero centi-grade during the last week. Some distributors are using

beated tracks as a temporary

solution, but it is more costly.

"Transporting champagne in this weather is just not a wise or

prudent thing to do." said a spokesman for Champagne

Palmer, a small producer.

turned be capable of resettling large numbers of displaced Greeks. Another committee is to be set up to write a constitution based on Other committees would deal

with questions of compensation for property lost in the population ex-But important points still must be change after the Turkish invasion. and freedom of travel and settle-

> Greek Cyprious insist that a foolproof constitutional system be set up to avoid deadlocks that could paralyze the government because of the Turkish veto.

## 3 Executed In Vietnam, Paper Says

HANOI — Three persons condemned to death on charges of treason and espionage in a show trial in Vietnam last month have been executed in Ho Chi Minh City, according to a newspaper re-

In its edition reaching Hanoi on Thursday, the Ho Chi Minh City daily newspaper, Saigon Giai Phong, reported that Tran Van Ba. 39, Le Quoc Quan, 43, and Ho Thai Bach, 58, were executed Tuesday. The report did not say how the men died, but executions here are nor-

mally carried out by firing squad. Last week Vietnam commuted to life imprisonment the death sentences of two other men convicted on the same charges, including one recognized as a French national. Prime Minister Laurent Fabius of France had appealed to Hanoi for

ation in Paris. said that he also was tions peacekeeping force was estab- cials were unable to determine his

island to counter a coup aimed at of the National Assembly ex-uniting the island with Greece. pressed grief and indignation pressed grief and indignation Thursday at the executions. A mining committee would be formed to istry spokesman said the governdraw the exact borders. This com-ment's appeal for clemency had

## **Nerve Gas Plans Denied**

chemical weapons for 25 years and had destroyed its stocks of such

Leak Raises an Outcry

If The New Statesmen did obtain secret documents, it would be the third major leak of confidential pa-pers in 15 months. Conservative Party members of Parliament have raised an outcry about the "treachery" of civil servants, Reuters reported from London.

Authory Beaumont-Dark, a Mrs. Thatcher to begin a rigorous inquiry and prosecute the guilty person to the full extent of the law.

en legal action over two earlier leaks. A junior foreign office clerk was imprisoned for six months for leaking to the press the arrival date of U.S.-made cruise missiles in

Britain late in 1983. In another case, a Defense Min-istry official goes on trial this mouth on charges of leaking documents on the sinking of the Argen-tine cruiser General Belgrano during the 1982 war over the Falklands.

The Daily

Source for

International

Investors.

## WORLD BRIEFS

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TEL AVIV (AP) — The Israeli government has decided to build six new Jewish settlements in the occupied West Bank by autumn, Israel Radio reported Thursday.

A decision to build six settlements within one year of the formation of a bipartisan government was made in September as a compromise build six settlements within one year of the formation of a bipartisan government was made in September as a compromise build six settlements.

bipartisan government was made in September as a compromise between the Labor Party's demand for a settlement freeze and the Likud's demand for unlimited settlement building. The decision required a review and determination where they would be established.

The settlement agreement reached between the two parties calls for 24 settlements to be established during its four years of office. Five of the six settlements are to be built in areas the Labor Party has said it would like to keep in any peace agreement with neighboring Jordan.

#### 14 Separatists Killed in Sri Lanka

COLOMBO, Sri Lanka (AP) - Fourteen Tamil separatist guerrilles were killed and 44 others captured in a military sweep of the Jaffna area in northern Sri Lanka on Wednesday, National Security Minister Lalin

Athulathmudal said Thursday.

Describing the operation as "the biggest single successful attack," against the northern terrorists," the minister told Parliament that the armed forces acted on the basis of a tip an informant had personally given

He said that in the destruction of the hideout, many guerrilla leaders. including the local leader of a group called the Liberation Tigers of Tanin Eelam, had been killed. He added that destruction of the hideout would be a "serious setback" to the separatists' intention of unilaterally declar-ing independence on Jan. 14.

#### Israel-Lebanon Talks May Resume

JERUSALEM (UPI) - Israel will resume United Nations sponsored talks with Lebanon on withdrawing troops from southern Lebanon, the state radio said Thursday. But a government source said later a resump-

tion of the talks was not certain.

Israel had canceled Thursday's session of the negotiations, which are deadlocked over an Israeli proposal to send UN peacekeeping troops into areas vacated by 10,000 Israeli troops.

The radio, which reported that Israel would return to the talks in

Naqoura, Lebanon, on Monday, said Jean-Claude Aime, the UN's Middle East specialist, visited Jerusalem on Wednesday and then went to Beirut to discuss the deployment of peacekeeping forces.

Later, however, a source in the Israeli Foreign Ministry said: "We will

consider returning to the talks after we get the Lebanese answer. The nature of the answer will determine whether we return to the talks."

## Arrest of Argentine Asked in France PARIS (AP) — Two French lawyers asked a Paris judge to issue an

international arrest warrant against an Argentine Navy captain, Alfredo

international arrest warrant against an Argentine Navy captain, Alfredo Astiz, on charges concerning the illegal arrest and detention of two French nuns who disappeared in Argentina more than seven years ago. The nuns, Sisters Alice Domon, 43, and Léonie Duquet, 62, were arrested in Buenos Aires on Dec. 10, 1977, and never seen again.

The lawyers, Jacques Miquel and Francis Szpiner, requested the warrant Wednesday from the investigating magistrate, Claudine Le Chanu-Forkel, who did not rule immediately. Captain Astiz, the commander of Argentina's garrison occupying the island of South Georgia during the Falkland Islands war, is also wanted by Sweden on suspicion of involvement in the disappearance of a young Swedish woman in 1977.

#### Turkey Sentences 3 Kurds to Death

ISTANBUL (AP) - A Turkish military court sentenced three convicted Kurdish radicals to death on Thursday for attempting to establish a Marxist-Leninist dictatorship through acts of political violence, the

independent Hurriyet news agency reported.

The three, all members of an outlawed Kurdish separatist group, were convicted by the court, in the southeastern provincial capital of Diyarbakir, of several killings and armed robberies and of kidnapping several people, the report said.

Another person was sentenced to life imprisonment and 118 other defendants received jail terms ranging from three months to 24 years, while 176 persons were acquitted, the agency said.

# (Continued from Page 1) by the foreign secretary. Sir Geoffrey Howe, still applied. Mr. Howe said then that Britain had not made chemical wearons for 25 man and

beating communists while working for Nazi occupation forces during The U.S. 9th Circuit Court of Appeals ruled that Justice Department officials failed to prove allegations that Mr. Laipenieks, 71, of La Jolla,

California, persecuted Jews and political prisoners held at the Riga Central Prison in Latvia.

The Justice Department's Office of Special Investigations in June 1981 sued to have Mr. Laipenieks expelled from the country, claiming that he had concealed his role as head jailer at the Riga prison during World War II. Witnesses who testified in 1982 at a deportation hearing in San Diego said Mr. Laipenieks was responsible for ordering the execution there of at least 200 prisoners from 1941 to 1943.

Anthony Beaumont-Dark, a conservative, said he would urge Mrs. Thatcher to begin a rigorous negury and prosecute the guilty serson to the full extent of the law.

The government has already taken legal action over two earlier a legal action over two earlier and the depositions and filmed interviews at the trial of General William C. estmoreland's libel suit against CBS.
Lieutenant Richard McArthur said estimates he compiled in Saigon on

Vietcong guerrilla forces had been "massacred" by his superiors—
"falsified, faked, whatever terminology you would like me to use."
Lieutenant Colonel George Hamscher said that at a Pentagon meeting he took part in the "bloodless wiping out" of units in the official military listing of enemy strength. The depositions and videotapes, also taken from Lieutenant Colonel

David Morgan and Lieutenant Marshall Lynn, were introduced Vednesday by David Boies, a lawyer for CBS, to show that, for political and public relations reasons, General Westmoreland's command had imposed an artificial "ceiling" of 300,000 on reports of enemy troop strength in the year before the January 1968 Tet offensive.

## Soviet Union Cuts Prices on 2 Cars

MOSCOW (AP) — The Soviet authorities cut prices Thursday on cars. one of the most coveted consumer possessions here.

Prices of two brands of automobile were slashed by up to 28 percent, effective immediately. But the cuts still left the lowest prices 14 times above the average monthly wage of 180 rubles (\$207).

The cuts were made in prices of the Niva, a four-wheel-drive vehicle, and the Zaparochets the smallest Soviet passenger car with a rear engine.

and the Zaporozhets, the smallest Soviet passenger car with a rear engine. Neither kind of car is very popular, and can be purchased on demand, without the long waiting lists necessary to get the top-selling passenger car, the Zhiguli, which is based on the old Fiat 124.

#### For the Record

Gary Kasparov abandoned efforts to score his second victory in the world chess championship and agreed to a draw Thursday in Moscow after the 70th move of game 40. Anatoli Karpov, the champion, leads the contest by five games to one, and needs one more victory to retain the

The trial of three Bulgarians and four Turks charged with complicities the plot to kill Pope John Paul II is expected to start in early April, a lawyer for one of the defendants said Thursday in Rome.

Spanish, British and Gibraltarian officials met in La Linea, Spain, on Thursday to discuss the planned reopening of the border Feb. 5 between Spain and the British colony of Gibraltar, officials said.

(Reuters)

Iraq said its warplanes Thursday attacked an unidentified ship near

Iran's Kharg Island oil terminal in the Gulf. Shipping sources said there was no independent confirmation of the attack.

A Briton was jailed for five years in Libya on Wednesday for drug smuggling, a British member of Parliament, Ron Brown of the Labor Party, said in London, He said Michael King, an oil engineer from Austraments in contraster. Auchtermuchty in southeastern Scotland, was also fined 3,000 dinars

China is to host an international exposition on defense technology Nov.

1-11, 1986, including displays of armaments and hardware for all military services, the Xinhua press agency reported Thursday. (4P)

The United States expressed regret Thursday over a North Korean decision to postpone Red Cross-sponsored talks with South Korea because of military exercises Seoul is planning to conduct with U.S. forces part month forces next month.

Swedish police reported Thursday that a poison gas leak from a chemical plant was threatening part of the town of Kartskoga, 150 miles (240 kilometers) west of Stockholm. No further details were immediately available and there were no initial reports of injuries.

## Reagan to Nominate Hodel To Succeed Clark at Interior

(Continued from Page 1) to the United Nations, The Associ-

ated Press reported. Max Kampelman, a Washington lawyer, has been mentioned as a possible candidate for a post, but The U.S. Embassy in Moscow Secretary of State George P. Shuitz issued a statement saying the talks said the president has made no decision. Mrs. Kirkpatrick has said diplomatic code for fairly sharp she plans to leave her cabinet-level post. She and Mr. Reagan have agreed to discuss her future in the

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day night, Mr. Reagan said he would "look at" a deferment in Social Security cost-of-living adjustments to help reduce the U.S. deficit if he is "faced with an over-

whelming bipartisan majority in both houses in support of that."

Mr. Reagan appeared to be opening the door for the first time opening the door for the first time. justments in the Social Security program of retirement benefits and disability payments sability payments.

But he continued to stand fast ainst any tax increase or scaling back of his military buildup.

During his re-election campaign, Mr. Reagan promised not to tamper with any aspect of Social Security, including annual cost-ofliving adjustments. Senate Republicans have suggested a one-year delay that could

reduce the estimated deficit by about \$6 billion in the 1986 fiscal year and save \$22 billion over three years. Deficits are expected to be more than \$200 billion a year through the rest of the decade if no

While Mr. Reagan said Wednesday that he would resist any changes in Social Security, he added that, if Congress insisted, "I would have to look at that situation and what I was faced with with with the publication of the Americans."

As the talks dragged on, the newspaper said, reporters in General saked each other whether the results would be positive. "The worries vanished with the publication of the Americans." and what I was faced with, with regard to a possible congressional

He said the budget request he is scheduled to submit to Congress on Feb. 4 would meet his goal of holding spending in the next fiscal year
to this year's levels, not counting
Britons believe their countrymen interest payments on the national debt. But he acknowledged that to a government survey of social some programs "are going to spend more, some are going to spend less, and some we're just going to wipe out entirely.

White House officials have said that Mr. Reagan will not meet an-other goal that they had originally set in connection with reducing the deficit to \$100 billion, or about 2 percent of the nation's expected gross national product, by 1988. The officials said domestic spending cuts approved by Mr. Reagan fall short of the goal. But he has resisted retrenchments in either Social Security or the military, which together with interest comprise two-thirds of the budget.

The president stood last against cuts in his military buildup, saying that "defense is not a program in which we can determine what we

want to spend." "That is dictated by outside in-fluences, things outside our coun-try," he added.

The president again said that So-

cial Security "is not a part of the

deficit problem."

"It is totally financed by a payroll tax." he said, "and that tax is
totally dedicated to that one program. If Social Security's spending were reduced, you could not take that money saved and use it to fund some other program in the deficit. It would simply go back into the Social Security trust fund."

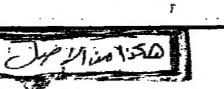


LONDON EXPLOSION — Rescue workers searched for survivors Thursday after an apartment-block section was destroyed by a blast at Putney Hill in southwest London. A gas leak is suspected as the cause of the blast in which at least six persons were killed.

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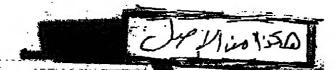
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o the talk;

By Stephen Kinzer
New York Times Service

MANAGUA - Nicaragua's Five of the new National Constituent Assembly has been installed, the first id it would by elected body to take office since the Sandinist-led revolution in 1979,

The assembly's 96 representa-tives filed to the podium of a newly redecorated hall on Wednesday to receive their official credentials.

Even among the legislators, however, there was no consensus on whether the new government structure, or the constitution that the assembly must soon write, would be able to improve life for the coun-

tersonally gra-The assembly elected Carlos Núñez, a top Sandinist command-Tigers of Tage er, as its chairman hideout word

Mr. Nunez told the assembly with creating will be a "product of the revolution that destroyed the whole political and legal order of the system of exploitation that had n Lebanon ic ruled in our country since colonial

Opposition leaders have declared that they will fight any at-tempt to impose a Marxist-style

They said in interviews Wednesday that they would press for measures to stimulate production by providing financial incentives to the private sector. They said they also would seek changes in the military draft law and an easing of

President-elect Daniel Ortega Saavedra, who was to be inaugurated Thursday, has warned Nicaraguans that they face continuing idge in isque g variare and intensifying economic aptain. Affet

(On Thursday, President Fidel Castro of Cuba arrived in Managua to attend the inauguration of Mr. Ortega, The Associated Press re-

President

Is Critical of

Vigilantism

By Howard Kurtz

realize that there is a breakdown of

civilization if people start taking

He said that "while we may feel

for law and order."

particularly protecting them."

He said he did not blame police for the crime problem so much as "kind of an artitude" in the structure of the judicial system "in

which it seems we got overzealous is protecting criminals' rights and forgot about the victims."

Earlier Wednesday, hospital officials in New York disclosed that one of the four youths shot Dec. 22

Darryl Cabey, 19, was in critical

condition and using a respirator to

breath, according to a spokesman at St. Vincent's Hospital. Mr. Ca-bey, who was paralyzed from the waist down and was the most seri-

ously wounded of the four, con-

The subway shooting, in which police have charged Bernhard H.

Goetz, 37, has prompted an out-

tracted pneumonia last week.

had lapsed into a coma.

ington Post Service



ported, quoting the government ra-dio. The Voice of Nicaragua said raguan life. that Mr. Ortega was at the airport

Opposition representatives have said they would immediately chal-

"The future may bring many changes," said Clemente Guido, who is one of 14 Conservative Party deputies in the assembly. "Nica-raguans want a Western democracy that will also do justice to the poor. We are going to see if the Sandinist Front will change its mentality and if the opposition will change its Force is the largest armed faction.

mentality enough to produce a na
With the government desperate. tional consensus."

taken 5,000 lives during 1984, re- felt more widely than ever.

Mr. Ortega said in his year-end message: "During 1985, military aggression will continue being the Mr. Ortega and the governing aggression will continue being the Sandinist Front will dominate the major factor affecting the life of the country. The crisis has grown to the point where urgent measures must be taken to help us confront it."

He said that 40 percent of the national budget in 1985 would be lenge a number of key government devoted to the military. He charac-programs. devoted to the military. He charac-terized the war in which Nicaragua is engaged as one of national defense against a mercenary army financed and organized by the Unit-

> Sandinist leaders have alleged that the United States is deeply involved in guiding the rebels, of which the Nicaraguan Democratic

With the government desperately short of cash and with many The three-year Nicaraguan guer-rilla war, which is believed to have costly, the effect of the war is now items unavailable or extremely

tioned in Managua and, according U.S. Missions to Resume to the Sandinist newspaper Barri-cada, the price of shoes has risen to the point where many working peo-

ple cannot afford them. ■ Rebels Said to Kill 13

The Nicaraguan Defense Ministry reported two attacks Wednesday in which rebels killed 13 civilians and abducted 10 people, including an American nun who later was released unharmed. The Associated Press said.

The rebels freed Sister Nancy Donovan, 52, of Waterbury, Con-necticut, "apparently because she was an American," said Myriam Hooker, a Nicaraguan Embassy spokeswoman in Washington.

The nun was traveling with more than a dozen Nicaraguan civilians in a government truck Tuesday afternoon when the rebels ambushed

Cigarettes are the latest item in miles (134 kilometers) north of Mashort supply, water is being ra- nagua, the Defense Ministry said.

The U.S. Navy's biggest ships soon will resume the "show-the-flag" missions off the coast of Nicaragua that were suspended last summer before the U.S. election, The Washington Post reported

The aircraft carrier Nimitz, with its full air wing of 90 warplanes, left Norfolk, Virginia, on Tuesday and was headed toward the Caribbean coast of Central America, Pentagon officials said Wednesday. The battleship Iowa and its battle group are to follow in a few weeks.

Neither ship was expected to spend more than a few days in the region, but both visits will be "high visibility." Officials of allied Central American countries may be flown out for shipboard visits.

From the summers of 1983 to 1984, the Reagan administration several government vehicles near maintained a strong naval presence the town of San Juan de Limay, 84 off both coasts of Central America.

## Key Part of Sharon Story Was False, Time Concedes During Libel Trial

By Herbert H. Denton Washington Post Service

has conceded in court that a key covered to support the disputed detail in the February 1983 article portion of Time's article.

Judge Sofaer's questions on the content of the secret documents. at issue in Ariel Sharon's \$50-million libel lawsuit was false, but it said it continued to believe the article was substantially true.

The admission Wednesday by Time's lead attorney, Thomas Barr, followed a review Sunday in Jerusalem of secret Israeli documents detailing the actions of Mr. Sharon, who then was Israel's defense minister, shortly before the 1982 mas- an agreement he made with the

sacre of Palestinians in Beirut.

Mr. Barr conceded there now was "clear and convincing evidence" that the secret documents contained no evidence that Mr. Sharon, on Sept. 15, 1982, a day before the massacre, had discussed with Christian Phalangist leaders the need for avenging the assassi-nation of Bashir Gemayel. The militia commander and presidentelect of Lebanon had been killed by a bomb on Sept. 14, 1982.

"We're standing by our commitmagazine, said a Time spokesman, Mike Luftman, "but we're not go-ing to discuss what we might do while the case is before the jury."

In order to prove libel, Mr. Sharon must convince the jury that the article not only was false but that it defamed him and was written in a spirit of "actual malice." meaning time either knew it was false or had serious doubts about its accu-

Supreme Court who headed the initial inquiry into the massacre. He broadcast, over state radio Monday NEW YORK -Time magazine said that no evidence had been un-morning. Mr. Kahan's responses to

> In an unusual action Wednesday morning. Judge Abraham D. So- unfair and gave the appearance of faer expelled reporters and specta- impropriety because Time's retors from the courtroom for about sponses were not made public, 100. 10 minutes while the jury heard. He said he had argued this in three Time's "reservations" about the or four telephone conversations conclusions Mr. Kahan drew in reviewing the secret papers.
>
> with an Israeli government lawyer over the last 48 hours.

viewing the secret papers. Judge Sofaer said he felt compelled to clear the court because of

Israeli government, Several news organizations formally challenged the decision during a brief afternoon hearing in court. But Judge Sofaer did not relent and said he would take similar action during a portion of the closing arguments if Israeli officials continue to rebuff his efforts to allow Time's reservations to be

Two Israeli lawyers, one repre senting Time and the other Mr. Sharon, were also permitted to exment to make a retraction" in the amine the documents reviewed by Mr. Kahan. But under the terms of an arrangement suggested by Judge Sofaer, the attorneys had to sign an agreement pledging not to reveal what they had seen.

Time's lawyer, through the judge's interventions, was allowed to express his reservations with Mr. Kahan's conclusions to magazine officials and to the court. But the Israeli government, according to Judge Sofaer. felt its decision al-The review of the documents was lowing Time access to the docu-

conducted by Yitzhak Kahan, the ments specifically ruled out public former chief justice of the Israeli disclosure of the reservations. Researchers Identify Infectious Agents

That Transmit Lethal Form of Senility They found that prions caused Los Angeles Times Service

LOS ANGELES — A recently scrapie, a degenerative neurologi-identified class of infectious agents cal disease of sheep. The current that are smaller than viruses has report is the first to show that been found to be the cause of a rare prions can cause a disease in hubut fatal type of human senility. University of California researchers reported in Thursday's edition the New England Journal of

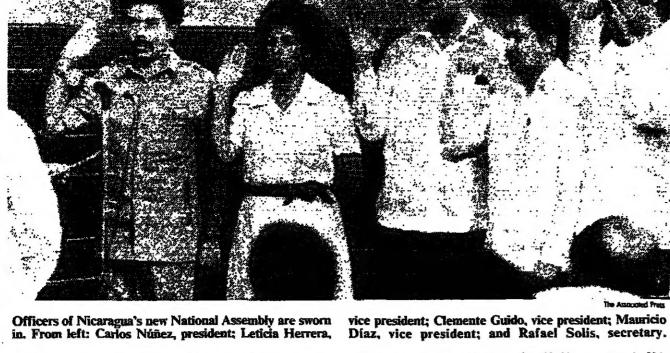
The researchers from the university's Berkeley and San Francisco campuses say they have conclusive evidence that tiny agents, known as prions, cause Creutzfeldt-Jakob disease, a condition that was believed responsible for the death in 1983 of George Balanchine, the cographer.

Prions were first identified in 1982 by Dr. David Prusiner, a University of California, San Francisco, neurologist, and his colleagues.

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to greet Mr. Castro.]

elected government, but the opposition holds one-third of the assem-

He cautioned that "our opti

have held with their Central Ameri-

The foreign ministers called for

another round of talks with region- mism must not be exaggerated al leaders on Feb. 14-15, "to pre-

peace plan produced in a series of three months.

U.S. allies in Central America, but tary advisers and the holding of they insisted that none were insurmilitary maneuvers by foreign ar-

to possess, and the timetable for Isidro Morales Paul, Venezuela's left together Wednesday afternoon

Ortega Saavedra on Thursday.

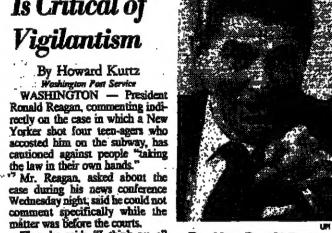
## **GENTLEMAN** 1984 Collections Sale

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understanding or sympathy for someone who was tested beyond his control," at the same time "we way train and asked for \$5. Each of the four youths had been have to abide by the law and stand arrested or convicted at least once and each was facing a trial or a

stand the frustration of people who are constantly threatened by crime and feel that law and order is not Mr. Reagan noted that the rate of serious crimes in the United States had dropped in the last two



President Ronald Reagan

hearing on criminal charges at the time of the incident.

ber on charges that, using a shotgun, he held up three men in the vestibule of a New York City Housing Authority building in the Bronx, stealing their cash and jew-

#### By Juan M. Vasquez Los Angeles Times Service PANAMA CITY - The foreign mountable ministers of the four countries of the Contadora group have ance treaty aimed at ending resurprise because for the first time it lize a series of proposals with the referred, tentatively, to a signing aim of bringing all the parties closer together.

shot the four youths after they al-legedly surrounded him on a sub-

Mr. Cabey was arrested in Octo-

victim who fought back. Mr. Goetz

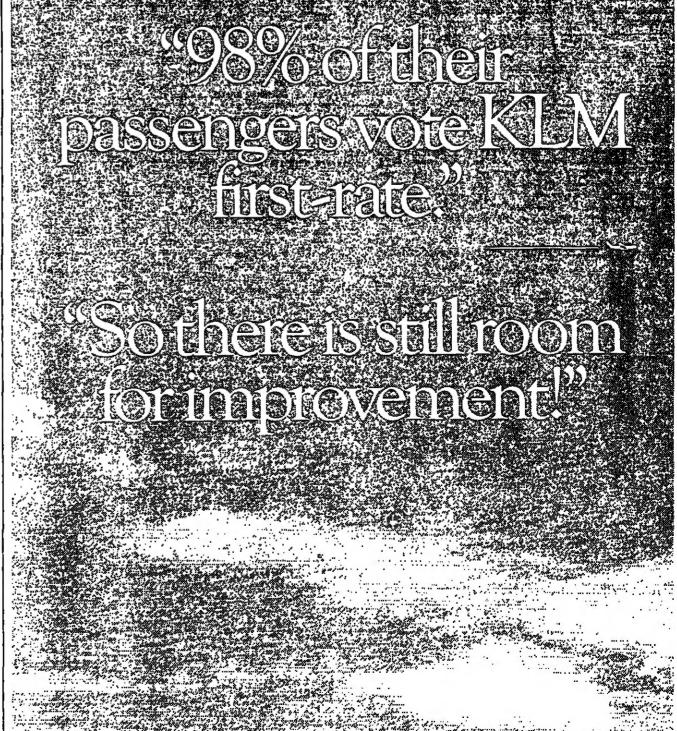
#### Contadora Group Agrees on New Text "We will make proposals which we hope will be received sympanourced agreement on revisions to thetically and accepted by the governments of Central America, said Foreign Minister Bernardo Sepúlveda Amor of Mexico. A declaration issued by the dip-lomats Wednesday, at the end of foreign minister, added, "We have aboard a Panamanian Air Force two days of discussions, came as a managed in this meeting to crystal-

pare the elements for a conference its suggestions would work because destined to subscribe to the Act of they resulted from a series of pri-Peace and Cooperation in Central That is the name of the draft can counterparts over the past

negotiations that began on Jan. 10, 1982, on the Panamanian resort is- region - El Salvador, Honduras land of Contadora. The island gave and Costa Rica — produced an its name to the group of mediating alternative draft of the peace plan nations — Colombia, Mexico, Panon Oct. 19 and submitted it as a ama and Venezuela - that worked new basis for negotiation. Nicaraout the plan in consultation with gua, which had endorsed the origithe five affected Central American nal Contadora plan drafted in Sepcountries: Costa Rica, El Salvador, tember, balked at renegotiating or Honduras, Guatemala and Nicara- the basis of the new version, how

mies: the composition and authority of a panel that would monitor compliance; the level of armaments that each nation would be allowed

> putting the provisions into effect. The Contadora foreign ministers plane bound for Nicaragua, where they were scheduled to attend the presidential inauguration of Daniel



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## pouring of public support for the gunman as a symbol of a crime U.S. Official Urges

Aspirin Warnings New York Times Service WASHINGTON — Margaret M: Heckler, secretary of Health est victors in its estate of Meson and Human Services, asked aspirin manufacturers Wednesday to warn consumers that using aspirin under certain conditions may be associated with the development of Reye's Syndrome, a potentially fatal ail-ment. She asked manufacturers to

woluntarily put warning labels on The move was in reaction to a study by the Centers for Disease Control that indicated aspirin given to children soffering from chick-en pox or flu increases the risk they will come down with the syndrome. Symptoms of the ailment include vomiting, fever, convulsions and comas, with death resulting in

coughly a quarter of the cases.

Mrs. Heckler's efforts were criticized as 100 late and 100 weak by Dr. Sidney M. Wolfe, the head of the consumer advocate Ralph Nader's Health Research Group. Dr. Wolfe, who had made the study results public, called for steps to require the labeling, rather than for an attack on the U.S. Consulate making it voluntary.

#### The Contadora diplomats ac-knowledged that "divergent posi-tions which are unresolved" still on some of the main security proviexisted between Nicaragua and the sions: the presence of foreign mili-

Anton Karas, Vienna Zitherist, Dies

a long illness.

After "The Third Man" became one of the biggest hits of the postwar period, Mr. Karas opened a the first foreign correspondent to the first foreign correspondent for the first foreign correspondent foreign correspondent for the first foreign correspondent foreign correspondent fore tavern in Sievering, a suburb of Vienna, and it became a major

nearly kill me." Sir Carol Reed, the movie director, discovered Mr. Karas in 1949

an old zither in an attic and became and East Asia, Friday, apparently a virtuoso after receiving instruc- of a heart attack in New Haven.

tion from local players. Eugene Lyons, 86,

Veteran U.S. Newsman NEW YORK (NYT) - Eugene Lyons, 86, one of the first American correspondents to report from the Soviet Union, died Monday at his home in Manhattan.

#### Japanese Police Arrest Suspected Terrorist

TOKYO - Japanese police have captured a suspected terrorist and seized an arms cache belonging to a leftist group that claimed responsi-

bility for bombing a U.S. consul-

ate, a police spokesman said Thurs-The arms were discovered in a raid on a house in southern Japan. where police captured Kogo Hashisato, 35, who disappeared 15 years ago while free on bail Mr. Hashisato's radical movement, known as Chukakuha, claimed responsibility

in Kobe on New Year's Day.

Born in Russia, Mr. Lyons came VIENNA - Anton Karas, 78, with his family to the United States the zither player who performed as a child. As a young man, he was the haunting theme for the movie "The Third Man," starring Orson Welles, died Wednesday following as the U.S. correspondent for Tass in Los Angeles. from 1923 to 1927. In 1928, he went

obtain an interview with Stalin. But the six years Mr. Lyons tourist attraction. But he closed it spent in the Soviet Union led to his in 1966 because, he said, "the taxes disillusionment with Communism, and on his return to the United States in 1934 he wrote a denuncia-

tor, discovered Mr. Karas in 1949 tion of the Soviet system in the during location work in Vienna for "The Third Man." The script was by Graham Greene.

"The Third Man." The script was by Graham Greene.

"The Third Man." The script was by Graham Greene.

"The Third Man." The script was by Graham Greene. Mr. Karas was trained to be a mer professor of anthropology at locksmith, and his musical career Yale University and a leading developed by accident. He found scholar of the cultures of the Arctic

Connecticut.

Barbara Myerboff, 48, whos John E. Horne, 76, head of the

Small Business Administration under President Kennedy, Tuesday in Alexandria, Virginia. Alberto Jacometti, 82, a resistance leader in World War II and former Socialist Party secretary, of

3 Killed in Ecuador Strike

The Associated Press

a heart attack Thursday in Novara,

QUITO, Ecuador - Thousands of people demonstrated Wednesday throughout Ecuador on the first day of a two-day general strike against increased gasoline prices. Three people were killed and at

Sulka

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## **A Modest Step Forward**

It is indisputably better for Americans and Russians to be talking about their nuclear arms race than to be running it in feverish isolation. Having to explain weapons programs reduces the chance of calamitous miscalculation. Talking may also usefully calm — or confirm — mutual suspicions. It preserves hope for restraining the nuclear competition and also for negotiating more reasonably about other issues. So this week's Geneva deal to resume talking, which was a full year in the making is a modest step forward.

The deal reflects a judgment in both Washington and Moscow that the snarling hostility of recent years incurred even greater costs than ballooning military budgets. It made allies anxious and uncooperative. It distorted domestic politics and budgets. Most dangerously, it sapped the patience of nations that have put off acquiring nuclear arms on the promise that the superpowers will reduce theirs.

Do not, however, be misled by the televised hoopla in Geneva. This Shultz-Gromyko agreement to toss arms control into a new forum implies nothing promising yet about the compatibility of the two governments' objectives, their dedication to the task or their sense of urgency. If they really want to restrain the arms race by agreement, they will have to quickly ban at least certain types of testing. If they do not, and deploy some weapons now available, their diplomats will be merely waving at horses bursting out of the barn.

At the crudest level, the coming discussion side to blame the other for failure. But it could also become a genuine attempt to move be-yond the hostilities produced by Afghanistan, Poland, KAL flight 007, Nicaragua, Cambodia and new missile deployments in Europe.
Without significant discussion of arms con-

trol, it was becoming ever harder to preserve communication, avoid confrontation and normalize some exchanges of goods, ideas and people. At least a token recognition of the change in climate can be read into the Kremlin's simultaneous decision to let the mother of Anatoli Shcharansky visit him at a labor camp. That is hardly a major concession to decency, but it does suggest that the channels now reopened can be used for intensely human concerns as well as grand strategic debate.

The new agreement offers one other shred of hope: It provides for conducting the separate discussions of space weapons, intercontinental missiles and Euromissiles under a single tent. That means concessions in one area could be traded against those in another. To wait for coordinated progress in all three realms would be yet another way to frustrate final agreement. But interim bargains would be easier if negotiated with three different kinds of chips. The difficult weapons choices are all in the future. That they will be faced, no less made, is

far from clear. But it is at least possible. - THE NEW YORK TIMES.

## **Heart of the Experiment**

Other Opinion

"We need a dynamic, forceful fighter, a guy like Schroeder who wants to live." Those are the words of Dr. William DeVries, the heart surgeon, seeking a third candidate to receive an artificial heart. It is good news that his second patient, William Schroeder, is now enjoying the new year he never expected to see. But in the search for patients it is important not to lose sight of the experiment.

No one would think of letting an experimental drug on the market until it had been adequately tested for safety and efficacy. Unfortunately, no agency exists in America to regulate novel surgical procedures, doubtless because of an assumption that surgeons can be trusted to regulate themselves. But the recent record of heart surgery contains proof to the contrary. After Christiaan Barnard performed the first human heart transplant in 1967, a rash of I-can-do-it-too operations swept through cardiology departments around the world. Only a handful of transplants was needed to

conclude that the technique was premature. Coronary bypass operations have been a gold mine for surgeons for more than a decade. They alone accounted for \$2.5 billion, or nearly 1 percent, of America's 1982 medical bill, and the number is still rising. Only recently has the success rate of the operation been objectively compared with alternative, nonsurgical treatments - which, for certain coronary diseases, seem to be just as effective.

The implant of mechanical hearts is about as experimental an operation as you can get. Each case needs the most careful assessment. How much can life be prolonged and with

Geneva: Hope Enough for Now

A single drop of water falling from an icicle

does not signal a thaw. But it is a better sign

than a sword of solid ice that winter may not

last forever. So was the message that came

Tuesday at the end of the first arms control

talks between the United States and the Soviet

The Geneva talks were "aimed at preventing

an arms race in space and terminating it on

Earth." The results, if any, will come only after

months and years of saber-dancing among

nuclear strategists and technicians who will be

advising the negotiators, each grimly deter-

The bare fact that negotiations are now

beginning does not mean that there is neces-sarily enough common ground to bring them

to a successful conclusion. There is little

chance that [Soviet leaders] will agree to reduc-

tions in their offensive forces with an Ameri-

can administration that is publicly committed

to a new and speculative concept of strategic

stability, and none that they will agree rapidly.

It is, therefore, extremely encouraging that

the United States has this week made great

efforts to inform, and perhaps consult, its

European allies on the Geneva meeting. A long

1910: Tale of a Most Polite Intruder

POUGHKEEPSIE, New York - The sound

of breaking glass at three o'clock aroused An-

nie Hansom, cook in the home of O. Bernsom,

54 Montgomery Street. Jumping out of hed she saw a man raise the window and crawl into the

room. He struck a match and lighted the gas.

Mrs. Hansom confronted him. "Tell me what

you want and I'll give it to you, Mr. Robber,"

she said. "It's funny, but I don't know you,"

replied the intruder. Blood was streaming from the man's hand where the glass had cut it. "If

you don't go I'll call a man who is asleep in the

next room," said Mrs. Hansom. "Sorry to have

disturbed you," said the man with a bow, "Of

course I'll go. I wouldn't offend a lady for the world." He backed away with another bow,

opened a door on the back porch and went out.

- The Los Angeles Times.

The world will settle for that, for now.

mined not to let the other get an edge.

Union in more than a year.

what quality? How well do patients adjust to being tethered to a machine? How seriously does the energetic pumping shock other parts of the body? Barney Clark suffered seizures and William Schroeder is recovering from strokes of so far unknown origin. But are answers being argently sought to these questions, or are Dr. DeVries and his hospital taking the operation's success for granted?

Dr. DeVries implanted Barney Clark's heart at the University of Utah Medical Center, an academic environment well suited to the assessment of experimental procedures. Some physicians have criticized the "Roman circus" publicity fostered by the Humana Hospital-Audubon in Louisville, Kentucky, to which Dr. DeVries has moved. More to the point is whether the hospital, which does not specialize in teaching or research, will properly evaluate what it is trying to pioneer.

"No one questions the clinical competence of the cardiac surgical team there," notes Ar-nold Relman, editor of the New England Journal of Medicine. But he adds that assessment of innovations "is usually best carried out in hospitals that are specially equipped and staffed for clinical investigation."

Several more operations must be done and each scrupulously evaluated, to decide whether or not the mechanical heart has a niche in medicine. Understandably, Dr. DeVries exulted after the successful replacement of Mr. Schroeder's heart: "I felt I'd been vindicated." But it is the experiment that awaits vindication, not the surgeon.

drawn-out negotiation which may frequently

appear stalled will offer Moscow many oppor-

tunities for divisive propaganda. It will be

essential that intensive alliance consultations

are maintained permanently, partly to counter these divisive dangers and partly to bring the

maximum European influence to bear on an

[American] administration whose negotiating

posture appears, at this stage, to be idealistic

Finally, both sides have shown some will-

ingness to compromise. It is a positive point

that both superpowers want an arms accord.

But as a final treaty on nuclear arms and space

weapons may be years away, no one can pre-

cisely foretell how far both superpowers would

have advanced in space armament technology

or whether an arms race, both on Earth and in

What the talks in Geneva accomplished is

an encouragement for the forces of peace in the whole world. The citizens of our republic

TEHERAN - The Persians - the only peo-

ple who can truly claim to be Aryans - will adopt the appellation of Iranians after March

21 this year to emphasize their descent from an

ancestry which peopled a large part of Asia and Europe. The change of name from Persia

to Iran and from Persians to Iranians was

decreed [on Jan. 10]. The government's deci-

sion is approved by public opinion, which in recent years has advocated the change on the

ground that Persia is only a province of the

Shah's territory. This includes the whole of the

Iranian plateau, which several centuries before

the Christian era was inhabited by the Aryans.

Iran is a modern version of the Middle Persian

Eran, which in turn is a corruption of the Zend

word Airyana, or "land of the Aryans."

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-- Indonesian Observer (Jakarta).

space, would really have taken place.

joint Geneva declaration.

— Financial Times (London).

-THE NEW YORK TIMES.



## After Geneva: To Start With, a Test Ban

W ASHINGTON — The arms control talks in Geneva provide the first major news story of 1985. At best, however, the Shultz-Gromyko meeting was only the first in a long series of talks about holding future talks. In the meantime both sides will go on amassing omi-

nous new nuclear arsenals.

America is building about five or six nuclear weapons each day to satisfy plans for 17,000 new nuclear weapons by 1992. It is clear that the Soviet Union will keep pace. Both sides are building new strategic missiles, intermediate-range missiles. cruise missiles, bombers, submarines and battlefield weapons.

We are in danger of seeing a re-play of the 1970s, when the United States and the Soviet Union concluded 10 arms control agreements. In the same decade, America added 6,056 weapons to its strategic arsenal aimed at the Soviet Union, which itself added 3,903 weapons aimed at America. Both sides built far faster than they talked.

Time is running out. Two events will occur next September that make it imperative that there be progress on arms control soon.

By Eugene J. Carroll Jr.

First, the Alaska, the seventh Trident submarine, will go on sea tri-als. That will put the United States over the SALT-2 limit of 1,200 multiple-warhead missiles. Second, signatories of the Nuclear Nonproliferation Treaty will

meet in Geneva to review progress by the nuclear powers toward meeting their obligations under Article VI of the treaty. In that article all parties agree "to pursue negotia-tions in good faith on effective measures relating to cessation of the nuclear arms race." Nonnuclear signatories warned in 1980 that they were dissatisfied with the fact that nuclear arsenals were still growing on both sides. If these signatories return in 1985 to find a further acceleration of the nuclear arms buildup, wholesale withdrawals from the treaty are possible, adding new danger to the already perilous problem of nuclear proliferation.

There are other serious time pressures on arms control. Sea-launched nuclear cruise missiles, still in testing by both sides, will pose verificaproblems when operational. Also, in the spring the United States will begin a critical phase of testing for its F-15-launched anti-satellite rocket, another system that will be nearly impossible to limit under verifiable terms.

In short, time and technology are rapidly reducing the opportunity for effective arms control agreements to keep weapons out of space as well as to stop the extremely dangerous buildup of superpower weapons and proliferation of nuclear weapons in the Third World. Talks to talk about future talks

will be a facade to cover the inexorable growth of nuclear arsenals. The Reagan administration concedes that the talks are only the beginning of a long and complicated process and that a continued arms buildup is a virtual certainty.

is there not a more constructive approach to arms control today One practical, achievable and safe measure stands out. The United States should propose a moratorium on nuclear testing and early resumption of negotiations on a comprehensive nuclear test ban treaty.

Most of the provisions under which the United States, the Soviet Union and Britain would end nuclear testing have already been agreed upon. A test ban could be verified with confidence. An end to testing would put an end to the qualitative aspect of the nuclear arms buildup and would set the stage for an end to new weapons and reductions in old ones. It is the first, essential step toward slowing, stopping and re-versing the nuclear arms race. Above all, a bold American ini-

tiative to end nuclear testing would bypass the delays inherent in the present approach. President Rea-gan's commitment to peace would be clear and the burden would be on Moscow to follow his lead. It is impossible to think of any valid reason why America should not stop nuclear testing today, when it has conducted more tests than the rest of the world combined.

The writer, a retired rear admiral, is deputy director of the Center for De-fense Information, a private organiza-tion that analyzes defense policies and spending. He contributed this comment

# A Crucial Second Step in Fighting African Hunger

WASHINGTON - While the

dence on imported food for survival. The crucial next step, which must be taken now, is to determine what longterm development aid will best lay the groundwork for the recovery of Africa's environment and agriculture. Its goal should be to help Africans begin feeding themselves.

But reaching that goal will be a long, difficult journey. For one thing, donors cannot agree on the answer to a simple but highly charged question: What kind of long-term deve aid best serves Africa? While relief workers, and even East-West tivals, cooperate in Africa's dusty feeding stations, bureaucrats in pin stripe squabble across mahogany tables about budgetary and ideological answers to that question.

The most open, if not contentious, debate involves the World Bank and the Reagan administration, both maBy Jack Shepherd

institution with 147 members, bases

its view of the next step on need. It has made Africa its regional priority for the 1980s and has increased its disbursements to the continent by 50 percent - to more than \$1.1 billion this year. It also has called for \$2 billion more in economic assistance for the continent.

The Reagan administration, on the other hand, puts forth an African policy based not on need but on ideplogy and East-West considerations. Thus, while U.S. aid to Africa increased 40 percent during the last three years. American arms sales and assistance jumped 150 percent. This year, five nations will get more than half of all U.S. economic aid to Afri-Sudan, Kenya, Somalia, Liberia and Zaire - old friends or strategically placed nations.

The administration has opposed 50

proposed last year. The administra-tion has refused to increase fiscal 1985 contributions to the World Bank's International Development Association - the "soft loan" window to which Africans, and others, turn for development assistance. The administration is cutting back donations to the International Fund for Agricultural Development, which during the last six years has spent \$400 million to help poor African farmers. Further, the administration is not renewing funding for the International Planned Parenthood Federation, a shockingly myopic move considering Africa's population growth rate of 3.2 percent.

Instead of multinational aid projects, administration officials speak of a strictly American initiative toward Africa based on fræ-market and growth-oriented policies. But how does free-market development

bushy-leaved legume, between rows

of plantain. By pruning and spread-ing flemengia leaves, a farmer could

protect the plantain's fragile roots.

Mr. Wilson found that 1 hectare

(about 2.5 acres) would support up to

2,500 plantain plants, each able to produce \$5 worth of plantain a year.

The news spread around IITA's research station at Onne; one who

A retired petroleum engineer, he

realized that there was a growing seg-ment of the population that wanted

and could afford, food delicacies

He acquired 100 acres and hired a crew to plow it and plant it with plantain. Now he is talking about

getting into processing, where profits are bigger. Already, plantain chips, something like potato chips, are be-

ing sold throughout Nigeria. Mr.

Ebodaghe said he may mill the plan-

tain into a flour to produce a sort of bread to be sold in health-food stores.

It is increasingly recognized that the key to solving Africa's food prob-

lem lies not with commercial farms or billion-dollar projects but in helping the small-holder to produce more

food for himself and his community. That is why IITA specialists are glad to see more small farmers beginning

to grow plantain as a cash crop. Cassava a tall, spindly plant, is the

most important carbohydrate for

about 400 million people in the

world. It can grow in very dry condi-

tions. Like the potato, the food part

of the plant is a starchy protuberance

that grows on the root. Africans com-

monly pound it into a meal to make a

kind of porridge known as gari. Several years ago, ITTA began

working on a new variety of cassava

that would mature faster and be more

resistant. The result was a strain

heard it was Mr. Ebodaghe.

such as plantain.

take place on a continent where one W ASHINGTON — while the outpouring of emergency food to Africa is a worthwhile and dramatic lifest step toward saving lives, it is merely a first step. Alone it will not save the continent's stricken people, — but then disagreement sets in.

The World Bank, a multinational The World Ba change that must come to Africa in internal economic policies, incentives to agricultural producers, popu-

> During 1985, emergency food aid must stabilize Africa. At the same time, America must help create minimum conditions for the recovery of Africa's land, agriculture and people. Since Africa is too poor to go it alone, the large donors must immediately resolve their differences and dily take the next critical step. If they do not, Africa may well become a political, social and economic nightmare by the end of the decade.

The writer, a senior associate at the Carnegie Endowment for International Peace, is author of "The Politics of Starvation." He contributed this comment to The New York Times.

mocracy in this century. Costa Rica has been democratic since World War II. And the traveler in today's Latin America encounters a desire for a new political maturity, for a lation growth, the environment and pluralistic approach that will enable even profoundly divided societies to live without violence. Mexico's last nationwide election. in 1982, was the first that gave opposition parties a reasonably fair run.

> erals and held honest elections. The Latin America of Bolivar and Perón, with a small middle class and enormous undereducated proletariat, no longer exists. In its place is a growing middle class and increasingly ly sophisticated working class. Jimmy Carter's crusade for human

rights and democracy came at an opportune moment. His rhetoric and activism fed latent emotions that were at a critical evolutionary stage. But the growing acceptance of deAmlaine Drive Ville

Since 1978, Peru, Bolivia, Ecuador

and Argentina have retired their gen-

By Jonathan Power.

TONDON - It has been a long,

Brazil will complete its return to de-

mocracy when a civilian president is chosen by the electoral college. Over-

whelmingly, South America has become democratic. Yet when Presi-

dent Jimmy Carter came to office in 1977, only Venezuela. Colombia and

Suriname had democratic regimes.

tradition of the caudillo, the strong-

armed dictator? Is this not just one

more pause in Latin America's lengthy pattern of seesaw politics in which democracy is only an inter-

lude between coups? Among those who will argue that case is Glen Des-ly. In an article in Foreign Policy, he

decries those who try to foist Western

democratic concepts on an unwilling

writes, "the vision of freely compet-

ing factions all too often seems a

choice between chaos and privilege.

Latin Americans maintain that union

comes from unity, not from diversity. Their political beliefs are based on

the corporatist medieval and Renais-

sance political theory that predated

the contractarian thought of Locke."

governments — whether of the right, center or left — will be marked by an

urge not to balance competing cen-

ters of power, but either "to integrate or to eliminate them in the name of

There is, it must be conceded, his-

the society of the future, which

torical evidence for this view. The

Argentine dictator Juan Peron talked

will be a perfect harmony wherein no discordant note is heard." This ech-

oed Simon Bolivar's famous speech

in Colombia in 1819: "Unity, unity,

unity must be the monto of all things. The blood of our citizens is varied:

Let it be mixed for the sake of unity.

Our constitution has divided the

powers of government: Let them be bound together to secure unity." The left has talked the same way, whether it be Fidel Castro, the Sandinists or

the Salvadoran insurgents. "We have

set out fully aware of what we are doing, with firm steps, on the road to

the monolithic unity of all people," said Salvador Cayetano Carpio, the late Salvadoran guerrilla leader. Historians of this school point to

the Mexican constitution of 1917.

This was the first explicit adoption of

a nationalistic, centralized govern-

ment in Central or South America. It

ended the 19th-century effort to inte-

grate the egalitarian-based theories of the French and North American

revolutions. This constitution, and

Mexican practice, have been regarded as Latin America's ideal — a

strong but relatively benign governi-

ment with major interest groups sub-

picture. Chile and Uruguay both sustained 50 years of uninterrupted de-

sumed in a corporate whole. All this is true, but only half the

collective harmony."

For observers such as Mr. Dealy,

"In Latin American minds," he

Latin American tradition:

What has happened to the long

mocracy does not mean an end to Latin America's problems. Class di-visions are still profound. Inequalities are severe and nearly every country is saddled with debt and deep-seated structural problems.

The omens for Brazil look more

promising. Brazil has taken 20 years to leave the shadow of the 1964 coup led by General Humberto Castelo Branco. It has been a careful and slow process, but one which commands nearly universal support. The Roman Catholic Church has played the most important single role in bringing Brazil to this juncture. It is a very different church from the one that welcomed the 1964 coup. The student and guerrilla uprisings of the 1960s that helped justify the military's crackdown show no sign of a resurgence. Brazil looks poised for a new maturity. If this giant, which has nearly half the continent's population and wealth, can mair democratic institutions, the impact on the rest of Latin America will be profound. The days of the caudillo may well be numbered.

International Herald Tribune.

## The Ebodaghe Formula: Ingenuity, Good Sense, Sweat

This is the first of two articles.

wish the upcoming negotiations all success. It was and remains a basic principle of our policy ONNE, Nigeria — A man dressed in brown pin stripes has stopped his late-model Renault on the side of that it is better to negotiate 10 times than to shoot once. That too is confirmed by the the road, near a field covered with - Neues Deutschland (East Berlin). head-high plants. Now we all stand in a sudden downpour, listening to Joe Ebodaghe expound on his plans for the future. "I want to get into by-products," he says. "Chips. Health foods for diabetics. Bread maybe." FROM OUR JAN. 11 PAGES, 75 AND 50 YEARS AGO 1935: Persians to Become Iranians

My notebook is getting wet and my ballpoint pen is seizing up, but I have to admire the enthusiasm of a man who believes he can become a foodgrowing tycoon in a part of the world often thought to be condemned to permanent hunger and dependence on food aid from abroad.

The entrepreneurism of Joe Ebo-daghe, however, is real It is the other. more hopeful side of an otherwise bleak African agricultural picture. For Mr. Ebodaghe is the beneficiary of a little-noticed international effort to harness biology, plant genetics, technology and common sense to in-crease the crop output among the world's poorest people. If farming can be made to pay, the

thinking goes, funds (and jobs) will thinking goes, funds (and jobs) will begin flowing to rural areas, invest-ments in the long-neglected agricul-tural sector will increase and food will find its way more efficiently into Africa's urban areas Africa was largely bypassed by the Green Revolution of the 1960s and

1970s, in which new strains of wheat and rice cultivated with fertilizer, water, chemicals and relatively sophisti-cated farming methods helped farmers in India, Pakistan, Sri Lanka, the Philippines and Indonesia.

Africa lacked water, and its chimate

was severe. Farming technology and agricultural institutions were undeveloped. And, across large parts of the continent, the staple foods were largely unknown to Westerners: cassava, millet, sorghum, fava beans.

By Christopher Matthews

in the thick of efforts to redress this situation is the International Institute of Tropical Agriculture, or IITA, in Ibadan, Nigeria, one of 13 international centers around the world funded collectively by the Consultative Group on International Agricultural Research. The research eifort is supported by 40 donors, ding 24 governments. Whether money and expertise can

create an agricultural miracle is an open guestion. Nigeria, where much of IITA's work is concentrated, is not typical of Africa. It has oil money, a prosperous middle class and a fairly developed

agricultural structure. Successes in Vigeria may not be easy to replicate in places where drought and political turnoil are causing terrible hunger. Even in Nigeria, perhaps only one farmer in 100 uses the improved varifarmer in 100 uses the unproved enters and techniques, and the acreage

farmed with new technology and seeds is minuscule. Spreading infor-mation is an upbill battle that must overcome traditional ways, bureaucratic hassles and politics. But to demonstrate the possibilities is to provide a start. Plantain, the leafy banana-like

plant grown by Mr. Ebodaghe, is not a miracle crop. But until the IITA's George Wilson came along, few Ni-gerian farmers had thought of it as a field crop that could bring in cash. Villagers believed that plantain would grow only near the family's cooking fire — whose smoke was thought to be beneficial to it.

Mr. Wilson, a Jamaican, found that what made plantain thrive was not smoke from the home fire but large quantities of household refuse dumped around the plants, which

Mr. Wilson devised the idea of planting flemengia, a last-growing, called TMS 572. On test plots, yields

were triple those formerly obtained. Today, ITA officials say, several million acres are planted with the new cassava varieties. One of those who heard about TMS 572 was Joseph Okunola. Eight years ago he was farming less than three acres and barely surviving. But when he began using IITA varieties his output increased. He was able to demonstrate

able to farm productively more of the village's communally owned land. Mr. Okunola now farms more than 750 acres, two-thirds of it in cassava, and employs 17 people. He is buying a tractor and is in the market for some new wives, a symbol of prosperity among Nigeria's Moslems.

to village leaders that he would be

The writer recently traveled to Africa on a grant from the International Fund for Agricultural Development. He contributed this comment to The Washington Post.

## LETTER TO THE EDITOR

Stern and the Diaries

Regarding "Hitler Diaries Trial Puts Spotlight on Stern Publisher" (Jan. 8) by James M. Markham: As chairman of the Gruner & Jahr

publishing group, I must correct the following statement: "Mr. Schulte-Hillen said that neither Rupert Murdoch, the owner of the Times of London. nor representatives of Newsweek magazine had worried about the problematic copyright situation when they entered into negotia tions to serialize the diaries. 'The problems were over money,' he said,"

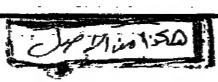
What I did say was that we talked about the copyright situation with Rupert Murdoch of The Times and Mark Edmiston of Newsweek We explained to them that the legal position was complicated but that we

were convinced that we had the copy-right. We told them, in effect, that we knew we were on thin ice, but we thought we could skate on it.

The representatives of Newsweek and The Times decided to bring in 2 German lawyer whom they trusted. This lawyer could not be there before the following day. So both partles the following day. So both partles agreed that the copyright situation should be discussed the next day when the lawyer was present.

We continued the negotiations under the assumption that the copyright situation would not be a problem. Then the negotiations came to a halt because of the money question. Therefore a detailed discussion on the copyright situation did not take place the next morning.

GERD SCHULTE-HILLEN.



The new rate, fixed daily by a

board of state and private bank

representatives, has initially set the

value of the pound at about 80 to

81 U.S. cents. This applies, howev-

er, only to three activities - work-

ers' remittances, tourism and the

imports of both the private and the

state sectors. The government is

The old "free market" rate in

pounds, which had reached 731/2

cents to the pound, has temporarily

risen to about 79 cents to the

pound, and many private dealers

"There is a now a hesitation in

have gone out of business.

tion of the pound.

## Thailand and Vietnam Setting Up DMZ on Part 1108 Of Cambodian Border

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ut on Tucka its return to b BAN SANGAE, Thailand -Thailand and Vietnam have agreed to set up a demilitarized zone along lian president a) college Ora america has h part of the Thai-Cambodian border occupied by their troops, a Thai general said Thursday.

et when he ame to office. Major General Salya Sriphen, commander of Thailand's Eastern Task Force, said that a strip 20 meters (22 yards) wide down each ratic regime, ed to the le side of the frontier near Ampil, Cambodia, "will be our DMZ." illo, the strong his not just on the strong of the strong Vietnamese officers agreed to the DMZ when they decided Thursday

to pull back from a confrontation with Thai forces, he said. Among the ase is Glen De "We just want to avoid any pos-

sibility of our territory being in dispute," General Salya said. weign Policy)
to foigt Went "Everything was put calmly and peacefully" to the Vietnamese, he said. General Salya insisted that four rounds of talks Wednesday and Thursday between Thai and Vietnamese officers at the frontier

did not constitute negotiations. General Salya said the Vietnamese admitted that they were misinformed about where the border was

The Vietnamese soldiers who

captured the Ampil base from guerrillas Tuesday claimed Wednesday that Cambodian territory extended to the eastern side of a Thai anti-tank ditch. The Thais insisted that the ditch was dug well inside their border.

Officers from the two sides conferred at a bridge spanning the ditch on the main route into Ampil. . General Salya said the Vietnamese had cleared out of an area two

kilometers long, running north-south along the ditch, and 500 meters to the east toward Cambodia. Once the Vietnamese moved back Thursday, Thai soldiers started placing orange flags and other markers on the boundary, General

The tense atmosphere at Ban Sangae on Wednesday, when Thai troops were on full alert, had changed completely by midday Thursday. That soldiers lounged on top of the ditch away from their

Military sources said sporadic lighting continued Thursday at several points along the border, but no major clashes were reported. General Salya did not refer to Sihanouk in Pyongyang allegations Wednesday by the su-



Lieutenant General Pichitr Kullavanijaya, the supreme commander in Thailand, talks to Cambodian refugee children in a camp inside Thai territory near Ampil, Cambodia.

General Pichitr Kullavanijaya that sistance leader, Prince Norodom other intrusions as deep as two kilometers had been made into Thai territory after the fall of Ampil.

preme commander. Lieutenant ed Thursday that a Cambodian re- Sihanouk's entourage was greeted Sihanouk, arrived Thursday in Pyongyang, North Korea, by train from Beijing.
The Associated Press quoted a Chinese dispatch from the North

Zulu Chief Asks Kennedy

DURBAN, South Africa - The his visit. The other protests, by a leader of the Zulus, South Africa's black-consciousness organization

largest tribe, told Senator Edward which is anti-American, urged Mr.

To Support Investment

M. Kennedy on Thursday that Kennedy to go home. pulling U.S. investment out of

South Africa to protest the coun-

try's racial policies would hurt

blacks more than the ruling white

"It is no use doing things just in order to salve consciences," Chief

Gatsha Buthelezi said in a state-

ment at the start of his talks with

Mr. Kennedy, a Massachusetts Democrat. "To exert pressures

which do more harm to the op-

pressed than to the oppressors is

"No one has proved to us that

the suffering which will ensue with-

in the black community as a result

of disinvestment will actually force

the regime to effect the fundamen-

tal changes all of us are clamoring

While the two men met privately,

more than 200 members of Mr.

Buthelezi's Inkatha Party demon-

strated outside, welcoming Mr.

Kennedy but opposing any moves to reduce American business inter-

investment is not supported by

stave off a bankruptcy that might

One of the Christian Democrats'

Bonn's generosity toward the Saar

lights would have already gone out

has been systematically preparing

the alliance with the Greens for

edged that Mr. Lafontaine's posi-

tions on military matters and envi-

ronmental protection could win

votes from Greens. "But he will be

in the Saar," said Mr. Zeyer.

"Without Helmut Kohl, the

will wither.

Mr. Kennedy arrived in South

for," he added.

ests in South Africa.

black South Africans.

by the North Korean vice president, Li Jong Ok, and the deputy prime minister, Chong Jun Gi. The report gave no indication of how long the prince planned to stay in Pyongyang, where he maintains The Chinese press agency report- Korean capital saying that Prince one of his residences in exile.

tered blacks demonstrating about

## Egypt Asks U.S. for \$1 Billion More In Economic, Arms Aid for Fiscal '86

penny better quality version, a

measure that aiready has been par-

tially implemented. Bread is so

cheap in the country that Egyptians

use it even to feed their arimals.

ing government deficit, which

reached \$6 billion during Egypt's 1983-84 fiscal year and was sched-

new taxes and fees announced last

He also expressed cautious opti-

mism about the success of the mea-

lishing for the first time a partial

floating exchange rate for the

Egyptian pound and greater state

sures announced last week estab-

Mr. Ali said he hoped the grow-

By David B. Ottaway Washington Post Service

CAIRO - Egypt has asked the United States for an increase in economic and military assistance of almost \$1 billion for the 1986 fiscal year, according to Prime Minister Kamal Hassan Ali.

In an interview. Mr. Ali said that Egypt was counting upon increased U.S. aid to offset an expected decline this year in income from oil sales, remittances from Egyptians working abroad and from tourism.

Egypt earned about \$2.8 billion in oil sales and \$3.4 billion in remittances in its 1983-84 fiscal year. which ended in June. But the oil glut and the end to the economic boom in the Gulf states is expected to cut into these sources of earnings substantially in the coming year.

Mr. Ali indicated that the more than 40-percent increase in Egypt's aid request would be one of the main issues raised by President Hosni Mubarak when he goes to Washington for talks with President Ronald Reagan in early March.

Egypt is getting about \$1 billion in economic aid and \$1.2 billion in military assistance during the cur-rent U.S. fiscal year, all of it for the first time in the form of grants.

Mr. Ali said Egypt was asking for \$1.2 billion in economic assistance. \$250 million for grain imports and \$1.7 billion in military aid. This would mean a total aid request of \$3.15 billion, or \$950 million more, for the 1986 U.S. fiscal year, which begins Oct. 1.
In comparison, Israel has asked

for \$4.05 billion in economic and military aid for fiscal 1986 plus an additional \$800 million in emergency assistance this year. It is al ready earmarked to get \$2.6 billion.

The two Middle East nations have become increasingly depen-dent economically on the United ■ Kennedy Rebuts R.F. Botha States since they signed a peace treaty in 1979 and are by far the Mr. Kennedy struck back Thursday at Foreign Minister R.F. Bo-tha, who had said the senator was two largest recipients of U.S. aid anywhere in the world. In addition, portraying a distorted view of the both now receive their economic country and that he should solve and military assistance in pure problems of poverty and racial disgrants instead of loans. crimination in the United States

Mr. Ali said Egypt was deterbefore criticizing South Africa, Reuters reported from Cape Town. mined to continue with the program of economic reforms it has The senator said that Mr. begun and to stick to its policy of Botha's reaction - seeking to progressively reducing government change the subject — was "all too subsidies for basic food items that last year cost it nearly \$3 billion. He said that as of Jan. 15 the

typical of the government's atti-tude toward all criticism." "That I do oppose injustice in price of bread would be doubled on my own land, wherever it occurs, 80 percent of Egypt's daily condoes not mean that I can or will be sumption, saving the government blind to injustice in South Africa," an estimated \$723 million in subsi-Mr. Kennedy said, adding that it dies for that item alone and 600,000 was a transparent distortion to tons of wheat and 300,000 tons of compare the condition of blacks in flour annually. the United States with those in

He was apparently referring to a government plan to replace the

#### control over the thriving "free mar-ket" in dollars. The market handles Ali, and the new system "will stop \$3 billion annually outside the reg- the black market." BROADCASTING TO CABLE COMPANIES IN EUROPE & THE UK VIA SATELLITE CHANNEL PROGRAM, FRIDAY 11th JANUARY SKY-FI MUSIC GUEST SHOW LIK TIMES 15.00 SKY-FI MUSIC GDEST SHOW SKY-FI MUSIC GREEN ACRES THE BRADY BUNCH MORK & MINDY STARSKY & HUTCH THE DEADLY ERNEST HORROR SHOW SKY-EI MUSIC

one-penny flat bread - the staple ular banking system - about a

uled to hit \$6.5 billion this year. still maintaining the official rate of

could be mostly eliminated by the 84 cents to the pound in calculating

end of 1985 through cuts in food, other transactions and refusing to

electricity and oil subsidies and the call the new floating rate a devalua-

of the lower classes - with a two-third of the total in circulation.

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## Exile Plans To Return To Philippines

MANUA - The acting chief of the Philippine armed forces agreed Thursday to provide security for an opposition leader returning home from more than three years of selfimposed exile in the United States.

Former Senator Jovito Salonga, 62, facing possible arrest on subversion charges in connection with a series of bombings in Manila in 1980, is scheduled to return to Manila on Jan. 21. Aides to Mr. Salonga said they

wanted to avoid any possible at-tempt on the senator's life. Former Senator Benigno S. Aquino Jr. was shot to death at Manila International Airport upon his return on Aug. 21, 1983, from a similar period of exile in the United States.

A civilian commission subsequently concluded that Mr. Aquino was killed by one of his military

The government had warned Mr. Aquino against returning, citing alleged assassination plots, but staterun television has said that "there is no known threat to Salonga's life." Lieutenant General Fidel Ramos, the acting military chief, who replaced General Fabian Ver pending resolution of the Aquino case, met with Mr. Salonga's aides at military headquarters to discuss se-

tor's return. The aides proposed six steps to ensure Mr. Salonga's safety, in-chiding the presence of senior military escorts and opposition tepre-sentatives. They also asked for full

General Ramos said he had as-



Former Senator Jovito Salonga, left, talks to Heberson Alvarez, a Philippine dissident, at a New York farewell.

time Mr. Salonga arrives at the air- Mr. Aquino. port until he reaches his residence.

President Ferdinand E. Marcos call term in 1987.

charges against him, but was allowed to leave for medical treat-

ment in the United States.

draw up plans to "provide the nec-essary security measures" from the dable political personality" like

Mr. Salonga, a member of the cautionary measures, Mr. Salonga
Liberal Party, is regarded as a possible presidential candidate should and some foreign journalists

The black leader's supporters waved banners saying, "We welsable presidential candidate should and some foreign journalists carrity arrangements for the sena- an election before the end of his flight to Manila from Hong Kong, vance justice for blacks," and "Dis-

The former senator was held under house arrest in 1980 pending safety in the case of my return." he the resolution of subversion said, "is that it would really be the Mr. Salonga said in New York severe crisis that now besets the

Saar Mayor Campaigns Against U.S. and NATO

Asked if he had taken any preplanned to accompany him on his South Africa provided they adthe last leg of his homecoming trip.

"I think an additional factor of height of stupidity for the Marcos regime to commit another act of barbarism and exacerbate the very sembled senior staff officers to that he was not afraid of being regime."

## South Africa. The black leader's supporters waved banners saying, "We wel-

By James R. Dickenson

Africa on Saturday for a fact-finding tour before the issue of economic sanctions against South Afthe Reverend Jesse L. Jackson to rica comes up in Congress this year. try to persuade the governments of The incident marked the fourth Ethiopia and Sudan to allow Ethiotime that Mr. Kennedy has encounpian Jews in those countries to reume their immigration to Israel. The mayor first made the request

Tuesday in a telegram, then called Mr. Jackson, a civil rights leader and a 1984 presidential candidate, in Washington on Wednesday. Mr. Jackson made prelimins

calls to the Ethiopian and Sudanes embassies Wednesday to schedule meetings with officials, a spokes man for Mr. Jackson said. "Reverend Jackson is trying to determine what Mayor Kollek

wants him to do and to determine the feasibility of getting involved, to learn whether he can be helpful," said the spokesman, Lamond Godand dependent industries out of win, "We haven't sat down with anyone; we are arranging meetings. most powerful election arguments he needs to talk to are out of town is that if Mr. Lafontaine wins, but should be back in a day or so."

Reportedly, 7,000 to 10,000 Ethippian Jews have been airlifted from Sudan to Israel, with an estimated 10,000 to 12,000 still in Ethiopia and other countries.

The airlift from Sudan was sus-

"Lafontaine does not believe it himself," Mr. Zeyer said as he took a break from a budget debate. "He pended last weekend, reportedly because news of it was leaked and Sudan feared that its cooperation in the covert operation would open it to criticism from Ethiopia and Arab nations hostile to Israel. Al-"Lafontaine is dangerous for us," said Hans-Georg Schudell, a leader of the Greens, who acknowlthough Sudan does not formally recognize Israel, it allowed Ethiopian Jews who reached its borders to be airlifted to European cities and then to Israel, reportedly at the behest of the United States.

A spokesman for the Israeli Embassy in Washington declined to comment Wednesday except to say: "Where humanitarian questions are involved, we welcome any help. It is worthwhile to try any

In his telegram to Mr. Jackson, Mayor Kollek said: "Knowing your deep humanitarian convictions, permit me to suggest you approach the Sudanese government to permit the black Ethiopian Jews who have reached there, and the Ethiopian government to permit those that are still in Ethiopia to join their families in Israel. The blessings of these people will be your greatest possible reward." A year ago, Mr. Jackson succeeded in persuading Syria to re-

Turks to Study Bribe Charge Remers

ANKARA - The Turkish Parliament decided Thursday to investigate charges that Ismail Ozdaglar, stuffed with atomic and chemical American medium-range missiles on similar charges. Another four sands of shoppers into big cities. a bribe from a shipping company.

## Rescue Ethiopian Jews

man Jr., a U.S. Navy flier shot Washington Post Service man Jr., a U.S. Navy f. WASHINGTON — Mayor Teddown on a combat mission down on a combat mission by Kollek of Jerusalem has asked down on a combat mission in sup-

Mr. Jackson has just returned from Rome, where he met with Pope John Paul II, and London. where he met with the Reverend Robert Runcie, the archbishop of Canterbury. Mr. Jackson urged the pope to visit South Africa and called for "a more just society"





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## Lafontaine's Drive Seen as Aiming at Leadership of German Social Democrats By James M. Markham New York Times Service SAARBRUCKEN, West Gesmany — The man who would lead

West Germany out of NATO has borrowed one of his best lines from Ronald Reagan's 1980 election "My question is simple," Oskar Latontaine told his audience as he stood behind a mistletoe-draped lectern of the Bliesransbach Sports Association. "Are people better off or not? The government boasts of

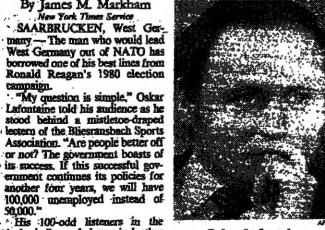
another four years, we will have 100,000 unemployed instead of His 100-odd listeners in the drafty hall, gnarled men in leather jackets and tough-looking women, were mostly blue-collar workers, members of the Social Democratic Party and fans of Mr. Lafontaine, the 41-year-old mayor of Saar-

So they laughed at Mr. Lafontaine's sallies at the Saarland's colorless Christian Democratic premier. "Ask outside the Saar who Werner Zeyer is," he said. "They think he may be a fullback on a second-division soccer team."

And they clapped when Mr. La-fontaine called for nationalizing the mammoth, nearly bankrupt Arbed steel works, the lifeblood of

The mayor has a soft, oval face, evocative of a cherubic Napoleon. He is a riveting speaker and sermonizer, maybe the best the Social Democrats have had since Helmut Schmidt, the former chancellor, withdrew from politics. So he could lead the Bliesransbach Sports Association into deeper waters, into making a connection between the crisis of West Germany's smokestack belt and military spending.

"When NATO needs a billion, it gets it overnight," he said sarcastically. For the price of one and a half warplanes he said, job training could be provided to unemployed young people. The U.S. economic boom, he said, is being fueled by The state of the s money fleeing Western Europe and by exploitation of the Third World.



Oskar Lafontaine

weapons as Germany," said Mr. Lafontaine, leaning forward on the lectern and looking angry. "The first things that have to leave Germany are the atomic weapons. It is intolerable for a foreign power to have control over atomic weapons on our territory."

Mr. Lafontaine is running hard for an election that will be held March 10 in the Saarland, an industrialized border state with only 1.1 million inhabitants.

Although the Saarland is small, the election is important. If Mr. Lafontaine succeeds in becoming the state's first Social Democratic premier, he will have a shot at leading the party in the 1987 national

To govern the Saarland, howevex, he would probably have to strike a coalition with the Greens, a leftist, anti-nuclear party which has become a third force in West German politics. So far, however, the Greens have rejected the possibility of such a state coalition.

"A victory here by the Social Democrats and the Greens would be the first signal for the Federal Republic's departure from NATO," said Horst Rehberger, 46, the state's minister for economic affairs and a local leader of the Free Democrats.

Two years ago, Mr. Lafontaine's Lynch, said to be a longtime friend There is no country that is so battle against the deployment of of Dr. O'Shea, have been indicted after Christmas that bring thou-

in West Germany helped under-mine Chancellor Helmut Schmidt's proval of Chancellor Helmut Social Democratic government. Kohl's conservative coalition in Social Democratic government. Kohl's conservative coalition in Challenging Mr. Schmidt's insistence on Bonn's "reliability" and Saar government have pumped "duty" to the North Atlantic Trea- more than \$1 billion into Arbed to Organization, Mr. Lafontaine said these were qualities needed to put 50,000 people in the steel mills run a concentration camp.

On the stump in the Saarland, a conservative heavily Roman Cath-olic state, the Jesuit-educated Mr. Lafontaine steers clear of appeals he has made elsewhere for onesided disarmament, draft-dodging as "a moral duty in the nuclear age" and a general strike against American bases.

to assemble a coalition of young iddle-class voters. Green-oriented students and dropouts and blue-collar workers. To insure the third element of this coalition, the mayor needs a solution - or needs to sound as if he had a solution - for the Arbed steel plant, a company whose ownership in Luxembourg has cut its work force from 29,460 10 14,430.

Many industry experts regard a lot different in power than he is in Mr. Lalontaine's pledge to nationalize Arbed as unrealistic because Mr. Schudell said.

Jürgen Domes, a political scien-tist, says Mr. Lafontaine is trying

British Charge an Irish Psychiatrist With Conspiring to Cause Explosion

LIVERPOOL, England - Mag-Irish-born psychiatrist. Dr. Maire giving false names to the police. O'Shea, who is charged with conspiring to cause an explosion in long to an Irish organization in

Dr. O'Shea, 65, was arrested Saturday when she returned from a Army bombers jailed in England. Christmas vacation with her family She was held for four days under

the Prevention of Terrorism Act the holidays. before being charged. Magistrates in Liverpool ordered her held for another eight days.
Four other men, including Peter

men detained over the Christmas holidays on suspicion of terrorist istrates refused bail Thursday to an offenses were released or funed for Dr. O'Shea and Mr. Lynch be-

> Britain that is lobbying for the release of convicted Irish Republican The police action came amid

fears that the IRA might mount a bomb blitz of English cities over

Press reports said that the police also seized materials, believed to be explosives, that were to be used in a bombing campaign during the sales



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NEW YORK - Prices on the New York

Stock Exchange recorded their best gains since mid-December on Thursday as Wall Street's

belated New Year's raily continued through its

Analysis said the gain drew much of its momentum from comments by Chairman Paul A. Volcker of the Federal Reserve that seemed to

indicate his willingness to ease credit conditions

further.

The Dow Jones average of 30 industrials climbed 20.76 to 1,233.50, bringing its gain for the past four sessions to 38.54 points.

In addition to being the market's best day since the Dow Jones industrials rose 34.78 points on Dec. 18, it was the busiest of 1985 to

date. Volume reached 124.68 million shares, up

This week's gains have more than offset a drop of 26.71 points in the Dow over the first three sessions of 1985. In effect, the market waited until hopes had faded for a rally to start off the new year before staging one.
In the daily tally on the Big Board, advancing

issues outnumbered declines by more than 3 to

1. The exchange's composite index jumped 1.69

Rates backed up a bit in the credit markets

But stock traders apparently focused on news

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Thursday as investors awaited the Fed's weekly figures on the money supply, issued after the

from 99.23 million Wednesday.

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Dow Jones Bond Averages

**BO DEREK'S DECOLLETAGE** 

Lord Tennyson's classic lines: "Ring out the old, ring in the new, ring out the false, ring in the true," have relevancy even in milieus as non-poetic as Wall Street. In late July, 1982, while the DOW was drooping under 800, our analysts defied prevailing opinion, stating "the Dul Will. TOUCH 1,000. BEFORE HITTING 750". On August 9th, 1982, BARRON'S, in mirroring the malaise on the "Street", mused "The market seems to be saying it's seen the future and it doesn't work". The rest is history; the Bull rampaged to a January 4, 1984, high of 1286. Joseph Granville, who had, in November, 1982, envisioned the Dow "collapsing under 650" was among the prophets of doorn who hid behind a Maginot Line of semantics to justify their myopia.

Interest rates were high and, to the consensus, headed higher. CGR balked, stating that the Prime Rate would plunge lower than Bo Derek's decolletage. Now that the Dow has eased, the "Crowd" is cringing, meamerized by prophets of doom; the same species who, at \$800 an ounce, urged investors to hoard precious metals, antique Chinese commodes and other collectibles;

awaiting a fiscal Apocatypse.

The world has not writed; Visigoths have not stormed the Crazy Horse Saloon in Paris; Blue Birds are still flying over the white cliffs of Dover.

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The upswing in stock prices has been attributed largely to falling interest rates and hopes for some further easing of the Federal Reserve's

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**Prices Rise Sharply on NYSE** 

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M-1 Falls \$500 Million

The Associated Press

NEW YORK — The U.S. basic money supply, known as M-1, fell \$500 million in the final week of 1984, declining to a seasonally adjusted \$557.2 billion from a revised \$557.7 billion the

previous week, the Federal Reserve Board said

The previous week's figure originally was reported as \$557.6 billion.

reports about Mr. Volcker, who said in a luncheon speech that he believed that continued

Prev. 4 P.M. vol. Tables include the nationwide prices up to the classing on Wall Street

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rogress was being made against inflation. Wall Streeters evidently took that as a signal Wall Streeters evidently took that as a signal of Mr. Volcker's willingness to consider relaxing credit conditions in the future.

Blue chips leading the market higher included International Business Machines, up 3% at 123%; American Telephone & Telegraph, up % at 20%; General Motors, up 2% at 79%, and Ford Motor, up 1% at 46.

Ford raised its quarterly dividend from 40 to 50 cents a share. AT&T reached its highest levels since late 1983, shortly after it began trading separately from the seven regional comtrading separately from the seven regional companies that were divested in the breakup of the FISTER 1.39 & 53
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Bank stocks were strong as Chemical New York and Bank of New York reported higher fourth-quarter profits. Chemical rose 1½ to 35½; Bank of New York % to 36½; Citicorp 2½ to 39%; J.P. Morgan 1% to 80%, and Chase Manhattan 1% to 48%. 

Our forthcoming report discusses why the DOW will vault over 1500; why the "Power Elite" relishes temporary, downside, spesms; corrections that enable them to buy into weakness, ultimately selling into strength, delying the manic-depressive behavior of most investors. In addition, CGR focuses upon emerging equities with the dynamics to mature into prominence, as did a recently recommended "juritor" oil that gushed from \$2 to \$16, before a 4-1 split, as the company discovered a major field in Texas.

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## Homogenizing the World's Orchestras

by Will Crutchfield

EW YORK - Want to know how they play Dvorak in Prague? Or in Rotterdam, or Denver? Curious to hear how Beethoven fares these days in Cincinnati or Cleveland, how Mahler is making out in Israel and Los neeles, what sort of Bruckner Parisians are petring (and whether it affects their Ravel)? Wondering how the string players stack up in Toronto and Montreal?

You can learn all this and much much more this season at Carnegie and Avery sher Halls, where more than 25 full symhonic ensembles and at least half as many chamber orchestras will converge on New York from Salzburg, Stockholm, Poland, Ettsburgh, Rome, Rochester, the north of agland and of France, and points around

But to a depressing and puzzling extent the answers to all those questions might be "Pretty much the same as in New York." Or Just like whatever you heard over the radio this morning." The world's most celebrated orchestras — Philadelphia, Vienna, Amsterdam, Berlin and the comparable elite — have Jong made extended tours, often internationaf ones, year after year; the last two decades have seen a surge in travel by the orchestras of smaller cities, ensembles without immediate name recognition outside the profession, without star-conductor identification. But at The very moment the exchange of orchestras nations is reaching its busiest phase to date, that exchange may be well on its way

ferences between one orchestra and another blur and threaten to vanish.

National and regional differences in orchestral sound are as old as the orchestra itself; they arose and reinforced themselves naturally, like regional accents or figures of speech. Idiosyncratic differences within one nation - special identifying sound traits belonging to a particular orchestra — are as old as the age of the Romantic virtuoso conductor, the maestro who would meld a disparate body of 100 or so players into a pliable instrument for his personal vision of music. (This has been especially true in the United States, whose symphonic traditions have historically been imported in the persons of European music directors.) Both kinds of distinctiveness are fading today, and many in the musical world seem to want

The distinctiveness as it once existed can be sampled on an enormous number of re-cordings. RCA issued some years ago a fascinating album dedicated to the man probably most associated with sound for sound's sake in our century. "The Stokowski Sound," it is called, and it comprises recordings of Dvo-rak's "New World" Symphony led by Leo-pold Stokowski in 1927 with the Philadelphia Orchestra that he had been conducting for 15 years, and in 1973 with the New Philharmonia Orchestra of London.

In the slow movement of the earlier recording, there is an utterly extraordinary halo of lush, quietly resonant string sound, bound together by the gentle connection between notes called portamento. It sounds

less chorus were ooh-ing along in an aristocratic version of Hollywood style backups. There is nothing quite like it on the 1973 version, romantic and old-fashioned as Stokowski may have seemed to his younger contemporaries by then. What those old Victor microphones caught was in an essential sense not the Stokowski Sound but the Philadelphia Sound: Stokowski may have shaped it over years of meticulous rehearsal, but he did not carry it in his briefcase. It became a feature and a property not of the conductor but of the ensemble. The Philadelphia playing later under Eugene Ormandy has more of it than the New Philharmonia under Sto-

F course part of this contrast is a matter of then versus now, of generational shifts in music-making, But that is far from being all of it, Today's Philadelphia, London, Paris, Rome and New York orchestras are similar in sound to a degree that simply did not exist in 1927. A random example: Igor Stravinsky recorded his Capriccio for Piano and Orchestra in 1934 with the Orchestre des Concerts Straram conducted by Ernest Ansermet, and in the same year performed it with the Danish Radio Symphony under Nicolai Malko. The archival tape from Copenhagen differs from the recording not just in the relatively ragged execution, but in the striking absence of a sound that had seemed almost a part of the music itself, namely the sassy, nasal, brilliant sound of French woodwind playing.

That sound, today all but extinct, is one of the most straightforward examples of what has been happening over the past few de-cades. As late as 1959 the wind playing of the Orchestre National de la Radiodiffusion Française, under Sir Thomas Beecham in Franck's D minor Symphony, was distinctly French: compact, pungent tone, with a whining plaint that immediately identifies itself as Gallic in the slow movement. (That it is once again the orchestra's sound rather than the conductor's may be confirmed by sampling Beecham's British recording of the work.) Conversely, a French conductor like Pierre Monteux could lead a beautifully shaped interpretation with the Chicago Symphony in 1961, but no, the sound is not French. Any more than it was German when a French orchestra played Wagner (though its French colors might cast an intriguing alternative light), or Italian when the Vienna Philharmonic played Verdi (though its cool sensuousness might lend a special beauty in an unsuspected place).

But to make such comparisons in modern recordings is a sobering experience. In the Franck, for instance, you can try the Or-chestre National de France playing under Leonard Bernstein, the Orchestre de Paris under Herbert von Karajan or Daniel Barenboim, or the young French players of the Orchestre de Bordeaux-Aquitaine, compaiing them with any number of foreign recordmight also try Carlo Maria Giulini's new "Trovatore" recording, comparing today's Santa Cecilia Orchestra first with the singing warmth of an Italian band from the days of Giulini's childhood and then with any modductors' tempos, in certain aspects of phras-ing and dynamics, yes, certainly — but in the

to becoming artistically irrelevant as the dif-

What happened? In fact, many conductors have in effect worked toward this standardization, Leonard Bernstein, in an interview last season: "I'm not interested in having an orchestra sound like itself. I want it to sound like the composer. That was my greatest pride with the New York Philharmonic - that they could switch on a dime from Haydn, to Ravel, to Stravinsky, to Brahms, and it would always be stylistically right. I don't believe in my sound," he continued, "or Ormandy's sound or the Chicago sound or the Philadelphia sound." Nor does Ormandy's successor: "There is no 'Philadelphia sound, " says Riceardo Muti, "there is a Mozart sound, a Brahms sound, a Mahler sound." Seiji Ozawa has said that there is no Ozawa sound, only the composer's, with a facetious allowance that this might change since "I might become more limited " Barenboim spoke recently of the successful Bruck-ner and Mahler cycles his Paris orchestra has undertaken, and said, "I do not want a French sound. We should be able to play idiomatic Bruckner, no? We are going on tour to make music. Being a French orchestra has nothing to do with it."

These ideas are the fruit of what was once a struggle to introduce audiences and orchestras to foreign music. Toscanini made much of his early career on the introduction of Wagner to a resistant Italy. Brahms had to be campaigned for in France; so solid a repertory work as his Second Piano Concerto apparently remained unheard there until the 1930s. When Erich Leinsdorf was a student in Vienna between the wars his professors knew nothing of Debussy and didn't care whether he did either. In their zeal to break down barriers like these, the crusaders probably never stopped to reflect that the apparently invincible, tiresomely durable national traditions might actually suffer once the internationalization of the repertory was accomplished.

NOTHER factor is that in the jet age, A an orchestra's sound is no longer shaped by the constant presence and endless hours of rehearsal that a Stokowski would bring to a Philadelphia. "One of our biggest problems today," said Seymour Rosen, the managing director of Carnegie Hall, in a recent interview, "is the era of the guest conductor, and the music director who isn't." In Chicago the subscription season runs 30 weeks; Sir Georg Solti currently conducts eight of them, though orchestra officials hope he may consent to a ninth next season. Ozawa at the Boston Symphony and Zubin Mehta at the New York Philharmonic conduct only slightly over half their respec-tive orchestra's home seasons — and they score higher than most. Muti is down for 13 weeks out of 30. This is a far cry from the pattern a generation or more ago, when Ormandy, or Chicago's Fritz Reiner, would stay in town for very nearly the full season, leading most of the concerts and often even ings, and hear more or less the same neutral, hearing the orchestra rehearse and perform rounded, un-nasal, un-French tone. One under such guests as did come. Shortly behearing the orchestra rehearse and perform fore his retirement Ormandy described himself as "lighting a losing battle" for the concept of one conductor and one orchestra.

"They are not orchestra builders, they are career builders," says Rosen of the younger ern London orchestra. Differences in con- generation. It is not at all unusual for a star conductor to combine "directorship" of a U.S. orchestra, one in Europe, and a summer



Stokowski's Philadelphia sound . . .

festival or an opera house, with substantial guest conducting commitments thrown in.
"They hear something in Vienna and like it." Rosen continues, "and they try to get it in Philadelphia or Chicago. It doesn't work; you get a homogenization. It isn't really Philadelphia and it certainly isn't Vienna."

That homogenization is widely felt to have made strong and perhaps irrevocable encroschments, fostering a consensual interna-tional style that won't rock the boat when strange orchestras and conductors face each other in dizzying succession, or when conductors and players whose musical back-grounds are widely disparate are thrown together on a regular basis. (A glance over the schedule for visitors to Carnegie and Avery Fisher shows how useful such a style would be. There will be Stockholm under a Russian, Paris under a British-oriented Israeli. Rotterdam under an American, the Berlin Radio Orchestra under an Italian. The Israel Philharmonic will play Mahler's Sixth under Mehta. So, three weeks later, will the New York.)

A powerful support in moving toward uniformity has been the very phenomenon that enables us to chart its course: recorded sound, whose profoundest impact is perhaps only now beginning to be felt fully. Before recordings, a young musician's role models could only be those geographically near him. An oboist growing up in Paris heard only Parisian oboe playing, whether in the "Eroica" Symphony, "Tristan," or the "Symphonic Fantastique," A conductor coming up through the ranks of the German opera houses learned the German style of singing conducting and playing. Glimpses of other cultures through tours or travel could be powerful inspirations, but they had their effect against a background firmly rooted in time and place.

Edison's invention changed all that, though it took many years before recording technology could reproduce an orchestra convincingly, and many more before a gen-eration whose habits were formed before radio and recording ceased to hold the dominant influence. At a certain point between the world wars, though, and increasingly after World War II, music students every-where began to hear music as it was played everywhere else. A young conductor growing



... is not Muti's.

up in a Cincinnati without records or broad-casts during this century would inevitably have been shaped by the steadily Germanoriented musical leadership there - but any close look at the work of the Cincinnati-born James Levine shows that the predominant influence among the many he felt was Tosca-

What's wrong with this? Does it not sim-ply make excellence in music more widely available, all musical styles accessible to everyone? Why shouldn't great orchestras turn on a dime, bringing their audiences the best of all worlds?

Before trying to answer those questions, it is worthwhile to pose what might be an embarrassingly simple one. Why should an orchestra tour? Suppose the state apparently desired by Bernstein and Barenboim is attained; why then should a Paris orchestra take the vast trouble and expense of coming to London, San Francisco, Vienna or New York? Surely not to provide audiences with the same Mahler's Mahler, Franck's Franck. Mozart's Mozart that they are presumably getting whenever their own orchestra turns on its own dime.

The overwhelming evidence, though, is Continued on page 8

## California's Wine Statesman

Zubin Mehta — Mahler with Israel and New York orchestras.

by Frank J. Prial

EW YORK - Robert Mondavi is one of those people who tran-scend the relatively limited fields in which they make their mark. Thousands who may never drink his or any other wines think of him when they think of California wine. There are people in California who make more wine and there are people in California who from time to time make better wine. But none of them have achieved Mondavi's stature as an innovator, as a leader, as a generous teacher and dedicated proselytizer, not just of his own wines but of all the wines of California.

but of all the wines of California.

Once, several years ago, Mondavi invited this writer, who happened to be in the area, to join him and Milenjko (Mike) Grgich, pariner and wine maker at Grgich Hills Cellars, for hunch and a tasting at the Mondavi Winery. The tasting consisted of a range of chardonnays, from both Mondavi and Greich Wile Greich's wines did better and Grgich Hills. Grgich's wines did better and the first one to say so was Mondavi. It was a magnanimous gesture, particularly appreci-ated by Orgich, who trained under Mondavi

for five years. Bob Mondavi's influence on his own generation of wine makers and the generation fhat has followed him is probably incalcula-ble. But someone had to try, which is what prompts these lines today. A book was re-cently published in Britain: "Robert Mondavi of the Napa Valley" by Cyril Ray (Heinemann - Peter Davies). Reams have been written about Mondavi, including an embarrassingly bad novel in which he and his family were the thinly disguised protagopists. But this is a full-length, factual book by a man who has already done books on Bollinger, the Champagne house, and on Château Mouton-Rothschild and Château Lafite Rothschild. Ray brings experience and, as an Englishman, a fresh perspective to his Mondavi portrait. More, he brushes in, with fascinating and very precise detail, the life and work of the Napa Valley itself, 'America's premier wine-growing area and

Mondavi's home for most of his life. There is more. As a young reporter, Ray parachuted into the Battle of the Bulge with a British unit he was covering. Nowadays, more believist than journalist, he meanders through his subject rather than landing on Jop of it. There are the expected chapters on the Mondavi family's odyssey from the Adriatic coast of Italy to the sere mining country of Minnesota to the San Joaquin Valley of California and finally, 90 miles (145 kilometers) farther west, to the Napa Valley.

There are histories of the valley in general and of the little corner of Oakville, where the Robert Mondavi Winery now stands. There are detailed descriptions of the Mondavi davi generic wines, red, white and rose, are made. The wines, Ray informs us, are known informally as Bob Red, Bob White and Bob

There is even a long digression on contemporary California architecture, featuring the handsome Mondavi winery building, which is visited by some 300,000 tourists each year. Brendan Gill, who has written about the California ranch style of architecture, turns up in this section, twice, as Gill Brendan. But no matter, half the world prefers the patro-

Ray creates a memorable portrait of the wine maker. Some of his better lines are cross-cultural, as when he describes Mondavi's hurried stride as "a British light infantryman's step." His mind, Ray goes on, "moves not merely at the short sharp pace of a light infantryman, but at the double, like the march-past of the dashing riflemen — the Bersagheri - of the country of his fathers."

Ray captures the Mondavi verve and energy. "At 70," he writes, "Bob's ideas tumble over each other faster than he can express them, so that the sentences pour out, in his gravelly voice, many of them never finished. most of them marked for emphasis by the constant repetition of synonyms and nearsynonyms usually linked together in pairs."

ERHAPS the Mondavi story is interesting because it is, to an unusual extent, the story of wine in the United States. The family moved from the mining country of northern Minnesota to California in 1922. They settled in the Central Valley

style as reflected in his several wines; there is a fascinating chapter on the Mondavi winery at Woodbridge, California, where the Mondavi Mondavi moved out of the fruit business and into the bulk wine business. He bought the majority inter-

est in a small Napa Valley winery now known as the Sunny St. Helena Winery, where his son Robert joined him in the mid-In 1943, the Mondavis purchased the Charles Krug winery in the Napa Valley, resolved to make fine wines and leave the

bulk business to Central Valley wineries who could do it more cheaply. The venture was a success. Even so, spurred by the compulsion to experiment and innovate, to do even better, Robert Mondavi in the early 1960s broke with more conservative members of his family and went out on his own. His first wines, the 1966 vintage, were released just as the United

drinking nation.

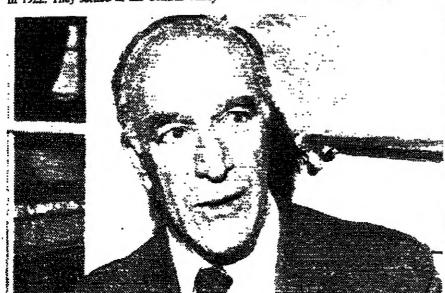
There is as much fad and fashion in the wine business as anywhere else. This year's wine maker and this year's winery are quickly replaced by next year's. Wineries develop styles, signatures so to speak, that define them and make their reputations.

States began to come of age as a wine-

Robert Mondavi, or more accurately the Mondavis, because his sons Michael and Tim are deeply involved, go on their restless way, refining techniques, experimenting, analyzing. This can be exasperating for people who like to categorize, but it creates a sense of excitement and adventure that are rare in

Cyril Ray has captured that sense rather

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## Linguistic Lollygagging

by Joy Schaleben Lewis

ADISON, Wisconsin - Americans like to do much of ADISON, Wisconsin — Americans like to do much of "nothing in particular." judging by expressions across the country for fooling around or killing time. Depending on which state they're doodling in, they also could be lollygagging, frittering, shilly-shallying, running in neutral, multing it over, piddling, or even sitting with their teeth in their heads or whipping the devil around the stump.

And, when they pretend to be sick, the diseases they conjure sound and the stump.

mighty serious: from mulligrubs in Georgia, gonny-wobbles in Pennsylvania and bongo-bongo in Oregon to epizooty in New York,

lergy in California and loopus-tupus in Utah.

They sound drastic enough to call a gut plumber in New York, a pill chaser in Massachusetts, a rub doctor in Kansas and a bloodlet-

If you've got a cough along with the mulligrubs, Georgia folk recommend a peach-leaf poultice. Arkansas folk however, swear by onion plasters. In Wyoming folk claim "Denver mud" relieves a cough; folks in North Carolina disagree: rock candy and whiskey is more effective, And. in Iowa, Michigan and New Jersey, goose grease

Such remedies, however, may not be appealing. So you admit you were feigning sickness and explain, "I was only playing possum. I had the yellow dog, fishing fever and the washing dishes trots. Is there any harm in hippoing, or in four-flushing?"

Nonetheless, folks in New Jersey might still say you look peaked, "like a bar of soap after a hard day's washing." In Washington you appear "drawn through a knothole."

appear "drawn through a knothole." Remembering that laughter is the best medicine, they try and cheer you up with a joke. But it's an old joke, older than Job's turkey. It must have come over on the Mayflower, or worse, it's as old as

It must have come over on the Mayflower, or worse, it's as old as when the Lord was a baby. You might shrug off such a joke as motheaten or a dead duck. But if you're Texan, you may complain, "If you wanted to pull something old, why didn't you take your socks off?"

These folk idioms, and thousands more, have been collected for the first Dictionary of American Regional English, known as DARE. The Belknap Press of Harvard University expects to have the first of five volumes printed in 1985. No work of this magnitude has been attempted before it will be a similinear milastena in the american of attempted before; it will be a significant milestone in the writing of

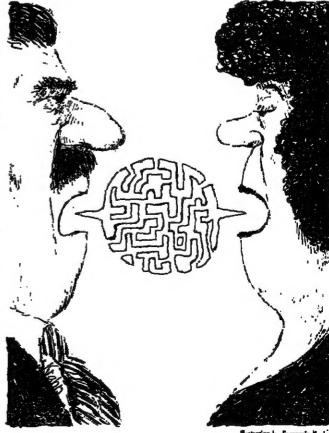
the United States' linguistic history. The idea for a dictionary began with the founding of the American Dialect Society in 1889, but it wasn't until 1965, when the society chose Professor Frederic G. Cassidy to head the project, that

The task of explaining and editing U.S. regional English currently occupies 10 editors at the University of Wisconsin in Madison, where Cassidy, the chief editor, has been part of the English faculty since 1939.

Cassidy, 76, once commented that the English language is like flypaper—"everything sticks to it." He points out that by 1989, the idea for the project will be 100 years old. "We'd better finish DARE before it finishes me," he jokes.

ASSIDY describes the work as "a modern, scholarly, scientific dictionary which gives an accurate recording of the facts." He notes that some people are under the impression that a dictionary exists only to record "proper words" or "standard words" and that the others are not "real" words. But, he emphasizes, "if a

meaning is communicated, the word is real." Cassidy was born in Jamaica. "I spoke two kinds of English," he recalled, "standard at home and Creole in the community." His family moved to Akron, Ohio, when he was 11, but he has often returned. His first book, published in 1967, and updated in 1980, was



the Dictionary of Jamaican English, which took 16 years of prepara-

The American Dialect Society entrusted Cassidy with 76 years of accumulated word lists — over 40,000 folk words. This provided an excellent base for the dictionary, but five years of research in 50

Field workers were armed with a questionnaire Cassidy designed with Audrey Duckert, a University of Massachusetts English professor. The researchers interviewed 2,752 native Americans in 1,002 communities and asked each participant to answer a book of questions — 1,847 in all

For example, they asked: "Words or expressions used around here about a very slow person. What's keeping him? He certainly is. ."

Americans came up with 301 ways to describe a slowpoke, including he is "like coal tar running up a hill," "slow as fleas falling off a dead dog," and "slow as cream a-rising."

Six onestions were asked about clouds, including: "What do you call the big clouds that come up high before a rainstorm?"

"Thunderheads," was the response of 428 people. But the data also lists 107 other ways Americans describe thunderheads, including Peter's mudhole," "teacups and saucers," and "ice cream sodas." It took a field worker about a week to complete each questionnaire. Respondents chosen by the field workers had to meet certain requirements. They had to be natives of the community, speakers of

Continued on page 8

Their black cloaks represent their graves, their tall conical hats their tombstones, their white tunics their burial shrouds.

The dervishes pass before their sheikh to receive a final blessing, shed their cloaks in a

symbolic abandoning of the world, and be-

Slowly at first their white skirts billow out,

their arms spread to embrace God, one palm

up to receive blessings, the other turned down to pass the blessings to earth.

Round and round, faster and faster, their faces devoid of emotion, the entire stage now

filled by whirling, turning forms.

The last known true dervish, said Halici,

founder of the Konya tourism association

A dervish theater performance.

## Turkey's Secular Dervishes

gin to whirl.

by Thomas C. Goltz

ONYA, Turkey — "There are no dervishes in Turkey," maintained a tourism official, Fevzi Halici. Which was odd — since he had just been watching the famed "whirling dervishes" of Turkey spin and spin to embrace the divine, exactly as Jalaladin Rumi taught

some 700 years ago.
"One has to distinguish between the lovers of 'Meviana' - and there are 45 million in Turkey alone - and those who have actually fulfilled the prerequisites of dervishhood."
Halici said. "And of those, none remain

"Mevlana," meaning "Our Master," is a name given to Rumi, an Islamic mystic who came out of what is now Afghanistan - he was born there in Balkh in 1206 - to gather students about him in the Seljuk capital of

Debates on the nature of the divine led Mevlana and his students to seek new ways of finding union with God. The result was the highly stylized sema, or whirling ceremo-

ny, performed unchanged ever since.

It begins, as Meviana decreed, with a raspy, flute-like instrument called the ney, whose ethereal tones he likened to the sound

As it plays, the dervishes enter in silence.

Cold de-

that sponsors the whirling ceremony each December, died years ago. He was the last to spend the 1,001 days of manual labor in a Mevlana monastery — once required before a dervish could even see the whirling ceremony.
Today's dervishes need only permission
They from the sheikh of the Konya group. They practice the dance for as long as it takes to

master it - usually six weeks. RADITIONAL dervishes also trained as poets, calligraphers and the like. Today's are businessmen, stu-

dents, workers, farmers and, in one case, a

senator in Turkey's parliament.

Turkey's secular republic, founded after World War I, swept away the Mevlana monasteries in 1925 along with other "backward" institutions of religion. But semi-secret chanting groups remain throughout Turkey. In the 1950s, Meviana's dervish music was

allowed a performance at a Konya seminar on his works. A dancer in street clothes demonstrated how the dervishes once

A year later two dancers were allowed to perform. Finally the traditional costume was revived with a full Mevlana orchestra, although not in a dervish monastery but the thoroughly secular floor of a local gymnasi-

The performances are classified as folklore, not as a religious rite. Even so, the traditional meaning of the sema is ever pre-sent in the four whirting selams: The first to comprehend God as the creator of all, the second to orbit his creation, the third to annihilate all traces of self and ego, and the fourth to obtain union with God.

Modern audiences hold palms upward as the sheikh recites the Moslem creed and joins the dervish call that brings the ceremony to an end. It is said to express all the names of God and his myriad attributes in a single syllable, hu, which means: "He

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## Linguistic Lollygagging Continued from page 7

the local variety of American English at home, and regular residents who had not traveled or lived elsewhere long enough for their language to be affected. They also had to be of all ages, with preferences for oldtimers, of both sexes, of all levels of educa-tion and of all races.

UPPLEMENTING the written interviews are 1,843 half-hour tape recordings of regional ings of regional speech patterns. On the tapes, the respondents conversed freely for 20 to 30 minutes on any topic they knew well, such as oyster fishing or providing for a family during the Great Depression, and read a version of The Story of Arthur the Rat" to provide a phonological pattern of each reader's speech.

When the field work was completed in 1970, over 100,000 folk expressions had been collected from newspapers, books, diaries, folklore journals and individual contribu-

The next step was the computer, which sorted the folk expressions into 41 general categories, including time, weather, domestic animals, vehicles and transportation, birds, honesty and dishonesty; body, physical characteristics, snoring and hiccuping; courtship, marriage and child bearing; foods and meals; religion and beliefs.

Each entry explains what the folk word or

phrase means and who uses it, broken down by type of community and geographic re-gion. It may also explain the education of the respondent, sex and race, and include a map of the United States illustrating the distribution of certain folk terms.

For instance, the expression "fall away" is chiefly used in the Northeast and South. "Fall away means to lose weight, usually as a result of illness. "E just plumb fell 'way to nothin'," said a respondent in Tennessee. "Pon' gain no weight 'tall."

Funding for the project has come mainly from the U.S. Office of Education the National Endowment for the Humanities, the National Science Foundation, the University of Wsconsin, the Rockefeller and Mellon undations. But cutbacks have struck, and Cassidy himself now works full-time without salary, pursuing contributions from foundations and private sources against which the National Endowment will provide matching funds to pay the rest of the staff.

HE editors have traced the origins of thousands of folk expressions, but would welcome insights - facts, not just good hunches -into some still puzzling them. They include:

"Chuck wagon" — a type of sandwich. How long has this been in existence? What are the ingredients? Where is it well estab"Borga, booga" — a paper sack or bag. Two reports came in from the Georgia-Florida borderland, near the coast, but both form and usage are uncertain.

"Clacky," "clackies" — The first is hard, no good gravy: central Virginia. The second is given as an answer to the question, "What do you call a doctor who is not very capable or doesn't have a good reputation?

"Come-all-you" - a fist fight with several people participating; a free-for-all. Reported once from northeastern New York, this looks like something that should be more widely used. Is this so?

"Chicken-foot ice" - the first thin ice to form on a pond or other surface of water: one report from Oklahoma. Is it used elsewhere? What is the meaning of this term?

NE of Cassidy's favorite expressions is "hoofties." "We came across it in an article from a Pittsburgh suburban newspaper." he said.

"The police were complaining they were having trouble with the hoofties. Hoofties? What could that be, we wondered. Then we got to thinking perhaps hoofties was related to Pennsylvanian German. Sure enough. 'Hüfte' in German means 'hip'. So, hoofties were hippies. The police, in other words, were having trouble with hippies." were having trouble with hippies."

## Restaurants: Plain, With Truffles

by Patricia Wells

ONDRAGON, France - Every once in a while one stum-bles upon an unspoiled gem of a restaurant in the country. where the chef's work is a passion and not simply a profession, where the wine list could easily make a good night's reading, and where, on the first visit, you decide this is a place you could return to time and again. La Beaugravière, on the northern edge of Provence by Route Nationale 7, is that kind of place. This is a most unassuming restaurant - plain, no real decor, no great creature comforts. But it's real and it's honest. The large dining room is more a dining hall, the sort one would expect to find attached to a 1930s hotel.

But there are three simple reasons to go to La Beaugravière if you happen to be in the area: the exceptional and extensive list of Rhône wines, including a healthy batch of old Châteauneui-du-Pape; the giant, fra-grant black truffles of the Vaucluse; and the rabbit prepared by the chef, Guy Jullien, roasted and served with whole cloves of garlic. Anyone who demands more than that

of a simple restaurant ought to stay at home.

Obligatory is his truffle omelet. Not the kind of omelet filled with specks of truffles, or a wimpy puree of truffles, but big, whole chunks of truffles, so big they crunch when you bite into them, releasing that heady and intoxicating black-earth aroma, that singular, enduring flavor. He is not a stingy man, using about 15 grams of truffles — the equivalent of a healthy-sized truffle — per omelet. (Fresh truffles are now selling for 3,600 francs, or roughly \$370, a kilo in Paris. His omelet is priced at 68 francs. It doesn't take a computer wizard to figure out that this omelet is a bargain.)

The chef offers no less than three other truffle preparations, all of which are fine, but ultimately less satisfying. There's a chausson of truffles and foie gras and a perfectly respectable feuillete d'ocufs brouilles aux truffes, both combinations that complicate what might otherwise be pure and simple bliss. Somehow, puff pastry shells are always forced to compete with their contents, and they rarely come out on the winning end.

Finally, if you happen to be in the mood for a great big steak, it would be hard to beat his excellent filet de boeuf aux truffes, priced

incredibly at 110 francs. Once sated, or at least satisfied, with truffles, move on to the rabbit. Jullien, a native of the area likes to talk about integrating the bounty of the local soil: the Rhône wines, truffles and rabbit, an animal that exists in abundance in the wilds of northern Provence, and is equally at home in a domesti-

Even those who are not fond of rabbit should try Jullien's. He insists that all the rabbit he serves is killed that day, and that this makes all the difference in the world. It's no exaggeration to say you can taste the freshness in these tender and delicate rabbits, roasted simply and surrounded by giant whole cloves of garlic roasted in their jack-

OW, to choose the wine. You could, with confidence, leave the ordering up to the chef, a man with a passion. and an impeccable palate, for sampling the local wines. Although be has been buying wines for only nine years, the list is remark-ably complete, and other restaurateurs would shudder with shame at the pricing: Almost nothing costs more than 300 francs, and most bottles are in the 100- to 150-franc

He has all of the Rhône greats, fron Trollat's Saint-Joseph, including the light and fruity red and the very rare white, to Chave's superlative red and white Hermitage. He offers wines from a full range of Côte Rôtie growers, including bottles from Jasmin, Dervieux, Vernay and Guigal; there are the Gigondas of G. Faraud, and an entire page of Châteauneuf-du-Pape, ranging from the 1966 to the 1981 vintage.

Wine lovers unfamiliar with the Rhône whites owe it to themselves to try something as rare and wonderful as Vernay's Condrieu, wine at once deep and mellow, delicate and flowery, even a bit earthy.

And in his wide range of reds, it would be hard to pass up any of the pre-1976 Châtean Rayas, now an almost legendary wine, a Châteauneuf-du-Pape that underweat as much five years of aging in the cask, to result in a perfectly balanced wine.

But it's not simply a connoisseur's list. La Beaugravière allows one a chance to sample a variety of less grand, but no less delicious domaine-bottled wines, including the Cairanne of Rabasse Charavin (48 francs) and the Côtes-du-Rhône-Villages of Guy Stein-

maier (59 francs).

The cheese tray is limited, but does include a fine local Saint-Marcellin to help finish off what wine remains in the bottle, and there's a very decent, though slightly dry, tarte Tatin, which is considerably improved when ordered with a dollop of crême

La Beaugravière, Route Nationale 7, 84430 Mondragon (6 kilometers southwest of Bollène); tel: (90) 30.13.40. No credit cards. Closed Sunday evening. Menus at 42, 68 and 107 francs, including service but not wine. A la carte, from 100 to 300 francs a person, depending upon wine selection.

## Homogenizing the Orchestras Continued from page 7

that orchestras don't really do that, unless perhaps now and then through a particularly concentrated rehearsal process. Erich Leinsdorf tells in his book "The Composer's Advocate" of trying, as it were, to teach a Dutch orchestra to turn on a Hungarian dime for Kodaly's "Hary Janos" suite: "I went so far as to learn the Hungarian words of the song, imagining that if I pronounced them with the proper accent the player would perceive that his literal reading was inadequate. All was in

Mightn't it be better not to lament that failure too keenly, not to push too hard for such cross-cultural versatility, and instead to nurture and preserve the characteristics an orchestra already has? Such traditions help to lend an easy conviction to performances and (no minor consideration) see the orchestra through routine evenings or visits by less than first-class guest conductors - occasions for crashing boredom today.

HE fact is that in general, orchestral styles can't be exchanged as though by inserting a new floppy disk into the computer. They don't coexist; they merge, all too often into a featureless average. Bernstein's personal achievements with his "virtuoso chameleon." as he called the Philharmonic on another occasion, are not in question, but his legacy to the orchestra is highly debatable: If there is consensus on any musical question in New York, it is that the Philharmonic is not what it should be. Barenboim's Parisians may have achieved acceptably idiomatic Bruckner, but their value lies far more in the ability to purvey idiomatic Ravel, Debussy, Berlioz and Franck: music that has something to do with their heritage, history and understanding. Yet Franck may be slipping away from the French; nothing suggests it more than their recordings of him under Barenboim and Bernstein - as beautiful as those recordings

are by more general standards. Muti's Philadelphia, meanwhile, turns not a whit Franceward on its dime for Franck - but it has clearly turned away from Philadelphia, the sound newly lean, less personal, more like

that of other orchestras. So why tour? Or why welcome visiting orchestras? There are of course still many reasons. One has to do with exposure to orchestras that have not yet, or not completely, bought into the international conensus. Recent friction notwithstanding, Herbert von Karajan has made a musical island of the Berlin Philharmonic (and has done it largely by staying put, like Ormandy

The Vienna Philharmonic has preserved in large measure its idiosyncratic sound, especially in certain wind and brass departments for which instruments of old-fashioned construction continue to be used. Rosen cites the example of the Leipzig Gewandhaus, which recently here played Beethoven rather roughly but with a conviction and string sound all its own, and of the Leningrad Philharmonic: "Those horns are thrilling, and it's a completely different kind of thrill." And every now and then an unlikely group can spring a susprise, as the Curtis Institute student orchestra did when it came to Carnegie with Sergiu Celibidache and played Rossini the way Joan Sutherland sings Rossini (that is, accurately, instead of almost accurately).

There are also justifications for touring that have nothing to do with an orchestra's sound. One is to share a major work that requires special preparation and is unlikely to turn up with frequency on even a sophisti-cated local scene. A good recent example is the Cleveland Orchestra's "Jakobsleiter" (Schoenberg) under Christoph von Dohnanyi, in whom Rosen sees "a musical intelligence at work" that, he hopes, will spell a return to the era of the music director committed to his orchestra and community in

time and concentration. Other reasons for traveling have to do with the prestige of sponsoring a tour (corporate sponsorship is a relatively new and fast-growing phenomenon in Europe), and its usefulness in market-ing efforts back home.

NE more reason is simply to hear a great conductor with his own band, regardless of whether it has a national style or any other style of its own. When asked the "Why tour?" question point blank, Barenboim rephrased it in an interesting way. "You're asking my why I come with the Paris instead of just guest conducting the Philharmonic or something? He went on to emphasize the advantages of hearing a conductor with his own orchestra rather than one with which he's had a handful of hurried ranthroughs. (This is only true to the extent that the conductor does truly shape the orchestra to his ideas, of course, and that brings back the whole argument about music directorships in the jet age.)
Still, it is sad to reflect that France, whose

musical traditions were once so proud, should be sending over an orchestra of whose music-making it can be said that being French has nothing to do with it, an orchestra phose appeal is simply that it offers the most effective way to hear Barenboim's interpretations. He is widely thought of as an extraordinary conductor of the German Romantics who avoids the blandness of so much in modern musical life, and he may very well give memorable concerts here in March with the Orchestre de Paris, just as Bernstein has consistently done with the various ensembles he has led. But the advent of chameleon orchestras, whatever advantages they may afford, brings with it the loss of something individual, something that has long lent variety, charm and at the same time stability to musical life.

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#### WEEKEND

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(List in Classified Section)

#### AUSTRIA

VIENNA, Konzerthaus (tel: 72.12.11). CONCERTS — Jan. 15: Hagen Quar-tel (Mozart, Brahms). Jan. 17: ORF Symphony Orchestra, Matthias Bameri conductor (Sibelius,

Matthas Banner Conductor (Stochas, Kodály). RECITALS — Jan. 13: Jorma Hyn-minen baritone, Ralph Gothoni piano (Schumann). Jan. 14: Johann Sonnleitner, Borbala

Dobozy harpsichord (Bach).

Jan. 16: Andras Schiff piano (Bach). Museum of Mankind (tel: 93.45.41). EXHIBITION — To Jan. 20: "Medieval Art from Serbian Monasteries." Staatsoper (tel: 53240).

BALLET — Jan. 13: "The Fairy Doll"
(Hassreiter). "5 Tangos" (Van Manen.

hazzolla). OPERA - Jan. 12: "Elektra" (R. Strauss). Jan. 14: "The Queen of Spades" Tenaikovsky). Jan. 15: "La Traviaia" (Verdi).

#### BELGIUM

ANTWERP, Royal Flemish Opera (tel: 233,66,85).

BAILET — Jan. 12: "Coppelia" (Saint-Léon, Delibes).

OPERA — Jan. 13: "Samson et Dalila" (Saint-Saëns).

BRUSSELS, Bellevue Museum (tel:511.44.25). EXHIBITION — To Jan. 20: "Columbian Gold Artifacts." oran Good Ardraets. Palais des Beaux Arts (tel: 5 | 1.29.95). Praiastes Beaux Arts (tei: 311.29.59). CONCERTS — Jan. 12: National Opera Symphony Orchestra, Sir John Pritchard conductor (Mozart, Ravel). Jan. 17: Belgian National Orchestra, Emmanuel Krivine conductor (Ravel,

LIEGE. Théâtre Royal de Liège (tel: 23,59.10).

OPERA — Jan. 18: "The Devils of Loudon" (Penderecki).

#### **ENGLAND**

LONDON, Barbican Centre (tel: 628.87.95). Barbican Art Gallery — To Jan. 20: James Tissot 1836-1902)." an. 16-March 2: "Printmakers at the Jan. 10-Maich 2: "Frintmakers at the Royal College of Art." Barbican Hall — Jan. 11, 12, 16: BBC Symphony Orchestra, Peter Eötvös conductor (Stockhausen). Jan. 13: Royal Philharmonic Orchestra. Enrique Batiz conductor, Leland

Jan. 17: London Symphony Orchestra, Yondani Butt conductor, Maurice Murphy trumpet (Rossini, Beetho-Jan. 18: City of London Sinfonia, Yan

Pascal Tortelier conductor, Gordon Hunt oboe (Bach, Vivaldi). RECITAL - Jan. 18: Antony Peobles piano (Chopin, Beethoven).
Barbican Theatre — Royal Shakespeare Company — Jan. 12, 14-19:
"Peter Pan" (Barrie).

●Tate Gallery (tel: 821.13.13). EXHIBITIONS—To Jan. 20: "Susan Rothenberg." To Mar. 31: "William James Muller," "John Walker Prints 1976-1984."

•Victoria and Albert Museum (tel: EXHIBITION — To Feb. 28: "British

Biscuit Tins." Wigmore Hall (tel: 935.21.41).
CONCERT — Jan. 18: Amsterdam Guitar Trio (Vivaldi).
RECITALS — Jan. 12: William Bennet flute, Clifford Benson piano (Schubert, Reinecke). Jan. 13: Yoshi lwanaga guitar (Bach). Jan. 14: Brian Schembri piano (Bach,

Liszt). Jan. 15: John Chilton accordion, Dina Jan. 16: Sergiu Luca violin (Bach).
Jan. 16: Sergiu Luca violin (Bach).
Jan. 17: Stephen Varcoe baritone, Joy
Farral clarinet (Schubert).

#### FRANCE

ANGERS, Musée des Beaux-Arts (tel: 88.64.65).
EXHIBITION — To Jan. 15: "La Crèche Animée de Roland Roure."

Théatre Municipal (tel: 88.90.08).
JAZZ. — Jan. 17: Tito Puente Orches-PARIS, Centre Georges Pompidou

PARIS, Centre Georges Pompidou (tel: 277.12.33).
CONCERT — Jan. 14: Orchestre de L'Ile de France, Jacques Mercier conductor (Schouberg, Julich).
EXHBITIONS — To Jan. 28: "Kandinsky," "Homage to Kahnweiler," Galerie 55 (tel: 326.63.51).
THEATER — Through January: "The Pink Thunderbird" (McLure).
Galerie Horizon (tel: 555.58.27).
EXHBITION — To Jan. 26: "Fred Petereit."

Petereil."

Grand Palais (tel: 261.54.10).

EXHIBITIONS — To Jan. 28: "Wattean (1684-1721)."

To Feb. 4: "Zhongshan: Tombs of Forgotten Kings."

Myusia da Lovyer (tel: 260.39.26). Musée de Louvre (tel: 260.39,26). EXHIBITIONS — To Jan. 28: "French Drawings of the 17th Century." To April 15: "Holbein."

EXHIBITION—To Jan, 13: "Korean •Musée du Luxembourg (tel: 234.25.95).

## INTERNATIONAL DATEBOOK

134.04.001

EXHIBITION—To Feb. 10: "Hippolyte, Auguste and Paul Flandrin."

Opera (tel: 742.57.50). OPERA — Jan. 28: "Tristan und Isol-

de" (Wagner).

●Palais des Sports (tel: 828,40,90).

CIRCUS — To Jan. 13: Moscow Cir-Saile Gaveau (tel: 563.20.30).

RECITAL — Jan. 18: Scott Ross harp-sichord (Scarlatti, Bach).

Salle Pleyel (tel: 563.88.73).

CONCERTS — Jan. 16 and 17: Or-chestre de Paris, Riccardo Chailly conductor (Schumann, Stravinsky). Jan. 18: Nouvel Orchestre Philharmonique, Christian Badea conductor, Victor Tretiakov violin (Brahms,

RECITAL — Jan. 15: Daniel Barenboim piano (Beethoven).

Théâtre des Champs Elysées (tel: 723.36.27).
CONCERT—Jan. 16: Orchestre National de France, Georges Prêtre conductor (Berlioz).

Théatre du Rond-Point (tel: 256,70,80). CONCERT — Jan. 13: Brandis Quar-tet(Wolf, Beethoven). t(Wolf, Beethoven). Théâtre Musical de Paris (tel: 233.44.441 CONCERT — Jan. 14: Orchestre Co-lonne, Dennis Russel Davies conduc-

ionne, Dennis Russel Davies conduc-tor (Bach, Ravel). OPERETTA — Jan. 12, 16, 18: "Die Fledermaus" (J. Strauss). Jan. 13, 15, 17: "La Fille de Madame Angot" (Leocq).

Théâtre 3 sur 4 (tel: 327.09.16).

RECITAL — Jan. 14: Elena lakoubovitch guitar, Russian ballads, gypsy songs and poetry (Okudzhava, Pushkin, Pasternak).

### GERMANY

BERLIN, Deutsche Oper (tel: 341.44.49). BALLET — Jan. 17: "Echoing of BALLE! — Jan. 17: "Echoing of Trumpets" (Martinu, Tudor). OPERA — Jan. 12: "The Marriage of Figaro" (Mozart). Jan. 13 and 16: "Ophelia" (Kelter-

Jan. 18: "La Bohème" (Puccini). Philharmonie (tel: 25.48.80).
 CONCERTS — Berlin Philharmonic Orchestra — Jan. 12 and 13: Riccarde Muti conductor (Haydn, Beethoven). Jan. 16 and 17: Claudio Abbado conductor (Schönberg, Tchaikovsky).

COLOGNE, Museum für Ostasiatische Kunst (tel: 40.50.38).

Jan. 15: "Madame Butterfly" (Pucci-

(tel; 221,23,04).

EXHIBITION — To Jan. 27: "The Treasures of San Marco." FRANKFURT, Alte Oper (tel:

CONCERTS - Radio Symphony Orchestra of Frankfurt—Jan. 12: Academy and Chorus of St. Martin-in-the-Fields, Laszlo Heltay conductor (Handel). Jan. 13 and 14: Frankfurt Opera

House and Museum Orchestra, Jiri Be-lohlávek conductor (Janácek, Stravin-Jan. 17: Radio Symphony Orchestra of Frankfurt, Mendi Rohan conductor. Silvia Marcovici violin (Schubert). RECITAL — Jan. 14: Edith Mathis soprano, Gerard Wyss piano (Schubert, Brahms).

#### GREECE

ATHENS, Dada Gallery (tel:724.23.77). EXHIBITION — To Jan. 25: "Elena Zantreiko."

Goethe Institute (tel: 360.81.11). RECITAL — Jan. 15: Conrad Junghanel lute (Bach).

•Medusa Gallery (tel: 724.45.52).

EXHIBITION — Jan. 15-Feb. 9:

"Bullfight," drawings by Yiannis Di-Nees Morphes Gallery (tel: 361.61.65). EXHIBITION—To Jan. 26: "Vassilis Sperantzes."

Skoufa Gallery (tel: 360.35.41).

EXHIBITION — To Jan. 31: "Mina."

#### HONG KONG

HONG KONG, City Hall Concert Hall (tel: 790.75.21). CONCERTS — Hong Kong Philhar-monic Orchestra — Jan. 11 and 12: Kenneth Schermerhorn conductor, Monique Duphil piano (Bernstein. Bruckner).

#### ISPAEL

JERUSALEM, Israel Museum (tel: 69.82.11). EXHIBITIONS — To Feb. 28: "Eliahu Gat-Women and Nature,"
"A Vanished World - Roman Vishniac," photographs.

#### TALY

BOLOGNA, Teatro Comunale (tel: 22.29.99). CONCERTS — Jan. 15 and 16: Orchestra e Coro del Teatro Comunale.

Günter Neuhold conductor (Mahler, Stravinsky).
Milan, Teatro alla Scala (tel:

CONCERT — Jan. 14: Symphony Or-chestra of La Scala, Lorin Maazel conductor (Faurè, Rachmaninov). OPERA — Jan. 13: "Carmen" (Bizet). ROME, Accademia Nazionale di San-ta Cecilia (tel: 679.03.89), CONCERTS — Jan. 13-15: Orchestre

dell'Accademia Nazionale de Santa Cecilia, Walter Weller conductor Mendelssohn, Bruch). TURIN, Teatro Regio (tel: 54.80.00). BALLET — Jan. 12, 13, 15, 16: Ballet

#### Theatre Français, Rudolf Nureyev. JAPAN

TOKYO, Idemitsu Art Gallery (tel: 213.31.28) EXHIBITION — To Feb. 3: "The Interinfluence of Ceramic Art in East and West." CIRCUS - To Feb. 17: Koraku Great American Circus.

#### MONACO

MONTE-CARLO, Salle Garnier (tel: 50.76.54). OPERA — Jan. 12 and 15: "La Tosca" (Puccini). Jan. 18: "Simon Boccanegra" (Verdi).

#### HETHERLANDS

AMSTERDAM, Museum Fodor (tel. 24.99.19).
EXHIBITION — To Jan: 20: "Dutch Drawings Since 1945."

PRijksmuseum Vincent Van Gogh (tel: 76.48.81). EXHIBITION—To April 15: "Dutch

Identity."

Stadsschouwburg (tel: 24.23.11).

BALLET — Jan. 15 and 17: "The Anatomy Lesson" (Tetley, Landowski). obser).

Stedelijk Museum (tel: 73.21.66).

EXHIBITION — To April 15: "La Grande Parade." •Willet-Holthrysen (tel: 26.42.90). EXHIBITION — To Jan. 13: "Masterworks in Silver."

#### SCOTLAND

EDINBURGH, National Gallery (tel: EXHIBITION — To Jan 31: "Turner Queen's Hall (tel: 668.21.17).

CONCERTS - Jan. 17: Edinburg Quartet (Tippett, Smetana). •Usher Hali (tel: 228.11.55).

CONCERT - Jan. 18: Scottish Nason conductor (Bruckner). GLASGOW. Theatre Royal (tel: 331.12.34), OPERA — Jan. 12: "Capriccio" (R.

#### SPAIN

MADRID.Circulo de Bellas Artes (tel: EXHIBITION — To Jan. 31: "Paradise Lost, Paradise Recovered."

• Fundación Juan March (tel: 435.42.40). EXHIBITION — To Jan. 27: "Julius

RECITAL - Jan. 16: Judit Cuixart. Eulzia Solé piano (Schubert ).

Teatro Monumental (tel: 227,12,14).

MUSICAL — Through January:
"Barnum" (Coleman, Stewart, Bram-Teatro Pavon (tel: 227.23.15).

■Teatro Pavòn (tel: 227.23.15).

MUSICAL — Through January:

"Buenos" (Taylor).

■Teatro Real (tel: 248.38.75).

CONCERTS — Jan. 12 and 13: Spanish National Orchestra and Chorus,

Maximiano Valdès conductor (Schumann. Saint-Saëns)

## mann, Saint-Saëns). Jan. 17 and 18: Spanish Radio-Television Orchestra and Chorus, Salvador Más conductor (Brahms). Jan. 18: Spanish National Orchestra and Chorus, Maximiano Valdés conductor, Eulalia Solé piano (Ravel, Stravinsky). Stravinsky).

UNITED STATES NEW YORK, Lincoln Center (tel: 870.59.60). 870.39.60).

New York City Ballet — Jan. 12 and 13: "The Four Temperaments" (Balanchine, Hindemith).

Jan. 12, 13, 15: "Jewels" (Balanchine, Faure, Stravinsky).

Guggenheim Museum (tel: 360.35.00). EXHIBITION -To Feb. 3: "Robert Metropolitan Museum of Art (tel: 535.77.10).

EXHIBITIONS — To Feb. 24: "Chi-To Sept. 1: "Man and the Horse."

Metropolitan Opera (tel: 799.31.58).

OPERA — Jan. 12, 15, 18: "Arisdne

aul Naxos" (R. Strauss). Jan. 12 and 16: "La Clemenza di Tito" (Mozart).
Jan, 14; "Wozzeck" (Berg).
Jan. 17: "Tales of Hoffman" (Offcobach).

### TRAVEL



## Paddling Down the Zambezi

by Alan Cowell

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TARIBA, Zimbabwe — There was quiche and salad for lunch on the first day and an elephant shared Gorge of the Zambezi River, defoliating a tree as the travelers took their sustenance 15 yards away.

The great stream, 1,600 miles (2,600 kilometers) long, curls like a question mark through half a continent, pushed by — smooth and dark, adorned with capricious.

small whirlpools — at a brisk 10 or 11 knots. The safari had begun. When it ended three days later, those undertaking the voyage from Kariba to Chirundu, down a mere 60 miles of the river's length, would leave the waters with reluctance and fond memories.

The Zambezi, for this correspondent at least, ranks with Africa's greatest rivers, as mighty in spirit as the Congo or the Nile, superior in every way to the Kafue or the Ubangi or the Shari. In the past, it was an access route to an unwitting continent for Arab slavers wielding guns, a corridor for missionaries carrying Bibles and conflicting creeds. Portuguese traders pressed inland from the Indian Ocean, some of them freed criminals like Antonio Fernandes, who in -1514 made the earliest recorded alien intru-

The river was whispered to be part of the route that led inland to the fabled and nonexistent gold fields of Ophir, drawing Cecil John Rhodes's pioneer column to establish the colony named for him, Rhodesia.

. In Africa's pre-colonial turmoil, warring tribes crossed the river's span or were blocked and contained by it. The fanciful might say it was at times a bloodstained stream. The settlers brought the Maxim gun and the Martini-Henry rifle to subdue the riverine people. Less than a century later, they were dislodged by bazooka and assault rifle and political intrigue.

river, too, of regues, hunters like Prederick Courtney Selous, who roamed the great plains for un-touched herds, and of grandiose planners, like those from Britain who designed the great wall of Kariba Dam, forcing the river to back up on 175 miles of its length to form one of the world's biggest man-made lakes. The royal house of the Barotse flourished

upstream from here before the foreigners -arrival, its life dictated by the rhythms of the river. To this day, the Litunga, or paramount chief, will move his palace and court by royal barge once a year, transferring to higher ground when the stream floods and return-

ing to the plain in the dry days.

David Livingstone, the Scots-born missionary for whom a town on the Zambian bank is named, passed this way too, "discov-ering" for Britain the mighty cascades that he called Victoria Falls. No creation of man on this river's curling route, from Zambia and Angola to Zimbabwe and Mozambique, and Angola to Zimbabwe and Mozambique, can match the splendor of the sight of a mile of water plunging over a sheer, 350-foot (100-meter) precipice. There are those in Africa who bridle at Livingstone's use of the word "discovery" to describe his stumbling on the falls, "Mosi-oa-Tunya," the Smoke That Thunders, but perhaps he can be for-given: Every visit I have made over the last eight years to this great river has been a voyage of discovery, and the latest was no

FEW years back, only the foolhardy or the brave would have undertaken the cance trip from Kariba to Chirundu. It's not that there is white water there is, mercifully, very little of it on this stretch—it's just that there was a war that made the river unsafe. Since the end of the conflict in 1980, and the independence of Zimbabwe, the former Rhodesia, the river has reverted to its true self - a continuum, a thread of history, raging sometimes, as it does through the gorges below the Victoria Falls, well upstream from Kariba, then easing — tranquil, contemplative, diffuse — as it caresses the ocean.

With peace, there came those who sought to expand Zimbabwe's established safari operations from the usual game parks, and canoe safaris came into being. The trips can be booked to take anything from three to eight days, and I had time only for the shortest of the options - three days and two mights on the river, enough to induce a han-kering for permanent residence on my favor-

ite stretch of water. We started, seven travelers and a guide, Tony Somers-Cox, earlyish one morning from Kariba, walking with our packs (bearers are available for those who want them) down the scrubby, rough sides of Kariba Gorge, just below the massive wall of the dam. A rhinoceros had been sighted there

earlier; it is serious country. Only one of the travelers had canoed before, so embarkation in the broad-hulled 18foot canoes, laden amidships with gear, was accompanied by wobblings, gigglings and a sense of achievement at not capsizing. The guide had delivered a stern pep talk: what to do, for instance, if confronted by hippopotamuses, crocodiles, whirlpools, each other's canoes. After a brief practice, the small flotilla beaded out into the stream past other vessels, dugouts on the Zambian hank that prompted a thought: What did their navigators, men who had no choice but to use canoes, think of those who had access to

motors but still chose to spend leisure time arched over uncooperative paddles? What, moreover, did they make of the party: a young couple from Cape Town, a teacher, a reporter, a man and his son, and a man called John, who, when it was all over, vouchsafed that he was 84 years old, quashing any inclination on the part of younger clients to think in macho terms of their sojourn on the river?

HE first and virtually only white wa-ter came just after the start, a gentle rapid that rocked the bows and proved that nervousness makes navigators of

The river is smooth and sleek, encased in the steep walls of the gorge, settled on the Zambian side by small villages of thatch and mud, the homes of fishermen who, according to Somers-Cox, are overfishing the river. The Zimbabwean bank is free of human habitation because it is mostly game reserve and hunting area.

In one of his many letters sent back to England, Livingstone recorded that there were so many hippopotamuses on the Zambezi that members of his expedition, which ran from 1858 to 1863, were obliged to open fire on them. That is not the way things are done anymore, but there are still a lot of hippos in the river. Between Kariba and Chirundu, the population is estimated at between 800 and 1,500. These days, you don't shoot them, you sort of talk to them.

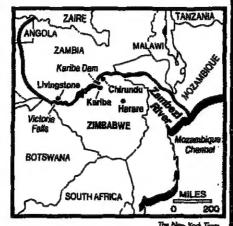
Somers-Cox has been paddling the Zam-bezi for over three years and believes he knows the whereabouts of most herds. The only ones you need worry about, he said, are "subdominant males," that is, males forced out of a herd and roaming the river bed as loners. When there is a known herd in the area, Somers-Cox raps sharply on the gunwales of the lead canoe with a paddle. It's

A few years back, only the foolhardy or the brave would have made the canoe trip from Kariba to Chirundu.

kind of code language, apparently, for when they hear it the hippo herds surface, grunting and snuffling and snorting, pinkish-gray and baleful of visage, huge heads on huger bod-

When they see the canoes, the three-ton animals seem to accept their presence, pro-vided territorial courtesies are observed, and sink back under the water, while the safari skirts round them at as respectable a dis-tance as possible. Normally, the novices do not keep tight formation because there are times when canoes seem uncontrollable, willful things with their own directional in-chinations. When Somers-Cox raps on his cance to talk to the hippos, the message is well understood too by the paddlers, who suddenly acquire a knack for tight formation courage is imparted by proximity.

The days on the river meander by in pleasurable, small things; the negotiation of hip-po herds becomes an accepted part of this new life; you swim in strong, clear rapids and try not to think too much about the huge crocodile that slipped into the stream just behind the canoe at Crocodile Point, a formation of rocks at a bend in the river: breakfasts are solid affairs of bacon, eggs. toast, jam and coffee; lunches lighter celebrations of salads, drawn from the cooler boxes that are packed with ice and carried in the belly of the canoes between the paddlers. The travelers learn, too, how to line up all four canoes side-by-side without paddling, in long, slow glides, linked together by an arm or leg from one cance to the next,



turning slowly in the current. Then, there are cool drinks or beers and conversation between people who were strangers a few hours before but who are sharing a new experience that seems to impart tolerance and common

The first day's paddling and drifting leads to the beginnings of the flat bushlands at the mouth of the Kariba Gorge and, on a gravelly bank by the stream, the canoes tethered. pitch camp. There is no need for tents, and there are no fixed camps — everything for the safari is carried in the canoes, right down to the trenching tool that provides the basis for sanitation.

At the first site he chooses, Somers-Cox notices fresh hyena tracks, so he relocates the camp a hundred yards farther downstream. During the night, sleeping under Africa's great bowl of stars, the sinister animal whoops nearby. Somers-Cox acknowledges, under questioning, that he travels with a heavy pistol in his pack, but there are no hunting rifles or other big guns, and this is real bush country; the hyena's presence provides a ruminative moment. In the two years he and his colleagues have been running the safaris, Somers-Cox assures us, not a single client has been lost.

The evenings, as elsewhere in Africa, are brief and magnificent. On these safaris everyone is expected to do a share of the chores. (Anglers, like this correspondent, seek exemption, citing the call of the fighting tiger fish as their only justification.) Sleeping bags are laid out on narrow cots, tables are crected, cooler boxes with good precooked dinners (chicken and asparagus stew on the first night, boeuf Provençal on the second) are unloaded from cances. Firewood is gathered and private supplies of liquor contributed to the communal bar.

ACROSS the river, the sun dips, silhou-etting a ridge of trees against the orange gasp of sunset, turning the stream gold. As night settles, the sound of drum beats from the opposite bank, half a mile away, mingles with the trumpeting of hippopotamuses preparing to come ashore for their nocturnal grazing, and fireflies pin-

prick the gloaming.

The final stretch, with the canoes linked together in a last glide downstream, is a sad one. Speedboats appear near Chirundu and their noise offends after the silence of the river, a silence that has become part of the voyage, along with soaring fish-eagle, glimpses of game and the wrestling against a headwind after the calm tranquillity of a pink dawn over the brittle other of lands

scorched by drought.

At Chirundu, the canoes are beached for the last time and loaded onto the trailer of a Land-Rover that will carry the party back to Kariba. On the longer canoe safaris, Chirundu is simply a re-victualing halt, where the ice in the cooler boxes is changed and Iresh supplies are taken aboard for a long haul to Kanyemba, on the Mozambique border. But for this party, it was time for farewells, and the storing of private memories.













## Thinking Small on Nob Hill

by Marian Burros

AN FRANCISCO - Vera Kulik is holding the bathroom glasses up to the light to check for water spots. She has already tugged on the bottom of the bedspread because it was not even and noted that a spot on the chair would have to be shampooed. She has also straightened the bath mat, run her fingers under and over the bathroom counter where she discovered a speck or two of dust, and found

streaks on the bathroom's marble walls.

Mrs. Kulik, a housekeeping inspector at
the Stanford Court Hotel on Nob Hill in San Francisco, is conducting one of her daily white-glove inspections, not much different from those dreaded by generations of army recruits. "It is not 100 percent," she says of the room. "It's not 95 percent." She will have a talk with the maid.

It is such fine attention to detail that keeps this luxury botel, built on the site of the old Leland Stanford mansion, looking as good as it did when it opened 12 years ago. As a guest on almost a dozen occasions. I have always wondered how the hotel keeps up its standards. Why, for example, is the wood paneling in the elevators almost as blemishfree today as when it was brand new?

James A. Nassikas, managing partner and president of the Stanford Court, explains that he keeps eight spare panels behind the scenes and "as soon as someone scribbles on it. I have an engineer bring a fresh one up

immediately."

But it isn't just the number of people who staff the hotel: with a total of 402 rooms and suites and 390 people on the payroll, the ratio of staff to guests is about 1-to-1 - high by American standards, average by European. It's the attitude, one that emanates from the front office. Not only is Nassikas usually on the scene, he spends his waking hours worrying. "I wake up scared every single morning." he said recently, "and I would think that at the more independent hotels where the owner is on the premises, he would have the same frame of mind, the same neuroses I suffer."

Perhaps, but the results are not necessarily the same. Friendliness and eagerness to ac-

commodate do not come automatically. "You don't know when arrogance will set in," Nassikas admitted, "and once it sets in it's better to close the place down for a year.' But at the Stanford Court a guest is whether the name is Prince Albert of Monaco or Jane Smith. The hotel is large enough so that guests have complete privacy and small enough so that the treatment seems

Conversations with employees during a behind-the-scenes tour provided similar impressions. Their offices and corridors are as clean as those out front and are decorated with attractive art works. The room where the two telephone operators work might almost be described as cozy; it contains a couch for the night operators and a televi-sion set for slow periods. Charlotte Anderson, a daytime operator, regards the people staying in the hotel as a family. "We are allowed to take the time to be considerate to the guests," she said. "We hardly ever feel

To Nassikas the ideal employee is one 
"who smiles over the phone." But he acknowledged that "people can turn sour," 
adding, "I get a little depressed sometimes."

The employees take pride in working at 
the hotel. "Size has a lot to do with it," said

Patricia Kelley, the executive housekeeper. "We have the same rules and regulations as big hotels, but the way they are put across is different. There are only 27 maids here when the house is full instead of 82 in a large hotel where I used to work, and there you had to post the rules instead of talking to people

"It's the same difference," she added, "between a large city and a small town."

Nassikas believes small is better. When he was a student at the Ecole Hotelière de la Société Suisse des Hôteliers, the famous ho-tel school in Lausanne, Switzerland, he dreamed of having "a little inn in the mountains of New Hampshire," his home state. But after working for the Hotel Corporation of America for 12 years, he met Edgar Stern. a financier and philanthropist from Louisiana who turned Nassikas' dream into a San Francisco luxury botel. "I would like to have had an even smaller hotel," Nassikas said, "but I think I know how to behave small: the

scale of the building, the scale of the rooms, the scale of the furniture, a minimum of signs and very little convention business. I haven't spent 10 cents to advertise in the papers to outsiders about the restaurant. The

hotel is for the guests, not outsiders."
"Unending critical self-analysis" is Nassikas' stock in trade. Because so many people
have mentioned terry cloth robes, he is about to order them for each guest. "Those robes are about \$90 each," he said. "That's a \$200,000 investment." Because twin beds are less popular than they were, the hotel is gradually changing to king- and queen-size beds. Also being changed are the windows, which cannot be opened. According to the chief engineer, John Tellinghuisen, the man who contracted for the windows came from New Orleans, "and the last thing you want to do in New Orleans is open the windows because of the heat. But our guests want to open the windows and hear the cable cars."

MONG hotels, the Stanford Court is A noted for its dining room, Fournou's Ovens. Its wine cellar contains 30,000 bottles; several fine wines and champagne, such as Iron Horse Vineyards chardonnay and Domaine Chandon, are served by the glass. The restaurant, built around working ovens of Portuguese tile and made bright by conservatory-style windows that overlook the street, is Mediterranean in feeling and

There are minor lapses. The table for our room-service dinner was still in our room four hours after we had finished the meal. Since no one had called to see if it could be removed, we had to put it outside our door.

According to Nassikas, the restaurant part of the business is the most difficult. "Every day you have to start all over again," he explained. "With two restaurants, banquets and the staff, the kitchen prepares 1,500 to 1,600 meals a day."

To make a profit, a hotel's occupancy rate must be in the 70- to 80-percent range, but, Nassikas said, "profit has never been top-most in my mind. The funny thing is, in the pursuit of excellence, profits just roll in." "Frankly," he said of the Stanford Court,

the hotel makes a large profit."

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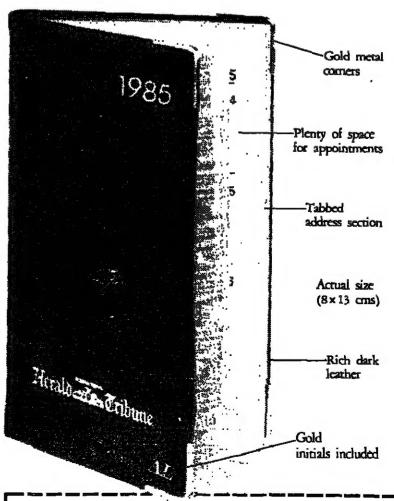
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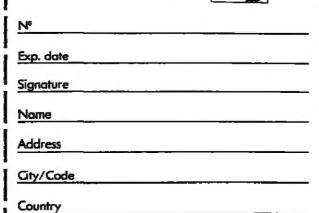
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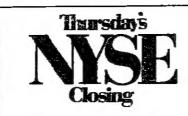
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FRIDAY, JANUARY 11, 1985

#### TECHNOLOGY

## **New Device Permits Callers** To Talk' With Deaf Persons

By ERIC BERG New York Times Service

EW YORK — In what could be an important development for the nation's 2 million deaf people and 14 million others who are hard of hearing, a scientist at General Electric Co, has invented a device that enables

someone with hearing problems to use the telephone.

The device cannot teach the people to speak and, unlike an artificial ear recently approved by the U.S. Food and Drug Administration, it does not try to give a handicapped person a

sense of hearing.
What the mechanism does, rather, is to convert tones generated by a Touch-Tone telephone to letters that a hearing-impaired

Instead of hearing his

caller, the hearing-

person can see. If someone wants to "talk" by telephone with a hearingimpaired person who owns the new device, the caller sends his message by pressing his

impaired person sees the caller's words. push-button phone's keys. Thus the keypad is used like a typewriter keyboard. On the receiving end, the varying tones are translated electronically into characters that flow across the

device's liquid-crystal display screen. Instead of hearing his caller, the hearing-impaired person sees the caller's words as if on "The significant idea is that the world is getting full of Touch-Tone phones," said Edwin C. Underkoffler, the scientist who invented the device to help a colleague communicate with his deaf son. "This enables people who might otherwise be unable to telephone the deaf or hearing-impaired to do so."

For more than two decades, deaf people and others with severe

hearing ailments have been able to communicate over telephone lines. In general, however, there have been drawbacks to the

They have relied mainly on a Teletype system called Telephone Devices for the Deaf. To make a call, someone with such a device would type out a message, which would go via phone line to

But this requires both the caller and the individual being called to own a Teletype, which is a bulky and often costly machine. And in the few large cities with so-called relay stations - centers where a volunteer sitting at a Teletype relays a caller's message to a handicapped person's machine — users have complained that intimate conversations through a go-between

The new, pocket-size device is aimed at overcoming such problems. General Electric has licensed the device for manufacture to Palmetto Technologies Inc., a small engineering concern in Duncan, South Carolina, near Greenville, Stephen L. Fowler, the founder of Palmetto Technologies, says that all a caller needs to use the system is a Touch-Tone phone. The system, called the Echo 2,000, costs \$250.

"The Teletype method demands that a person with no handicap spend a considerable sum of money to talk with a person who is deal," said Mr. Fowler, an electrical engineer whose mother is deaf. "That's unreasonable. This device puts the responsibility on the deaf person to overcome his handicap.

The technology is much like that used by banks and brokerage firms to let customers get account information with push-button phones. In that case also, tones are changed into signals a computer can understand.

Many banking applications pose a problem for hearing-impaired people, however, because replies to their Touch-Tone queries are usually audible (in the form of a computer-generated synthesized voice) rather than visual. A U.S. Veterans Adminis-(Continued on Page 13, Col. 1)

#### **Currency Rates**

Late interbonk rates on Jan. 10 , excluding fees.

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## Pretax Up At British Telecom

Its New Taxes **Keep Net Lower** 

By Bob Hagerty
International Herald Tribune
LONDON — British Telecommunications PLC, helped by tighter cost controls and strong growth in telephone usage, reported Thursday a 48-percent increase in pretax profit for the half year coded Seer. 20 ended Sept. 30.

Separately, Thorn EMI PLC recorded a steep decline in earnings for the same period,
British Telecom's results were

the first since the government sold 50.2 percent of the company for £3.92 billion (\$4.4 billion) last November in the biggest public share

Since then, BT's share price has surged 54 percent, prompting charges that the government sold the shares too cheaply. One union leader described the sale as "the sting of the century."

The telephone company, still

49.8-percent owned by the govern-ment, said pretax profit in the half totaled £684 million on revenue of

£3.68 billion, up 11 percent.

After provisions for deferred taxation, net profit was £428 million, down from £462 million in the year-earlier period, when the cor-poration had no tax liability. For the second quarter, pretax

profit rose 49 percent from a year earlier to £365 million on revenue of £1.87 billion, a rise of 10 percent. Net profit came to £224 million, down from £245 million. A large part of the gain in pretax

profits reflects reduced depreciation, pension and interest costs.

Stripped of these distortions, re-lating to the transfer of the company to private ownership, BTs pre-tax profits showed underlying growth of 27 percent in the half and 23 percent in the quarter, the com-

The results were at the high end of the expected range, and BT shares rose another 5.5 pence to close at 120.5 pence each on a "partly paid" basis. Buyers from the government had to initally put (Continued on Page 15, Col. 5)



Sticking to Basics Cushions A. G. Edwards Leading full-line national brokerages ranked by percentage of revenue derive from easity commissions in first nine months of 1994.

immissions' iters of '84	Total 1963 Capital (5 millione)	Net income 9 months '84 (8 millions)	Change in Net income From 1963	
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## Midwestern Brokerage Firm Thrives Far From the Wall Street Crowd

By Steven Greenhouse

New York Times Service
ST. LOUIS, Missouri — A.G. Edwards & Sons, the biggest U.S. brokerage house based outside New York City, has managed to do quite well far from the Wall Street crowd — and it believes its distance from that canyon is one of the main

Benjamin F. Edwards 3d, the company's often irreverent 53-year-old chairman and chief executive, said that by being so removed, A.G. Edwards had not felt the pressure to follow the herd. In that way his brokerage, the nation's seventh largest based on number of brokers, has avoided many of the costly fads that others have followed in recent

"Being here in St. Louis, we have fewer temptations to keep up with the Joneses," said Mr. Edwards, whose great-grandfather, General Albert G. Edwards, founded the firm in 1887. "We don't have people across the street telling us, 'Gee, you're dumb for not cleaning up on this thing when everyone else is."

The brokerage's success is often attributed to good internal controls and keeping change to a minimum. But some analysts say that Edwards has prospered also because of the foresight of its man-

agement in steering an independent course.

Thus, when other securities firms decided to become financial supermarkets, selling everything from real estate to pork belly futures, Edwards, with more than 2,000 brokers and 250 offices in 43 states, chugged along as a low-profile brokerage

specializing in the retail stock trade.

In addition, when the other big firms began adding hundreds of employees to produce all sorts of esoteric financial products, such as unit trusts and annuities, Edwards took the low-cost road. It

decided not to add staff for such financial wares, and indeed has produced few of them.

"They don't like to build up big staffs and have high overheads," said Perrin H. Long Jr., an analyst with the Lipper Analytical Securities Corp. As a result, Mr. Long said, "of the publicly traded firms, Edwards has consistently been the most profitable" on a profit margin basis.

Certainly the stock market's year-long doldrums have hurt Edwards's performance. But low overbead has enabled the firm to stay in the black while many of its competitors have lost money.

For example, Prudential-Bache Securities lost \$104.8 million in the most recent nine months, ending Sept. 30, and Dean Witter Reynolds lost \$28.8 million in that period. But A.G. Edwards Inc., the firm's holding company, reported net earnings of \$18.1 million on revenues of \$221.2

million in the nine months ending Nov. 30.

Mr. Edwards, however, said the results were nothing to be proud of because they were down from net earnings of \$27 million on revenues of \$249 million in the comparable period in 1983.

"Our general equity business is off 30 percent from last year, and that is a very profitable business for us," he said.

Analysts see little reason, however, for Mr. Edwards to be modest.

"In an environment that is as bad as you can imagine for a retail firm, they're continuing to show profitability," said Rodney S. Schwartz, an analyst with Paine Webber Inc.

"They're doing much better than most," Mr. Schwartz added. "Indeed, they may be one of the best-managed companies in the country. Even so, Mr. Schwartz sees a daunting challenge

for a retail-oriented brokerage like Edwards. That (Continued on Page 13, Col. 1)

## W. German GNP **Rose 2.6% in** 1984, Bonn Says

WIESBADEN, West Germany
— West Germany's adjusted gross
national product rose 2.6 percent in
1984 after a gain of 1.3 percent in
1983, the Federal Statistics Office

said Thursday. The office said growth speeded up over the year. GNP rose a seasonally adjusted 1 percent in the first half of 1984 over the previous six months, but in the second half of 1984 it grew by 2 percent over the first half of the year.

Weaker growth in the first six months of 1984 was partly due to loss of output through strikes in the printing and metal industries.

GNP measures the total value of

a nation's goods and services, including income from foreign in-

Economic growth was belped by foreign demand, with exports rising a real 7.4 percent, the statistics of fice said. In comparison, domestic demand rose only 1.9 percent. Growth was mainly due to high-er productivity, since there were 0.3

percent fewer workers. Average unemployment was 0.4 percent higher, with 2.27 million unemployed. An economist with the federal statistics office, Frank Dorow, said that the West German economy had picked up markedly in the sec-ond half of 1984, forming a good starting point for economic growth in 1985.

But Mr. Dorow said there was some difficulty assessing the underlying strength of growth in the second half of 1984 because the economy is still catching up after the

May and June strikes. West German GNP, adjusted for price inflation, had declined by 1.1 percent in 1982. The increase in 1984 was the strongest since 1979, when a gain of 4.0 percent was registered, the statistics office said.

The 2.6-percent rise in economic growth in 1984 is broadly in line with autumn forecasts made by Germany's major economic institutes and the government's Council of Economic Advisors.

In 1984, real GNP, in constant 1976 prices, rose to 1,298.5 billion Deutsche marks from 1,265.1 bil-

lion in 1983. In current prices, 19 GNP was up 4.6 percent, from 1,671.6 billion marks in 1983 to 1,747.7 billion last year.

The West German statistics of fice also confirmed that the cost of living in 1984 rose an average of 2.4 percent; it had gone up 3.3 percent

In constant 1976 prices, private consumption rose 0.8 percent in 1984 compared to a gain of 1,1 percent in 1983 and a decline of 1,4 percent in 1982. Investment in capital goods rose 1.0 percent last year, compared to an increase of 6.1 per-cent in 1983 and a decrease of 5,7 percent in 1982.

#### Pound Plunges To New Lows On Oil Rumor

United Press Internat NEW YORK — The British pound hit new lows Thursday, apparently because of unconfirmed rumors that Nigerial would pull out of OPEC. The dollar was little changed.

The British pound plunged against the dollar and other major currencies on rumors — lat-er denied — that Nigeria would pull out of the Organization for Petroleum Exporting Coun-tries, traders said.

In London the pound closed at a new low of \$1.1335, down from \$1.142 on Wednesday. In New York it was \$1.1320, down

from \$1.144, and also a low. In New York, the dollar closed at 3.145 Deutsche marks. up from 3.144 Wednesday; at 9.625 French francs, down from 9.6375, and at 2.6405 Swiss francs, up from 2.6355.

Dollar rates in Europe, com-pared with Wednesday closes, included: 3.152 DM, down from 3.1672; 9.6565 French francs, down from 9.6975; and 2.6473 Swiss francs, up from

## Texaco Reduces Price tration office in California is exploring ways to use the new device to help the hard of hearing. Banks' computers, for example, might For Most U.S. Crude Oil

United Press International NEW YORK -- Texaco Inc., a

partner in the Arabian-American Oil Co. that refines the bulk of Saudi Arabia's oil on Thursday cut the price it will pay for the most important U.S. crude.

Texaco's action was seen as a blow to the Organization of Petro-leum Exporting Countries's campaign to prevent its oil prices from collapsing.

Texaco, which lowered its posted price for West Texas intermediate by \$1 to \$28 a barrel, blamed the recent erosion in U.S. oil prices on high petroleum-product imports.

Analysts said the move by Tex-

aco, the first Aramco parmer to drop to the \$28 level, would intensify pressure on OPEC to reduce its 329-a-barrel base price for Saudi Arabian light crude. West Texas intermediate should

sell for \$1 more than OPEC's benchmark oil, which is overpriced in face of weak world demand and

The other Aramco parmers — Exxon Corp., Mobil Corp., and Chevron Corp. — still are paying the prevailing \$28.50 to \$29 a barrel for West Texas intermediate. But five other large oil companies have reduced their posted prices in

Some analysis had expected the mon Aramco partners to hold the line on day.

West Texas intermediate until after OPEC held another meeting on pricing later this month.

In Houston, Texaco said it also lowered its buying price for West Texas sour — the nation's major heavy crude - by \$1 to \$28 a barrel. Texaco cut its posted prices for six other domestic crudes by between 15 cents and \$1 a barrel, effective Jan. 11.

■ Iran Raises Price of Crude A senior Iranian Oil Ministry official said Thursday that Iran had raised official prices for its light and heavy crudes and would give no more discounts. Reuters report ed from Tehran,

He confirmed reports from Europe that Iran had increased official prices for its light crude by \$1.11 a barrel to \$29.11 and heavy crude by 45 cents to \$27.55.

Rumors on Nigeria

Rumors that Nigeria had formaly severed its links with OPEC, denied by the National Nigerian Pe-troleum Corp. in Lagos. interrupted strong price increases on the spot oil market Thursday, Reuters reported from Rotterdam. European spot prices had risen in the morning to \$26.65 a barrel for North Sea Brent loading next month, 40 cents up from Wednes-

## U.S. to Investigate Charges Of Steel Dumping, Subsidies

to investigate whether steel imports from eight nations are being sold in the United States at less than fair value or are subsidized by their and the U.S. International Trade

that it will look into charges that steel products from Austria, Czechoslovakia, East Germany, Hungary, Poland, Romania and Venezuela have been dumped sold at less than fair value — and that steel from Austria, Venezuela and Sweden has been subsidized by those governments.

The allegations were made by U.S. Steel Corp. in petitions filed with the government Dec. 19. That was two days after the Reagan administration announced it had reached agreements with seven oth- in principle last week, the Europeer countries - Japan, South Korea, an trade bloc will limit its exports Brazil, Mexico. Spain, Australia and South Africa - to voluntarily the U.S. market this year and next. limit their steel exports to the Unit-

That, along with a similar previ- the U.S. market, but its share had ous agreement with the European swelled to 14 percent, mainly be-Community, brought 75 percent of cause of the rising dollar.

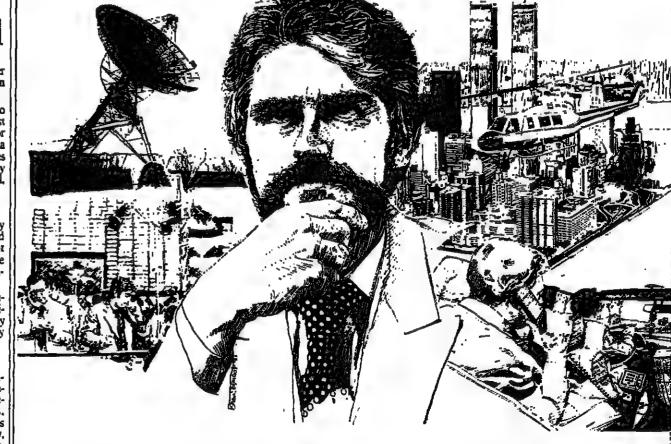
U.S. steel imports under restraint WASHINGTON - The U.S. agreements. Similar industry peti-Commerce Department has agreed tions against those countries were withdrawn when the agreements were reached. If the Commerce Department

Commission rule against the eight The department said Wednesday countries listed, punitive duties would be imposed against their steel products. Or, as has happened before, the government could try to negotiate agreements.

**■** EC Approves Pact The 10 members of the European

Community on Wednesday formally approved an agreement covering exports of steel pipes and tubes to the United States, a spokesman quoted by The Associated Press said in Brussels. Under the agreement, agreed to

of pipes and tubes to 7.6 percent of The EC had agreed in 1982 to limit its exports to 5.9 percent of



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Shown at left, the head office of Trade Development Bank, Geneva.

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#### **BUSINESS ROUNDUP**

## **U.S. Divides** Contract for **Jet Engines**

By Wayne Biddle New York Times Service

WASHINGTON - The U.S. Air Force has announced that the General Electric Co. would continne to produce the majority of its jet-aircraft engines in 1986.

But in a move that marked a significant recovery for GE's main competitor, the air force decided to award 46 percent of next year's engine-production work to the Pratt & Whitney division of the United Technologies Corp.

A year ago, the Pentagon ended what had become known as the "Great Engine War" by awarding GE 75 percent of the engine pro-duction for F-15 and F-16 warplanes in 1985. Pratt & Whitney, which had dominated the industry for decades, received only 25 percent-of-the work.

The split award in favor of GE, announced Wednesday, was widely seen as an attempt to invigorate competition and hold down costs. The air force saw potential savings of \$3 billion over the engine's life cycle of about 20 years.

According to air force and industry officials. Pratt was able to re-gain some of the ground it lost to GE by cutting costs and improving In Petro-Lewis. the reliability of its engines.

We are looking at it as a recovery, said Jim Liuse, a Pratt spokesman, "After last year's decision, we revised our proposal" for the 1986 engine contract. The revision was believed to be based primarily on a less costly warranty.

A study conducted by the General Accounting Office of last year's GE-Pratt competition concluded that GE had offered a significantly more favorable warranty on its en-gines. The technical capabilities of the two were judged to be equal.

At GE, Brian Brimelow, manager of the F-110 program, said the company was "delighted" to have won the larger share of the 1986

An air force spokesman said Wednesday that of 343 engines to be built in 1986, GE would produce 184 and Pratt would make 159.

All of the GE engines, known as the F-110, would be placed in F-16 Falcon sircraft. Of the Pratt F100-220 engines, 45 would go to F-16's and 114 to F-15 Eagles.

would be designed to accept the neuver as "a very special high-risk GE engine as well as the Pratt power plant, "providing additional flexibility in future decisions."

Between 1985 and 1990, the air force spokesman said, the service that Petro's stock was undervalued, expects to acquire 1,995 engines for so the investor group would be in a the lighters at an estimated cost of good position if the stock rose. Pe-\$8 billion. Production in 1986 is tro, which trades on the American valued at about \$1.3 billion for en- Stock Exchange, closed Thursday,

(Continued from Page 11)

is the institutionalization of Wall Street and the continuing with-

drawal of the small investor from

Those developments could derail

the progress of a firm like Edwards,

which specializes in working with middle-class investors in small and

medium-sized towns. In the fiscal

year 1984, Edwards added

branches in Daphne, Alabama;

Russeliville, Arkansas; Natchi-

toches, Louisiana, and 30 other

if they can gain market share, they can do quite well."

"I don't think their basic busi-

the market.

#### Sanyo to Report Gains in Sales, Profits for 1984

OSAKA, Japan — Sanyo Electric Co. will report Jan. 28 record profit of 55.60 billion yen (\$218 million) for the year ended Nov. 30, a 30-percent in-crease from 42.79 billion yen in 1982-83, a company spokesman

said Thursday.
He said sales in 1983-84 were
991,70 billion yen, a 21-percent
increase from 819.77 billion a He said the increase was due

to greater-than-expected sales of video tape recorders and office automation equipment, mainly in the United States. and reduced inventory, the spokesman said. Exports to the United States rose 54 percent from a year earlier, total exports rose 29 percent, he said. A spokesman also said Thursday that Sanyo had re-ceived a 7.8 billion-yen order from China National Technical Import Corp. for color televi-

# May Take It Over

sion manufacturing plants and parts, for delivery to China in the fourth quarter of 1985.

New York Times Service NEW YORK - An investment group said it has acquired a stake in Petro-Lewis Corp., the debttroubled, oil- and gas-production company, and that it was "explorseeking to take the company over.

In a disclosure statement with the U.S. Securities and Exchange Commission, the investor group, Jakobson, Kass Partners of New York, said Wednesday that it bank owned 1,367,100 shares of Petro-Lewis common stock. This represents 6.3 percent of the common shares outstanding in the Denverbased company, which is carrying heavy debts due to the long decline

Douglas Kass, a principal of the oup, said, They've had a big financial cloud lifted from them recently," referring to the recent settlement of a class-action suit against Petro-Lewis.

Lincoln Werden, an analyst with The air force also announced Thompson McKinnon & Co., charthat future models of the F-15 accertzed the Jakobson Kass mainvestment" because the future of Petro-Lewis was still cloudy.

David R. Longmire of Dain, Bosworth & Co. in Denver noted

its market share and even grow by

keeping its costs down and by meticulously tending the garden that

has fed it over the years - the retail

Mr. Edwards sets the example

for keeping costs down. He usually

flies in tourist class, and his 9-by-

15-foot (about 3-by-4.5-meter) of-

fice is more the size of a children's

bedroom than the workplace of a

At Edwards, there is one support

employee per broker, compared with the industry average of 1.72

per broker. Mr. Long of Lipper Analytical says Edwards can make

commissions of just \$95,000 a year

while many firms cannot see a prof-

# **FCC Says Graphics Scanning**

Michael Deuel Sullivan, chief of the mobile-services division of the Graphnet, operates pay-television Federal Communications Commission, said Wednesday that Graphic Scanning had engaged in "misrep-resentation and lack of candor" in its initial applications and in responses to subsequent questions raised about it and the four other

"Probably every license Graphic Scanning and its subsidiaries hold is at risk because of this action." Mr. Sullivan said. He noted that the company has license applications pending in cellular-telephone services, data-transmission services

At Graphic Scanning's head-

#### said the company planned to appeal the decision to the full com-

"We believe that when this decinied petitions by four companies sion is reviewed by the full commission the company will be vindicated," he said.

Graphic Scanning controls about 200,000 paging systems through its subsidiaries. It also processes and transmits record and data communications for many systems and is involved in petitions pending before the FCC for entry into the cellular telephone market.

The four companies whose petitions were denied are A.S.D. Answer Service, B.W. Communications, P.A.L. Communications Systems and Vineyard Communi-

In reaching his conclusion that Graphic Scanning was the "real party in interest" in the nearly 700 applications, Thomas B. Fitzpatrick, the chief administrative judge for the commission, found that neither Graphic Scanning nor the four companies disclosed that Graphics quarters in Teaneck, New Jersey, had performed nearly all of the Edward R. Bush, a vice president, work for the four companies.

It attributed the increases to improvements in net interest income and service fees, substantial gains several options," including on sales of investment securities \$1.562 billion for the year and 8.4 and profits from foreign-exchange

ing company for Chemical Bank the sixth-largest U.S. commercial

#### quarter was to \$105.5 million, or NEW YORK - Chemical New \$1.96 a share, from \$88.1 million. York Corp. said Thursday that net or \$1,68 a share, a year earlier. For income rose about 20 percent in the the year, the increase was to \$340.8 million, or \$6.26 a share, from and 11.5 percent for all 1984 from \$305.6 million, or \$6.02 a share, a year earlier. The per-share ligures

are fully diluted. It said net interest income rose 8 percent to \$1.715 billion from percent to \$459.4 million from 3423.8 million for the quarter.

Foreign-exchange profits rose about 50 percent to \$60.6 million from \$40.4 million for the year and 108 percent to \$18.6 million from 58.9 million for the quarter.

#### **COMPANY NOTES**

Tai Ping Metal Industries Co. for undisclosed sum, effective Jan.

China Cement Co. (Hong Kong) will be taken over by a company linked to China's state-supported Kiu Kwong Investment Corp., according to China Cement's managing director, Michael Horner. He

Long said.

1983.

lion in 1984.

Broken Hill Associated Smelters on intercity-communications busi-

Sharp Corp. plans to assemble microwave ovens at a Welsh sub-sidiary, Sharp Manufacturing Co. of U.K., where it will also begin to make video tape recorders next month, a company spokesman said. The initial work force will be 251, rising to 630. Sumitomo Chemical Co. will re-

port at the end of February that profit for 1984 was 43 billion yen (\$169 million), more than double the 18.17 billion in 1983. Sales were 700 billion ven, a 6-percent infion resulting from deregulation crease from 658.83 billion, a spokesman said. The company plans to pay a 5-yen dividend after

## INTERNATIONAL HERALD TRIBUNE SPECIAL REPORTS 1985

The following Reports are scheduled for 1985, with topics and dates, of course, subject to modification.

## <u>FEBRUARY</u>

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#### MARCH Bermuda Economy

Countertrade Japan Economy Japan Fashion

#### <u>APRIL</u>

Korea Bahrain Economy Office Automation Germany Kuwait Economy

Banking & Finance in Italy Travel in France Commercial Real Estate in Britain

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<u>OCTOBER</u> Greece French Fashion Banking & Finance

in Asia Italian Fashion Banking & Finance in France American Fashion Energy Banking & Finance

#### <u>NOVEMBER</u>

in Austria

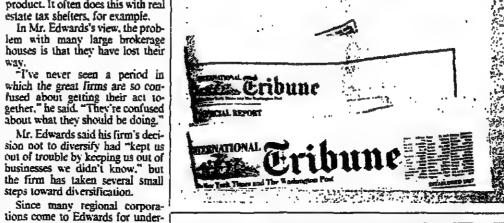
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## **NEC CORPORATION**

Referring to the advertisement in this paper of 31st August, 1984 the undersigned anounces that the original shares from 10% free distribution have been received.

As from 17th January, 1985 one new CDR NEC Corporation cann op.no. 26 s.e.a. and talon repr. 1.000 she. at Yen 50, will be available at Ras-Associatio N.V., Spuistnest 172, Amsterdam against delivery of 50 div.eps.no. 24 of CDRs NEC Corporation repr. 200 she. or 10 div.eps.no. 24 of CDRs NEC Corporation, repr. 1.000 she. Combination of denominations is possible, After 29th man, repr. 1,000 shs. Combination of denominations is possible. After 29th March, 1985 the equivalent of the CDRs, which have not been claimed by the holders of div.cp.no. 24 will be sold. The proceeds, after deduction of expenses, will be held in cash at the disposal of said holders.

the Japanese tax regulations.

AMSTERDAM DEPOSITARY COMPANY N.V.

Referring to its advertisement in this paper of 14th September, 1984 the undersigned amountees that the original shares from 2% free distribution have been received.

As from 17th January, 1985 one new CDR The Nonurra Securities Co., Ladrepr. 1.000 shs. cmm cp.no. 33 c.c.a. and talon will be available at Kas-Associate N.V., Amsterdam against delivery of 500 div.cps.no. 31 of CDRs The Nonurra Securities Co., Ltd. a 100 shs. or combinations hereoften. 1.000 also, or combinations hereof.

After 22nd February, 1985 the equivalent of the CDRs, which have not been claimed by the holders of div.cp.no. 31 will

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The proceeds, after deduction of expenses, will be held in cash at the disposal of said

will be held in cash at the disposal of said holders.
Further the undersigned announces that as from 17th January, 1985 at Kas-Associatie N.V., Sponstrant 172, Amsterdam, div.ep.no. 25 (accompanied by an "Allidavit") of the CDRs NEC Corporation will be payable with DHs. 9,58 net per CDR, repr. 200 als. and with DHs. 47,90 net per CDR, repr. 1.000 shs. (div.per record-data 30.9.1984; gross Yen 4, p.sh.) after deduction of 15% Japanese tax = Yen 120, = DHs. 1,70 per CDR, repr. 1000 shs. (div.per record-data 30.9.1984; gross Yen 7,5 p.sh.) after deduction of 15% Japanese tax = Yen 112,50 = DHs. 1,70 per CDR, repr. 1000 shs. (div.per record-data 30.9.1984; gross Yen 7,5 p.sh.) after deduction of 15% Japanese tax = Yen 112,50 = DHs. 1,60 per CDR, repr. 1000 shs. (div.per record-data 30.9.1984; gross Yen 7,5 p.sh.) after deduction of 15% Japanese tax = Yen 112,50 = DHs. 1,60 per CDR, repr. 1000 shs., vill be deducted. After 30.4.1985 the div. will only be paid under deduction of 20% Jap.tax with resp. DHs. 9,61, DHs. 45.05 act per CDR, repr. 200 and 1,000 shs. each, in accordance with the Japanese tax regulations.

the Japanese tax regulations. AMSTERDAM DEPOSITARY

#### **WORLDINVEST INCOME FUND** DIVIDEND ANNOUNCEMENT

DECLARATION OF DIVIDEND No. 16

The Trustees of the Worldinvest Income Fund are pleased to announce a U.S. \$5.50 per share distribution to Shareholders in respect of the half-year

period from June 29th, 1984 to December 27th, 1984. Coupon No. 16 and also any previously unpresented coupons may be presented for payment on or after February 1st, 1985 to any of the following Paying Agents:

Bank of America NT & SA, Hong Kong Branch, St. George's Building, No. 1 Lee House Street, Hong Kong, B.C.C.

BankAmerica Trust and Banking Corporation (Bahamas) Limited,

50 Shirley Street,

Bank of America International S.A., 35 Boulevard Royal, Luxembourg.

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London Agent Bank

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- First Austrian Bank -

The National Bank of Kuwait S.A.K. Svenska Handelsbanken Group

Agent Arab Banking Corporation (ABC)



## New Device Permits Callers To 'Talk' With Deaf Persons

ness has terrific long-term growth Analytical says Edwards can make potential," Mr. Schwartz said. "But money when its brokers bring in

Edwards's strategy is to defend it with commissions twice as large.

generate tones that would be con- conversations or in areas where verted to account balance numbers there aren't relay centers," said that could be read.

The GE invention relies on a New York/New Jersey Phone-The GE invention relies on a

two telephone keys for each letter. The first key is the one on which the letter itself is found; the second is the 1, 2 or 3 key to indicate the position of the letter on the first To transmit "P," for example,

the caller would press the 7 key (on which the letters PRS also appear) and then the 1 key. The information then flows over the phone line to the Echo 2,000's tiny screen, which can display 16 characters. A microprocessor inside the device with two kilobytes of memory can store an additional 800 characters. A little more than half of its memory is devoted to internal programs, such as the operating system, that regulate the Echo 2,000.

The device, which a hearing-impaired person attaches directly to his phone, is not without its probhis phone, is not without its prob-lems. Learning the code could be hobby," he said, "but it's rapidly difficult for some persons. And Mr. becoming a full-time job." Fowler concedes that his device, which can transmit only about 30 words a minute, is slower than

Teletypes. For these reasons, organizations representing the deaf are not convinced that the Echo 2,000 is a

"The typing is very, very slow," said loci D. Ziev, an executive at the New York Society for the Deal who has studied the new machine We're interested, but we'd like to know more before we pass judg-

"It might be an advance for short coding system to change tones into
letters. To "talk," a caller depresses
two telephone beautiful for each letter to the letters. ing communications devices for the deaf. "My impression is that it might be O.K. for a percentage of the deaf population but not for the

mugority. Still, Mr. Fowler hopes his device will succeed. To compensate for its drawbacks, he has installed fast-forward and reverse features so that users can review what has been said. And he has programmed the device so that callers need punch only two keys to transmit common words such as "yes,"
"no," "hello" and "goodbye." But callers would have to memorize these shortcuts.

With \$51,000 invested in his venture, Mr. Fowler has sold about 100 Echo 2,000's and has not yet made a profit. But that may come soon,

Gold Options (prices in \$102.)						
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Valeurs White Weld S.A.  1. One de Mont-Blanc						

# **Hid Control of Companies**

By Reginald Stuart

WASHINGTON — A federal administrative law judge has defor nearly 700 new one-way paging systems because he said they had been acting as fronts for the nation's largest radio-paging company, the Graphic Scanning Corp., which had filed competing applica-

and pay-television systems.

## Group Buys Stake Chemical Says Net Climbed

fourth quarter from a year earlier

trading. Chemical New York is the hold-

Pty. of Australia said it had ac- nesses and the development of new quired a 30-percent interest in a products. Taiwanese secondary lead smelter.

declined to give further details. GTE Corp. has realigned its businesses into three operating groups in response to increased competi-

and the breakup of the former Bell Telephone System. It said the re-

Midwest Brokerage Thrives Far From Wall Street

"Last year, Edwards was ex-tremely profitable with \$140,000 in on our shelf." commissions per broker." Mr. Mr. Edwards said many firms had become bloated by taking on in the decade before 1983, he excess staff to make those products added. Edwards's stock price rose rather than "make another firm about thirtyfold - more than that rich" by buying them. "It's important to avoid the Big G. Greed, and of any other brokerage. Its earnings

jumped from \$11.5 million in the the Big P. Pride." he said. fiscal year 1979 to \$34 million in But when Edwards has trouble before sliding to \$29.2 milfinding a financial product elsewhere it will "manufacture" the product. It often does this with real As Mr. Edwards sees it, the comestate tax shelters, for example.

steps toward diversification.

Since many regional corpora-

writing help, investment banking

now represents about 25 percent of its revenues, up from 9.7 percent in 1979. In addition. Edwards is in-

creasing its ability to sell to institu-

tions to better serve its investment

pany owes much of its spectacular performance to blind luck. "Back in the 1960s we decided lem with many large brokerage what type of firm we'd be, and we houses is that they have lost their decided primarily to be in the retail business through branches," he said. "It looked dumb at the time because the firms doing best were doing institutional business. But in fused about getting their act to-gether," he said. "They're confused about what they should be doing." 1975, the institutional boutiques faced disaster with the end of fixed-

rate commissions. By blind luck we ended up in the best part of the Even though banks and discount houses are taking more of this busi-ness. Mr. Edwards said his firm planned to continue to devote most of its energies to serving its retail customers rather than diversifying or developing financial products.

"Sometimes I wonder whether I'm smart enough to manage one type of business, let alone three or · four." Mr. Edwards said. In recent years, concerns like Merrill Lynch and Paine Webber have been expanding their empires by diversifying into real estate or developing new financial products. such as unit trusts. But when its customers ask for new products, Edwards generally shops at other

brokerage houses for the best available and then pays a commission to

thinking we were trying to sell an small investors.

"We'd be an investment banker for someone and in the next transaction they might need something appropriate to sell to the institu-tional market." Mr. Edwards said. "Not being a factor in that market. we would sometimes have to tell

them to go to someone else." Mr. Edwards is optimistic that small investors will come back to In this way, Mr. Edwards ex- the market. He reasons that when plained: "We didn't have to take on investors recognize that inflation all those people and costs to manu- has been beaten down, interest facture products. Besides, we didn't rates will fall and stocks will rally. want our brokers and customers making stocks more attractive to

banking clients.

**CORRECTION NOTICE** £50,000,000 Gwaranteed Sterling/US Dallar Payable Floating Rate Notes due 1990

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Page 14 INTERNATIONAL HERALD	D TRIBUNE, FRIDAY, JANUARY 11. 1985  **  Soles in Net   Scies in Net				
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**BUSINESS PEOPLE** 

## Morgan Bank Names Culver To Head Euro-Clear Unit

By Brenda Hagerry International Herald Tribune LONDON — Morgan Guaranty Trust Co. of New York announced Thursday the appointment of Peter F. Culver as general manager of the Euro-Clear Operations Center in the bank's Brussels office.

NEW 1983 - SOO SEL in white with blue location, all options, DM 98,300. 500 SL in block/polamino + 500 SL in antifractie metallic/gray + 500 SE in mangon brown/bege. 500 SEC in block metallic/gray + 500 SEC don't block gray + 500 SEC in white/block. 170 E 23 - 16 valves in block metallic regression of the second of the sec Mr. Culver, who takes up his new post Feb. 1, was previously deputy general manager of the center. He succeeds Thomas H. Fox. Mr. Fox was appointed a senior vice presi-EXPERIENCED CAR TRADERS for Mercades, BMM, Porriche, offer full service import / expert US DOT & EPA for tourist 8 decler, Coscomide Motors, Territongonstr. 8, 4 Duessal-dorf, W. Germany, Tale (D) 201 434546, Telere 8597374. dent of the bank and head of its management-information and profit-analysis department in the

New York office. The Euro-Clear Operations Center, the clearance system for inter-nationally traded securities, has been operated by Morgan Guaran-ty on behalf of Euro-Clear Clear-NEW MERCEDES CARS from stock. Porache, BMW, Joguer, Fierrari. We orronge conversion + singularit. FA Krieg, Import / Export Germany. Tale (8) 7131-22711. The 728460

ince System PLC since 1982.

## Davignon Will Join Kissinger Firm

The Associated Press consultant and board member, an industry and energy, and conduct-EC spokesman said.

Fallon to head its Capital Markets

Citicorp has named Robert E.

merly, he was with Nikko Securimerchant bank, said the opening of the Frankfurt representative office was "part of our policy for increas-

BRUSSELS — Etienne Davig-non, the former European Commu-Mr. Davignon was B nity industry commissioner, will nity industry commissioner, will commissioner at the EC for eight join Kissioner Associates Inc. as a years. He was responsible for EC

Markets Group.

ed by the former U.S. secretary of

Mr. Davignon was Belgium's

ed trade negotiations with the

United States under the offering

have been sold back into the British

In contrast, he said, Japanese in-

vestors have been net buyers of BT

Despite the steep rise in BT's

ously, he was based in Hong Kong as managing director of Citicorp International Ltd. and as head of corporate finance for the Asia-Pacific region for the Citicorp Capital

and fuels, specialty chemicals and shipping, effective in early April. Mr. Urquhart, currently chief exec-utive of Castrol Ltd, a Burmah unit, will succeed Campbell Ander-Group Activities in Japan. Mr. Falson. Mr. Anderson is to return to lon, a director of Citicorp International Ltd. and Vickers Da Costa Ltd., will be based in Tokyo. Previ-

Robert Fleming & Co. has set up an office in Frankfurt and named John Busch representative. Forties in Frankfurt. An executive of

Australia to take up a post outside the Burmah group, Succeeding Mr.
Urquhart will be Philip Fairclough,
who is managing director of Burmah Castrol (UK) Ltd. Peter Pitchford will succeed Mr. Fairclough.

Thorn EMI PLC has appointed Ivor Owen to its board. Mr. Owen currently is chairman of Thorn EMI Commercial and Home Appliances and in addition will become chairman of Thorn EMI Lighting next month following the Robert Fleming a London-based retirement of Leslie Hill. Named associate directors were Tom Mayer and Gary Darmali. Mr. Mayer is chief executive of Thorn ing market coverage in securities broking and dealing." EMI Electronics; Mr. Dartnall, chairman and chief executive of

Shell International Petrole London has named Philip J. Carroll natural-gas coordinator, effective Feb. I. He was with Shell Oil Co. in Houston as vice president for public affairs. In addition, Jack E. Little, area coordinator for was previously in charge of the Southeast Asia for Shell Interna- British operations of Trans World tional, has been transferred to Airlines and most recently estab-The company, which gives political advice to governments, is headmain trading partners.

With the monal, has been transferred to Arrings and Industry consultantrading partners.

Houston as senior vice president of lished a travel industry consultanadministration for Shell Oil, succy.

pretax profit in the first half ended

music and a drop in sales of large-

screen color television sets and vid-

eo recorders. Operating profits were higher for military electronics,

domestic appliances and lighting.

Sept. 30 sank 28 percent to £40.2 year."

million, reflecting higher borrow—

Tho

Thorn EMI Screen Entertainment.

Burnsh Oil PLC has named

Lawrence Urquhart group manag-ing director, responsible for explo-ration and production, hibricants

#### Leorges Is Promoted Linternational Paper

Las Angeles Times Service NEW YORK - International Paper Co., the largest U.S. forest products company, said that its president and chief execonte, John A. Georges, will become chairman April 9 on the become chain and April 9 on the retirement of Edwin A. Gee, 64. Mr. Georges, 53, will retain the chief executive title. Succeeding him as president will be Paul H. O'Neill, currently se-Paul II. Original currently senior vice president in charge of paperboard and packaging operations. Mr. Georges came to International Paper in 1979 after 28 years at Du Pont Co. Mr. Georges was named president and chief operating officer in October 1981, and was named

ceeding James B. Henderson, who

chief executive last September.

retired. British Caldeonian Airways has appointed Larry Langley to the new post of senior marketing consultant to assist with the development of the airline's North Atlantic route network and the introduction May 1 of its service between Lon-don and New York Mr. Langley

cautions view of the results for the

£ 2.6 million. Thorn, which bought

76 percent of Inmos from the Brit-

ish government for £95 million last

summer, said it still plans to make an offering of lumos shares to the

Though Thorn's results were

Thorn's Inmos unit, a microchip

## British Telecom's Pretax Profit Increases 48%

(Continued from Page 11)

up 50 pence a share; a further 80 pence is due in two installments in the next 17 months. If the extra 80 pence is added, the shares are trading at 200.5 pence, up 54 percent from the government's offer price of 130 pence.

At the current share price, BT is Europe's second-largest company in stock market value, after Royal-

INTERNATIONAL BEAUTIFUL Propie UNLTD. USA 8 WORLDWIDE Tel: 212-765-7793 / 765-7794 Dutch Shell. U.S. investors have been taking heir profits on BT shares. Christopher Bull, BT's treasurer,

estimated that at least two-thirds of the 180 million shares sold in the

## Australian Jobless Rate Falls

CANBERRA — Australia's seatics Bureau said Thursday.

Floating Rate Notes

shares, analysts at some London stockbrokerages still recommend buying them with a long-term view. "The prospects for the rest of the year and next year look good, so

since the offering.

the underlying support should re-main," said Richard Ryder of Phillips & Drew, who said British institutions are likely to buy whenever the price slips. BT said it is on course to meet its

earlier forecast that pretax profit for the full year will total at least £1.35 billion. The brokerage of James Capel & Co. forecasts £1.44

Michael Armitage, an analyst at sonally adjusted unemployment Capel, said BT still has ample rate declined to 8.5 percent of the scope for cutting costs by reducing estimated work force in December its staff from the current level of from 8.7 percent in November and about 239,000. In the 12 months 9.4 percent a year earlier, the Statis- ended Sept. 30, BT shed 5,400 em-

Jan. 10

£1.44 billion.

The net osset value quotations shown below are supplied by the Fands fished with exception of some funds whose quotes are based on issue prices. The follow marrishal symbols indicate frequency of quotations appointed for the IHT!

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In its report, Thorn EMI said corder market "lead me to take a

ing costs along with weakness in maker, showed operating profit of

Overall, sales grew 8.4 percent to public "at the appropriate time."

chief executive, said problems in company's shares declined 10

the British television and video-re- pence to close at 477 pence.

Peter Laister, chairman and about in line with expectations, the

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INTERNATIONAL FUNDS

Quotations Supplied by Funds Listed

10 January 1985

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DM — Deutsche Mark; BF — Beigium Francs; FL — Dutch Florin; LF — Luxembourg Francs; 5F — Swiss Francs; a — asked: + — Otter Prices;b — bld change PV \$10 to \$1 per unit; N.A. — Not Avoliable; N.C. — NotCommunicate(;p. — Naw; 5 — suspended: \$/\$ — Shock Soll;; \* — Ex-Dividend; \* — Ex-Ris; \* — Grass Performance index Nov.; \* — Redempt-Price Ex-Caupan; \* — Formerly Worldwide Fund Lid; @ — Other Price loc!, 3\*, prelim. charge; + — daily stock price as an Amsterdam Stock Exchange

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HE'LL BE GLAD

NOT REALLY, RUBE. I'M NOT ONE POR WORRYING ABOUT WHAT'S GOING TO HAPPEN. I GET SEVERS ENOUGH WORRYING ABOUT.

poes that

MEAN I GET

709580 OUT?

JAKE! THERE'S A CAR PULLING INTO THE ALLEY! GET

VAN-HURRY!

DO YOU THINK SNOOFY

WOULD 60 ALONG 50 WE

WON'T GET MUGGED ?

DOES HE HAVE

TO BE AWAKE?

WHAT HAPPENED TO YOUR HAT?

lloge

WALFER

NO\_NOW YOU'LL

HAVE TO GO TO

OFFICERS SCHOOL

BARKER,

BENEVEZ N

I'D BE THINNER IF MY CONSCIENCE WERE QUICKER

There are other beautifully handled epi-sodes, particularly the death of Kiichiro. He is out in a meadow with an assistant, measuring the site of a new hospital (the earlier one having been destroyed in the great earthquake of 1923), and here, near the end of him, we begin to feel some sympathy for this vain, pushing, brash narcissistic fellow. "The sun beat down now, inducing sleep. The expanse of corn seemed to be caught in a great silence. Some way off the figures of two or three farmers could be seen, but there was no sign of anything else moving. In this peaceful land-scape, the little old man and his tall assistant, worked endlessly, stretching their long piece of string, walking, stopping, returning, writing their measurements on a piece of paper. Some distances away he [the assistant] could see the small figure of the director squatting down on the pathway between the comfields,

no doubt making some eager calculations on the drawing paper. But after he had taken a few more paces, he noticed that Kiichiro was leaning forward in a peculiar way, with his fore-head apparently touching the ground, like a toad with its head beaten flat by something." Kiichiro, monstrously inflated until this scene by his powerful drives, his inordinate ego, has shrunk and shrunk, to a little old man, to a small figure, to the image of a toad. And now he is dead, in the golden field. There is another lovely scene, where Tetsuki-

of times each day, prancing about in the murky water and splashing it over each other." That description seems to me to exemplify the Japa-

Carolyn Kizer's most recent book is "Bar-

## BOOKS

#### THE HOUSE OF NIRE

By Morio Kita. Translated from the Japanese by Dennis Keene. 519 pp. \$16.95. Kodansha International, 10 East 53d Street, New York, N. Y. 10022.

#### Reviewed by Carolyn Kizer

THE chief reason for reading "The House of Nire" is to become acquainted with Kiichiro Nire, founder and inventor of the house and its name. Kiichiro is an unforgettable character all right. Horrible, absurd and powerfully compelling, he sticks in the mind in the way that Sam Pollit, the father in Christina Stead's masterpeice, The Man Who Loved Children," won't go away, even as the more

admirable characters fade into anonymity.

Kiichiro, offspring of peasants, has abandoned their name for one of his own invention. Having started as an ordinary general practi-tioner, he studied mental illnesses in Germany, and returned to establish a hospital dealing with mental disorders. Once these facts are established, early in the novel, the reader begins to lick his or her chops: we are happily in the genre of "The Magic Mountain," "Ship of Fools," or even "Grand Hotel," and settle back for a good read. But, curiously enough, the mental hospital barely figures in the novel. One wonders why the author sets the book in such a

milieu without taking advantage of it.

But perhaps the author is correct in feeling that egomania is more interesting than mania, and certainly it is more rife with comic possibility. However, he makes the strategic mistake of killing off Krichiro on page 246, and the heart goes out of the novel, as well as most of the comedy. We are left with a bunch of characters just as unpleasant in their various ways as Kiichiro without being as interesting. Tetsukichi, Kiichiro's son-in-law, begins to stir our sympathies, put upon as he is by his harridan wife, but his total indifference to his children, his emerging anti-Semitism and admiration for Hitler's Germany put an end to that. A hopelessly morose character, Tetsukichi is working, throughout most of the novel, on a history of psychiatry. Perhaps the most interesting aspect of Kita's novel is the careful attention he gives to Japanese prejudices and opinions from the end of the first World War to the end of the second. So we are painlessly fed a good deal of hitherto unfamiliar information. For example, in telling us about Tetsukichi's history of psy-chiatry, Kita says, "Despite the fact that Sig-mund Frend was clearly the most famous med-ical man of his age, in Germany his ideas had been subjected to vilification and ostracism for years. Since the medical world in Japan was little more than an offshoot of the one in Germany . . . Tetsukichi too had never had the least inclination to take his psychoanalytic theories seriously" in 1939.

However, Tetsukichi is not a fool. He real-izes that his work, like himself, is simply ordinary, "an aspect of the trivial everyday." It aroused no sense "of something taking shape, of something cold and pure and hard within him," but was merely the product of his obsti-

nate determination.

There is a wonderful passage when Tetsukichi finally finishes his book and sits vacantly at his desk for awhile. Then he goes out for some air and runs into a woman patient. As he is about to speak to her, "she suddenly burst our laughing. The laughter was not only totally unexpected, but possessed all those peculiarivacant, moronic, with no rise or fall, no heights or depths, a laughter that made nonsense of any human attempt to understand it." As he turned away from her, towards home, "shoul-ders hunched, there was something awkward and ungainly about him, the impression of a man trying perhaps to escape from some

chi's children go to a summer cottage built by their grandfather long ago, dragging their heavy luggage up a steep path to the hot spring, where "the clear-toned cicadas were singing in chorus from the dark cedar woods that lined the roadside. . . . From the side of the veranda, with its glass sliding doors where the putty had come off in a number of places, a partially enclosed walkway led across to the bathhouse where a constant spring of sulfurous hot water bubbled noisily. The children bathed a number nese sensibility, with its attention to the subtle attritions of daily life, and the small, vivid signs that indicate the seasons and their passing. Such eminences as Yukio Mishima and Ed-

ward Seidensticker have billed "The House of Nire" as a humorous work. Perhaps humor, rather than poetry, is what is lost in translation. But, with the exception of the first 250 pages, I don't think so. It is a family chronicle of an unlovable tribe, set in a fascinating period, with some fine set pieces. The publisher promises a sequel in a year. One will read it for the author's insights into his society rather than for any curiosity about his dismal characters. As one sees from the quoted passages, it is ably translated by Dennis Keene, except for some sentences that seem to indicate haste on his part. As usual, Kodansha has given us a beautifully produced volume and a handsome cover, which puts most of the products of our domestic publishing houses to shame.

maids in the Basement: Poems for Women." She wrote this review for The Washington Past.

## **BRIDGE**

By Alan Truscott

ON the diagrammed deal, West led the club four, giving the declarer a cheap trick. The ten won and South led a diamond trying to reach dummy for a heart lead. West put up the king and, after not-ing that his partner had sig-naled with a high diamond, he returned that suit.

South should have won in dummy with the queen to lead hearts, but he chose to win in remaing club winner, West

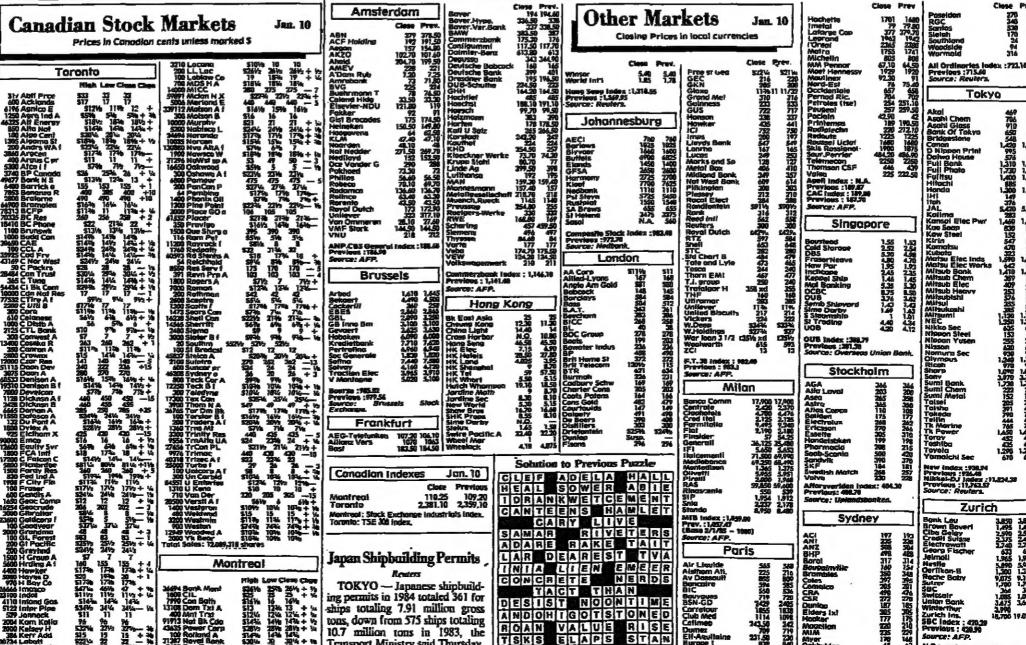
queen and king. South was allowed to win, leaving this posi-

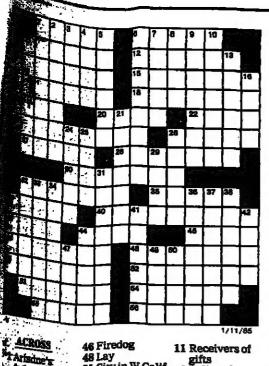
was led and covered with the the lead of the diamond ten speezed South in the major suits. The veteran partnership had collected 500 points and NORTE 9872 96 all the match points.

SOUTH South had five tricks, but



his hand with the ace and work on clubs. He played the ace and another, giving West the queen. Instead of cashing the could not make any more. He tried the spade queen, which West captured with the ace. He then cashed the club king. A dummy's queen. The heart ten spade was led to the king, and Closing Prices in local currencies 5.40 5.40 1.85 1.78 Tokyo





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beast 26-Yotes opposed

29 Court whistlers 31 Uncanny quality 32 Backbones 1 Composer of 33 Four-wheeled carriages 34 Adept entertainer investigation 3 Word that may 36 Exceed the

**PEANUTS** 

BLONDIE

HEY CHUCK, MARCIE AND

I ARE GOING OVER TO THE AUDITORIUM 50 I

CAN GET MY AWARD.

BEETLE BAILEY

IF THEY

PON'T LIKE

THIS, I'LL

EAT MY

HAT!

VOILA

TCH!TCH! THE WORRY OF IT, FLO

FAILED THE

TEST FOR

GERGEANT

AGAIN, BEFANE

YOU'LL REGRET

EAT

CHIVES ...

RAISINS.

ONION ...

CHOCOLATE

ANDY CAPP

SHE'S STILL ON AT HIM TO LEAVE ME AND MOVE IN WITH HER

WIZARD of ID

REX MORGAN

GARFIELD

OKAY KENNY--STOP FIGHTING ME' IF YOU DON'T, YOU'RE GONNA

PYT. BERNARD REPORTING, SIR

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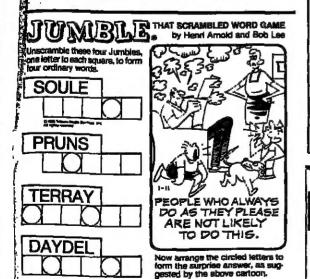
42 Pops 44 Most common, to statisticians 8 Word heard at 47 Singer Coolidge 49 Contentment 50 City in Tuscany

New York Times, edited by Eugene Maleska.

#### DENNIS THE MENACE



I KNOW HE'S ONLY A CHILD, MARTHA ... BUT THE AYATOLLAH KHOMEINI WAS ONCE A KID, TOO. "



Jumbles: GLADE JOUST ADJOIN FAMILY

#### Answer: What the X-rated movie definitely was-A "SIN-EMA" WEATHER

Transport Ministry said Thursday.

Tiger

But

ાંght

**SPORTS** 

## INTERNATIONAL HERALD TRIBUNE, FRIDAY, JANUARY 11, 1985

## **Nystrom Surprises** Gerulaitis, 6-3, 6-4, In Masters Tennis

By Mike Penner

NEW YORK - Joakim Nysfrom came to the big city, to the Masters tennis tournament, to edge his way into territory long dominated by John McEnroe, Ivan Lendl and Jimmy Connors.

On Wednesday night he scored a 6-3, 6-4 victory over Vitas Gerulaius, a Masters veteran, in front of 9 235 fans at Madison Square Garden and gamed a berth in the quar-terfinals Friday against Lendl. In Wednesday's other prelimi-nary match, Eliot Teltscher defeat-

ed Tomas Smid, 6-3, 6-4, to set up a Friday confrontation against Jim-

Nystrom is part of the Swedish new wave that pounded the shores of men's tennis in 1984, but he is perhaps the least recognized of the top exponents. Mats Wilander has won three Grand Slam titles, Henrik Sundstrom and Anders Jarryd own victories over McEnroe and Stefan Edberg won the Olympics

Nystrom? He is best known as the Swede who did not make the 1984 Davis Cup championship

"I expected not to be on the team," Nystrom said, "Mats and Henrik are better on clay, and Jarryd and Edberg were the best dou-bles team. I just staved in my nometown and watched the matches on television."

This week, Nystrom is getting a chance to leave the ranks of Top-10 Anonymous. He beat one of New York's favorites, if no longer finest, in Gerulaitis, by sticking to the baseline and staying away from

Nystrom let Gerulaitis take the gambles, waiting for him to finally oust. Sure enough, it happened. "He was steady, I made all the to Bill Lajoie, the Tigers' general

mistakes," Gerulaitis said. "I won all the points and made all the mistakes. He played a couple of good, offensive forehands, but that was about it. He really didn't do anything flashy."

That's the way most of these new Swedes play it, which led to the inevitable question: How does this one, Nystrom, compare with the

## Erving Excels As 76ers Win 9th Straight

The Associated Press

PHILADELPHIA - Julius Erving scored a personal season-high 35 points Wednesday night as the Philadelphia 76ers outlasted the Detroit Pistons, 126-122, for their ninth straight National Basketball Association victory.
"We came up with a couple of

#### **NBA FOCUS**

good defensive plays at the end, particularly Moses Malone making a big block and Charles Barkley getting a couple of defensive re-bounds," said Billy Cunningham, the 76er coach.

Elsewhere in the NBA. Denver beat New York, 100-95: Phoenix defeated Seattle, 94-88; Milwaukee edged Indiana, 106-105, and Boston beat Chicago, 111-108. In Philadelphia, the score was

tied, 116-116, when Maurice Cheeks hit a 17-foot jumper with 2:39 left. The 76ers never again

Malone followed with a pair of free throws for a four-point mar-gin. But Bill Laimbeer's layup with 54 seconds left made it 123-122. Andrew Toney then hit a 17-foot jumper for the 76ers, and Erving converted a free throw for the final

These two teams are used to close games. The 76ers have won three of the four meetings this season by four points or less.

In the last period, the lead changed hands nine times before Checks's basket gave Philadelphia

the lead. "For a while there it looked like the last team to get the ball was going to win," Cunningham said. The Pistons led after one period,

37-32. With the help of 15 points by Sedale Threatt, the Sixers closed to a 66-66 tie at halftime and led after three quarters, 93-91. "In order to beat Detroit," Cunningham said, "we have to do what

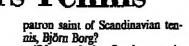
we do best and that is get strong on the defensive end. I don't like to see us get in these shoot-out games because over the long hand we're

not going to be successful."

The Piston coach, Chuck Daly, said of the 76ers: "They made the big plays down the stretch. They made every clutch basket at the end. For us, we have to come up with a few stops at the end. We simply did not do that."

Erving got help in the scoring from Malone, who had 22 points and 15 rebounds. Toney contributed 17 and Cheeks 16. Cheeks and Toney each handed out six assists. For the Pistons, Dan Roundfield had 20 points and Laimbeer and Vinnie Johnson scored 17 each. Roundfield led in rebounds with

> F YOU GET A KICK OUT OF SOCCER, READ ROB HUGHES WEDNESDAYS IN THE HIT



Borg's class," Gerulaitis said. "Nobody is as quick, nobody has the same physique, nobody has the same mental approach, nobody played the big points better. Borg hit through the ball better, he

But Gerulaitis thinks Nystrom has a chance against Lendl.

"This kid's a fighter," Gerulaitis said. "He's not going to give up. I would not put any money on this guy, but he will definitely give

Lendl a run for it." Teltscher has to wonder if he can do the same with Connors. Teltscher has never beaten Connors in 12 encounters.

He is hard to pry from the base-line, but against Smid he rushed the net repeatedly and hit volleys with precision. Maybe that will not work against Connors. But then again, it

might be worth a try.

"I like to stay back and hit groundstrokes and so does he,"
Teltscher said, "but he hits the ball a little harder. Everything I can do,



Joakim Nystrom serving to Vitas Gerulaitis in the Masters.

## Tigers Call Roster Juggling Routine But Show Some Concern Over Pitching

The Associated Press DETROIT - So, the free spirit

Dave Rozema has departed for Texas, the pitching coach Roger Craig has retired and the Detroit Tigers continue to haggle with Wil-tie Hernandez. What does it all

Just business as usual, according

"I'd call this routine," Lajoie said Wednesday, between picks in the amateur baseball draft. "This is a normal procedure every year. We have 12 or 13 players on multiyear contracts and the rest have to be

The simution that has grabbed the most attention is the effort to reach a long-term agreement with Hernandez, the left-handed reliever who won the American League Cy Young and Most Valuable Player awards after Detroit beat the San Diego Padres in the World

dez \$4.6 million dollars. The nego-tiations once were stalled over a plan to spread payment over sever-believe in themselves. earn more than he earns.

Petry. As a starter, Petry came to Roger and Billy. Roger gives you Berenguer and Bill Sherrer.

United Press Internati

NEW YORK - Five sons of

former major leaguers were select-

ed Wednesday in the two phases of

baseball's winter free-agent ama-

It was a particularly big day for

the Stottlemyre family.
Todd Stottlemyre and Mel Stott-

lemyre Jr., sons of the former New York Yankee star Mel Stottlemyre,

were chosen by the St. Louis Cardi-

nals and Houston Astros as the

first and third picks of the draft's

something we have all been anx-

iously awaiting since the fall, when

both boys made moves out of the school they were in, Nevada Las

Vegas."
The shortstop Craig Repoz, son of the former major-league out-

fielder Roger Repoz; the outfielder

secondary phase.

"I scouted this boy last spring," said Fred McAlister. scouting director for the Cardinals. "He threw

Scott Jaster, son of the former lected by the New York Yankees in

pitcher Larry Jaster, and the out- the fourth round of the June 1983

teur draft.

rely heavily both on the late-inning The Digers have offered Hernan- help from Hernandez and the guid-

Roger Craig

arn more than he earns.

"The whole staff will miss Rog"I think Willie will sign his coner," Petry said from Anaheim, Califielder who was sensational during sounded very encouraging. I've talked with his agent a few times since then."

One of the players most affected by the Tigers' off-season activities is the right-handed pitcher Dan

They re complete opposites, rook agents, rook ing for ways to improve. "But, we try good shape with Gibby." Lajoie said.

Other unsigned players include the utility man Marry Castillo, the infielder Doug Baker, the outfield-infielder Doug Baker, the outf

**Baseball Draft Takes a Family Twist** 

was chosen by the Montreal Expos

Todd Stottleymre, a 19-year-old

an above-average fastball and re-minded me of his father when his

"I'm sure this kid has a good

background because of his father. I

hope we can bring him along real

Todd Stottlemyre had been se-

fast, because we need pitchers."

father was young.

fielder Grayron Jackson, son of the draft after being graduated from City Junior College.

in the secondary phase and claimed 4.20 ER. Jaster in the regular phase. Jackson innings.

confidence. Billy is more mechanical. He can spot flaws in your deliv-

ery that really help." It was understood at the conclusion of the 1984 season that the Tigers had lost interest in Rozema. There was talk that his arm was gone, and the strong showing in September of the rookies Randy O'Neal and Roger Mason pretty much sealed Rozema's fate. He declared free agency and signed with the Rangers during the holidays.

Two others - Ruppert Jones and John Grubb, both outfielders - also tested the free-agent waters. Grubb eventually re-signed with Detroit, but Lajoie has indicated that the Tigers will let Jones move

"We've encouraged Ruppert to go through the secondary phase of the draft." Lajoie said. "In the meantime, we've decided not to talk. We want to give some young players, like Nelson Simmons, a

Milt Wilcox, another starting.... pitcher, has not responded well to surgery on his aging right arm. La-joie covered himself for that possial years. That hurdle was cleared, but Hernandez now reportedly wants a clause guaranteeing that no player on the Detroit roster would gars.

Craig has been replaced by Billy but trading the promising third baseman Howard Johnson to the New York Mets for the right-handed states. Well Total

tract." Lajoie said. "I talked to him formia, where he studying video postseason play, is one of 15 play-just before Christmas and he tapes of last season's games, look-ers unsigned. "I think we're in pret-

elected to go to Nevada-Las Vegas.

Both pitchers tried out for the

"Mel is very anxious to sign a

The first pick in the regular

phase of the draft, in which players

from four-year colleges are not eli-

gible, was outfielder Rick Nelson

of Orange Coast College, who was

In the secondary phase, which

contains the more talented players.

the Brewers, choosing second, se-

lected Randolph Veres, a right-

handed pitcher from Sacramento

selected by the San Francisco Gi-

## Sizing Up the NHL at the Halfway Point

DETROIT - As the National Hockey League moves into the second half of its long season, congratulations are in order for coaches Mike Keenan of Philadelphia, Doug Carpenter of New Jersey, Jacques Lemaire of Montreal, Jacques Demers of St. Louis, Barry Long of Winnipeg and Pat Quinn of Los Angeles.

Condolences are the lot of Vancouver's Bill Laforge and Minnesota's Bill Mahoney, neither of whom lasted until the halfway mark. Herb Brooks of the New York Rangers

## Flames, Kings **Before Sellout**

CALGARY, Alberta - The sell-

to the Los Angeles Kings.

They did not win. But the 4-4 tie in overtime was better than the Flames have managed in three pre-

#### NHL FOCUS

the Flames' coach. left wing

The Kings are 3-0-1 against Calgary. Coach Pat Quinn of the Kings explained: "I think they underestimated us in the first couple of games, and maybe they were looking ahead to Christmas when we beat them the last time." Quinn was referring to a 6-3 triumph on

with 9:06 left in the third period lina native who now lives in this when center Jim Peplinski tipped in desert community, shot a 5-undera shot by right wing Hakan Loob. Goalie Darren Eliot blocked Loob's shot, but the puck rolled loose to Peplinski in the crease.

puck was just sitting there," Pe- champion who birdied four of the plinski said. "I picked it up and last five holes.

when they were awarded a power play with 3:08 left in regulation. The Kings left wing Phil Sykes got a two-minute penalty for hooking

chance on the power play when he hit the right post with 1:41 left, and Eliot later made a save on a shot by left wing Kent Nilsson.

overtime period, during which the Flames outshot them, 3-2

## 60-Second Spot On Super Bowl

L'nited Press International NEW YORK - The ABC \$1 million for a one-minute commercial during Super Bowl XIX, the National Football

It is the highest price in tele-

have already signed up for million-dollar minutes are IBM, Anheuser-Busch, ITT, Coca-Cola and Sony. Among the buyers of a 30-second spot was the

is more than 90 percent sold, and ABC expects a complete sellout by airtime.

# and Gerry Cheevers of Boston still been less than impressive, so it is plined players who did not win this are on the job, but they deserve apparent that Carpenter deserves season until the 10th game. The some sympathy. Meanwhile, To-credit for the team's disciplined surge of the Jets and Kings from

ronto's Dan Maloney seems to be

# Skate to a Tie

out crowd of 16,683 at the Olympic Saddledome had at least one reason to be pleased Wednesday night. The hometown Flames did not lose

vious meetings between the two National Hockey League teams

Elsewhere in the NHL, Pitts-burgh beat Vancouver, 7-4; Boston defeated Toronto, 5-3; Washington downed St. Louis, 4-2; Chicago edged Minnesota, 4-3, and Winni-peg beat the New York Rangers, 6-

"I thought we had lost it in the

second period," said Bob Johnson, "We were lucky to get a tie," added Rich Kromm, the Flames'

"Eliot made the stop and the and John Mahaffey, the defending

The Flames had a ch

defenseman Paul Reinhart. Reinhart had the Flames' best

The Kings killed the penalty, however, to force a five-minute

# Now \$1 Million

television network is charging League championship game on

vision history for a minute of commercial time, an ABC spokesman said. A 30-second spot will cost \$525,000. Among the sponsors who

U.S. Marine Corps.
The game's advertising time

#### paying a just penalty for all the the Adams Division in the second elbows he threw as a player. Philadelphia ranks as the major

week and has stayed there, thanks ositive surprise of the season. to Steve Penney's consistent goaltending and a physical style keyed by Craig Ludwig and Chris Nilan. Leading the Canadiens' resur-With Bob Clarke retiring as a player to become general manager, Bill Barber disabled and Darryl Sittler traded, the Flyers began the season ence are three young defensemen from the United States - Chris with many eager youngsters and little in the way of experience. Chelios, Tom Kurvers and Ludwig.

Few rated Philadelphia higher Top honors go, however, to Le-maire, who withstood considerable than fourth in the Patrick Division. Some questioned whether the Fly-ers could hold off Pittsburgh and criticism of the team's new style. Demers has used similar tactics its battery of high draft choices for the fourth playoff spot. But Keenan got the club off to a fast start and, following a brief Decemguide the Blues to a challenging position in the Norris Division. He also has got the club to an emotion-al high for key Norris games; the Blues are unbeaten in their last ber shump, the Flyers moved back into a first-place battle with Washeight meetings with divisional riington by winning four of their last

five on a tough western road trip.
Tim Kerr, with 31 goals, has Winnipeg is without a triumph in its last seven games. Nevertheless, if Long can regain his winning touch of November, the Jets reshown that last season's total of 54 was no fluke, and Pelle Lindbergh main in good position to challenge has emerged as one of the NHL's leading goaltenders.

Although New Jersey still ranks Calgary for second place in the Smythe Division.

last in the Patrick Division, it has Despite the overall slowdown, captain Dale Hawerchuk continues been competitive from the start, enjoy his finest NHL season, when it opened with a 7-2 rout of the New York Islanders. The Devils have nobody with

with 24 goals and 37 assists.

Los Angeles is right on Winnipeg's heels, after Quinn patiently drilled a group of largely undiscimore than 32 points. The usually reliable goalie Chico Resch has

the mediocrity of a year ago has the Montreal jumped to the front of once-sorry Smythe challenging the Adams for the title of strongest overall division.

The obstacle to such status is the presence of Vancouver, seemingly out of playoff contention following a 4-21-2 start that cost Laforge his job less than six weeks into the season and produced embarrassing 13-2 and 12-1 defeats.

Another major disappointment s Minnesota, the Norris champion of last season, which is assured a playoff spot only because it plays in the same division as Toronto.

The North Stars have been changing coaches, captains and personnel regularly over the last few seasons and seem destined to struggle until they achieve stability.

One can only wonder where Bos-ton would be if it had not obtained Charlie Simmer from Los Angeles for a future draft choice. Simmer has scored 23 goals in 34 games with the Bruins, who have by no means assured themselves of a playoff spot over Hartford.

Toronto cannot be categorized as a disappointment because it was expected to finish last. But 6-29-5? The last time the Maple Leafs won fewer than 19 games was in 1929-30, with a 44-game schedule.

## O'Meara, Off to Quick Start in PGA, Has High Hopes for 1985 Golf Tour five-day pro-amateur competition when the field is trimmed Saturday.

By Gordon S. White Jr.

PALM SPRINGS, California -Mark O'Meara won only one event on the 1984 PGA Tour, the Greater Milwaukee Open, and it was his first victory in four years on the circuit. But the 27-year-old finished a close second to Tom Watson on the money-winning list, the mea-sure of achievement in professional

O'Meara said that after the season ended and all checks were banked, Watson told him, "Thanks for respecting your elders."
O'Meara said, "I told him,

tried to beat you. Trailing, 4-3, after the Kings on Wednesday, on the first day scored three straight goals in the of the 1985 Tour, O'Meara was in a second period, the Flames tied it familiar position. The North Caro-On Wednesday, on the first day par 67 in the opening round of the Bob Hope Classic, a shot off the first-round lead held by Craig Stadler, Doug Tewell, Gil Morgan

this year as I did last year,"
O'Meara said. "But that won't necessarily mean I'm not improving. I think my game is improving and my goals this year may be a little O'Meara, who finished second

"I may not make as much money

three times and tied for second in two other tournaments in 1984, earned \$465,873 in his fourth year on the tour. Even though he won only once, all of those second-place finishes and eight other top-10 finishes helped him end the year just \$10,387 behind Watson, who won three tournaments and \$476,260.

"This year I'm set to be in all four major tournaments." O'Meara said. "If I mention my goals for 1985 it might be to win another tournament and to win a major.

"But Watson, Nicklaus and those guys are in a different league than I'm in. I've got a long way to go to be there."

ers playing a different course each of the first four days. Indian Wells is the home club this year, site of Sunday's final round. Lanny Wadkins, Fred Couples,

Watson, by choice, is not playing in

O'Meara, who admits to some

advantage because he often plays

these courses near his home, got off

to a fine start with a birdie 4 on the

first hole at Bermuda Dunes and

Three other courses are used for

this event — La Quinta, Tamarisk

and Indian Wells -- with the golf-

four birdies on the front nine.

Calvin Peete, Chip Beck, Ted Simpson and Robert Wrenn also Wadkins said: "If you have to get started on another year I guess a 67 is a good one. But I could have

done better because I didn't get a birdie on any of the par-5 holes." O'Meara, on the other hand, All O'Meara has to do to start scored a birdie 4 on three of the the 1985 season with a jump on Watson is to make the cut in this par-5 holes at Bermuda Dunes.

#### SCOREBOARD

#### Hockey

#### NHL Standings WALES CONFERENCE

# refrick Division W L T Pts GF GA 24 11 7 55 171 122 24 11 5 53 171 120 22 16 1 45 187 150 16 19 4 36 141 173 14 20 4 34 148 164 13 22 4 30 137 164 idents Division 21 12 8 50 165 135 18 17 10 4 152 135 18 16 7 43 157 143 16 16 5 37 134 165

CAMPBELL CONFERENCE

Norts Division
19 19 3 41 161 151
15 14 17 6 38 140 149
10 13 20 7 33 143 159
13 23 5 31 148 188
1 6 30 5 17 122 193
5 STUTINE DIVISION Chicago St. Louis 6 30 5 17 122 193
Smythe Olyston
28 8 4 60 206 128
21 15 5 47 200 162
20 17 4 44 168 172
16 16 9 41 179 169
10 28 5 25 137 231

WEDNESDAY'S RESULTS
Vancouver

Pittsburgh 2 2 6-4

Pittsburgh 3 8 4-7

Chobol 2 (7), Mantho (10), McCaritte 2 (4), Saedden (20), Young (25); MacAdam (9), Lemoy (13), Snryl (14), Lidsler (4), Shofts as goot: Vancouver (an Romano) 12-12-11-35; Pittsburgh (an Bradeur) 11-8-16-35.

Minnesofa 1 1 1-3

Chicage 3 1 1 1-3

Chicage 3 1 1 1-3

Chicage (17), Shofts on goot: Minnesofa (an MacAtillan (4); Napler (10), Ciccorelli (4), McKegney (17), Shofts on goot: Minnesofa (an Boannerman) 8-8-19-35; Chicago (an

nick, Bobby Grier, Jimmy Carr, and Dean Brittenham assistant coaches.

National Hockey League
EDMONTON—Colled up Daryl Reaugh,
goalle, from Kamioops of the Western Hockey

MONTREAL-Called up Jeff Teal, left

ers, to contracts with Moine of the Interna-

MONTREAL-Traded Mike Stenhouse. utilelder, to the Minnesoto Twins for Jock O'Conner, pitcher. BASKETBALL FOOTBALL

#### Basketball NBA Standings

EASTERN CONFERENCE W L Pct. GB 38 6 833 --29 6 829 1/2 20 15 571 91/2 16 20 444 14 13 25 342 18

Division

24 14 .612 —

19 16 .543 349

17 18 .486 544

15 20 .429 742

10 25 .286 1245

9 23 .281 12 WESTERN CONFERENCE

21 14 .600 21 15 .583 18 16 .529 17 19 .472 16 79 .457 13 21 .382 Pacific Division
24 11 .486 -19 18 .514 6
16 20 .444 8½
16 21 .422 9
15 27 .485 15
10 24 .294 13½

WEDNESDAY'S RESULTS Milweukee 34 23 18 31-184 Indiana 19 27 30 29-185 Cummings 14-25 2-2 30, Monor lef 7-15 9-7 23 (Shonovich 18-16-18-23), Williams B-12-3-19, Reboonds: Adilwayskee 46 (Cummings 14); Indiana 7 (Shonovich, Reliage 7), Assists: Milwayskee 25 Monor left, Hodges 6); Indiana 18 (Shonovich, Thomas 4).

(2), Lormar (24), woukse 25 Moncriel, Hodges 6); Indiano 1s (18), Ciccorelli (4), (Stiponovich, Thomas 4), pool; Alinnesoto (an Chicoso 22 22 31—168 (c); Chicoso (an Bosten 22 26 29 25—77; Bird 9-21 10-10 28, McHales 10-15 4-6 24; Jordan 12-24 12-13 36, Woolridge 12-27-8 37, Repoweds; Chicoso 62 (Corzine 9); Boston 42 (18), McEwen (4), Car-10, Ali Resides; Chicoso 16 (Matthews, Jar-10), Ali Resides (19), Debasco (19)

#### Transition

RASERALL

American Langue
CLEVELAND—Released Rodney Crais. outfielder. Sold Juan Espina, catcher, in the N.Y. Yonknes. Signed Butch Benton, catcher, Orlando Senchez. Airst bosemon-outfielder, and Dave Ven Ohlen and Craig Pippin, pitch-

> wing, and John Newberry, center, from Sher-brooke of the American Hockey League, COLLEGE NEVADA-RENO—Reinstated Curtis High to the bosketcoll fearn from suspension, OREGON STATE—Named Jim Paronto running backs coach, Named Garth Hall at-

> > PITTSBURGH—Named Trent Walters and John Montgamery, assistant football coaches. SIMPSON—Named Lloyd Crumlaut head

## Selected College Results

Wednesdon's Germes
EAST
Alteshemy 91. Thiel 66
Northeastern 94. Maine 70
N.Y. Tech 81. New Haven 71
Providence 75. Connecticut 66
Thomas Coll. 68. Mil 67
Westminster. Pa. 58, 51. Vincent
Willes 78. Draw 70. OT
SOUTH
Alobome 79. Louisiana 51. 67
Duke 87, E. Carolina 43
Kentucky 57. Misshaippel 45
Lamor 75. Marshail 67
Louisville 52. Tulane 51
Memphis 51, 90, Tennessee 52. 57
Misshaspel 51. 65. Georgia 44
N. Carolina 75. Maryland 74
S. Carolina 75. Maryland 74
S. Carolina 79. Hartford 67
S. Florida 56. Florida 51, 54
Stetson 71. Brown 68

5. Florido St. Florido St. 54
Stetson 71. Brown 68
Tennessee B.A. Auburn 74
Alron 89. Edinboro St. 40
Albion 67. Almo 62
Bott St. 81. E. Alichigan 79
Chicogo St. 94. Southern U. 83
DePouw Bl. Wabash 64
Hillinois St. 78. S. Illimais 63
Inner 87. Detroit 62. OT Illinois St. 76. 5. Illinois 63 lone 87. Deiroit 82, CT Kensos St. 81. E. Weshington 43 Marietta 61. Copilal 51 Malmi, Ofile Sa. Bewing Green St Missouri 76. N. towa 56 Muskingum 35. Ohio Northern 49 N. Illinois 66, W. Michigan 63, CT Nebroska 59, Wis.-Stevens Pt. 42 Ohio 51. 79, Wissrandi M

Ohio U. 75. Cent. Mich Ottlo Westevan 85, Denison 48
Ottver, Mich. 45, Kolomazso, Mich.
SOUTHWEST
Arkansas 67, Texas Christian 59
Houston 83, Texas Tech. 74
NE Oklohomo 81, Phillips 74
Southern Methodist 95, Boylor 43
Texas 45, Rice 53
Texas 45, Ala 77, Marchaetts 69 Texas A&M 77, Marquette 69 Texas-Son Anionio 60, New Orleans 54 Tulso 164, Oklahoma 89 FAR WEST

#### **World Cup Skiing**

Fresno St. 72. UC Irvine Oregan St. 59. Oregon St

WOMEN'S DOWNHILL Michelo Figini, Switzerland, 1:41.72 Brigitte Cerili, Switzerland, 1:42.35 Maria Walliser, Switzerland, 1:42.58 Elisabeth Kirchier, Austria, 1:42.89 Laurie Graham, Canada, 1:42, 95 Lisa Saviarvi, Canada, 1:43,17 Sieglinde Winkler, Austrio, 1:43,15 Katrin Gutensahn, Austrio, 1:43,23 Koren Stemmle, Canada, 1:41,26 11. Svivia Eder, Austria, 1:413 12. Regine Moesenlechner, West Ger 1:4150 11. Sigrid Welf, Austria, 1:4152

14. Olgo Charvatova, Czechoslovakia, 1:43.53 15. Michaela Gers, West Germany, 1:43.62 Overall Standings 1. Michelo Figini, Switzerland, 130 po 2. Morino Klahl, West Germany, 117
3. Brighte Oertil, Switzerland, 104

## Tennis

£ Elisabeth Kirchler, Austria, 105

Volvo Masters Championships on Squore Garden, New York)
Men's Singles
First Round

#### Figini Wins 2d Straight Downhill; Leads Standings Compiled by Our Staff From Dispatches day's combined event. The 75 again opened up too much in a BAD KLEINKIRCHHEIM, points earned in all the victories

former pitcher Grant Jackson, also Davis High School in Yakima. He

The New York Mets took Repoz where last spring he was 10-4 with a the secondary phase and claimed 4.20 ERA and 91 strikeouts in 105

in the second round of the regular U.S. Olympic team but did not

right-handed pitcher from Yakima Valley Junior College, was the first pick of the secondary phase, which is for players who previously were drafted but did not sign.

"Met is very anxious to sign a contract; hopefully he will be signed in time for the spring training," said the elder Stottlemyre, now pitching coach for the New York Mets. "Todd can't sign until

make the club.

after school in June."

Swiss women's team posted its sec-ond consecutive 1-2-3 finish in standings with 67 points. World Cup downhill action. downhill champion, flashed down the 2.670-meter rack with a drop of 700 meters in one minute 41.72 seconds. Brigitte Oertli was second in 1:42.35, and Maria Walliser came third in 1:42.58.

Ariane Ehrat took third place. Ehrat took 10th place Thursday in faster, but I lost some time shortly

"I think I could have raced even after take off in one of the sharp bends." Figini said. In addition to the two downhill tour. Dynamo dominated the tour. triumphs. Figini also won Wednes- winning the series 8-2.

shot her into the lead in the overall zerland won her second ski race in standings with 130 points, replactwo days on Thursday, and the ing Marina Kiehl of West Germany. She also leads the downhill

"It didn't go as well as yester-Figini, the reigning Olympic day, said Figini, despite improving Wednesday's winning time by 1.51 seconds. I made a mistake high up on the track and then in one jump when I opened up too "No. it wasn't an optimal race. I

had a mistake high up and then

Dynamo Wins Canada Series United Press International MONTREAL - Miskhat Fakhrutdinov scored two goals to lead Moscow Dynamo to a 5-4 victory over Team Canada in Wednesday's final contest of the Soviet team's 10-game cross-Canada hockey

jump further down." Other top Swiss skiers, such as specialist Erika Hess, were likely to do well in Friday's slalom here, which together with Thursday's downhill, gives all-rounders a chance to pick up combined points. There is no doubt that the Swiss

women's team is currently the most

powerful on the World Cup cir-

cuit." said Andreas Rauch, coach

of the Austrian women's team. Austria had five finishers in the top 15, but for the second day in a row had to settle for a fourth place by Elisabeth Kirchler, who was 17 seconds back of Figini. Laurie Graham led a strong Ca-

nadian showing by taking fifth in

1:42.95. Lüsa Savijarvi was 12 hun-

dredths of a second back in sixth place, and Karen Stemmle was ninth with a clocking of 1:43.26. Figini's rivals marveled at her supremacy. "She has so much self-confidence." Kirchler said. "She'll be hard to overcome." (AP, UP!)

## necchia, assistant coach, Named Dog Ship-

National Basketball Association
HOUSTON—Agreed to terms with Larry oux, forward, on a two-year cont

ensive coodingtor. Named Gary Knecht line

Anders Jarryd. Sweden, del. Henrik Sünd-strom, Sweden 6-4, 6-1. Johan Kriek, U.S., del. Aaron Krickstein, U.S.

ils. U.S. 6-3 6-4 Eliot Teltscher, U.S., def.

# Michela Figini



By Russell Baker

NEW YORK — Our office building has dozens of photocopying machines. All day, all night — ours is a round-the-clock business -- workers are busy at these machines making copies of letters, newspaper clippings, book pages, blueprints, flow charts and

Lord only knows what else. I never make a copy of anything. There is talk behind my back: "It's a decidedly odd duck that sits around the office never making a

Three years ago, browsing in the attic at home, I found my fourthgrade report card.

Next morning I got in line at one of the company copying machines. The word spread. My colleagues, who were waiting to copy encyclopedia pages, manuscripts of their novels, expense accounts, purloined letters, compromising photo-graphs for use in blackmail

schemes, all greeted me cordially.
"Glad to see you on the team!" they cried, "Do it in triplicate!"

Someone told the vice president for photocopying. He emerged to shake my hand. "It is a great day," "Yes."

What are you making a copy Well, I couldn't show him my

fourth-grade report card. Not with its humiliating D in Leadership and the note from teacher on the back saying, "Pupil's lack of getup-and-go makes him an extremely weak candidate for industrial captaincy when he grows up."
So I said I wasn't making a copy

of anything. I thought this was the line for the water cooler. "Better pull up your socks, fella," he said, and I promised I would.

The truth was, though, that I had no desire to copy things. My desk was always covered with paper so uninteresting that merely looking at it could put me to sleep. The idea of duplicating it through the miracle of photocopying was more on my desk will be useless until than the soul could bear.

I was tempted to quit going to the office. My doctor had urged me to quit it after I told him I didn't have the nerve to put any telephone callers on hold.

"You're too timid about hurting

people's feelings," he said. "What do you think they invented the 'hold' button for? You use it to show telephone callers how impor-

tant you are." Telephone callers?" I never had telephone callers, except for a cousin calling now and then to announce a death in the family. The doctor asked the natural question. "If you've got no phone callers to put on 'hold' and

you never copy anything, what's the point of going to the office?"
In the first place, if I didn't go to
the office, what would I do with myself all day? And in the second place, people who quit going to the office sometimes got fired.

The doctor told me to take two

aspirin tablets and do some copying on the office machines, but he had raised a troubling philosophical question. Had the office, the great American office, become nothing more than a state-of-theart electronic Toyland where one passed the time playing with marvelous telephones, amusing copying machines, computers full of more ingenious tricks than the wiz-ards of the old Lionel train compa-

ny ever dreamed of? If so, why should one be fired for refusing to play? More vitally — why should anyone of sound mind prefer not to play?

There could be only one answer, and it was alarming. I preferred to work. Thus does the process of selfexamination lead to grim discovery. Earnest drudge that I am, I have studied the joy of copying and have a plan to join the sport with a

sense of purpose.

Just outside my office door is one of the newest photocopiers. It does not simply copy things; it si-multaneously shrinks the copies down to such size that the print is almost illegible.

Tomorrow I shall start copying all this vastly uninteresting desk paper on this wonderful machine, then feed the originals to the shred-der. When the job is over, the paper larges the print. The office doesn't have such a machine yet. Until one comes along I shall keep busy cultivating people willing to phone me at the office so I can put them on "bold."

New York Times Service

## The Kenyan Phone: A Very Busy Signal

By Sheila Rule

New York Times Service
NAIROBI — When residents
of Kenya use a public telephone, they do so in ways that say more about the ingenuity of a developing nation than about manners established by conven-

The clothes that are drying in the temperate climate may be hanging from "liberated" telephone wires. The panes of glass in phone booths may end up as picture frames. And, according to The Sunday Nation, a local newspaper in this France-sized country, the "ingenuity and the entrepreneurship of the vandals is particularly remarkable on the parts inside" the receiver.

The paper reported that one factory had been found using the equipment inside the mouthpieces to make microphones to amplify guitars. Other parts of the telephone were being used to make headphones for cassette players. Such inventiveness is the norm in many African and other developing countries.

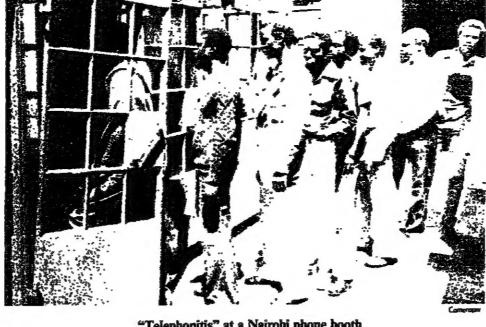
Nevertheless, all this ingenuity is just so much malicious destruction of property to the Kenyan government, which has been installing pay telephones from the country's Indian Ocean coastline to its upcountry towns in an effort to provide affordable telephone service to ordinary people. In the first phase of the project,

3,500 pay phones are to be installed with an eye toward making the service easily accessible. Judging from the long lines that form at the pay booths, talking - lots of it - is very much in vogue. The scene played out on any day at the row of public phones outside Nairobi's main post office is repeated in the vari-

ous nooks and crannies of this

East African state. A caller, coins in hand, occupies the booth. Three people wait their turn. The conversation grows longer; so does the line. Soon there are 6, 7 then 10 people in line, all casting irritated glances at the talkative offender. Some Kenyans have taken to calling this affliction "telephonitis." Simon Gachoka was No. 8 in

line recently outside the post office on the wide thoroughfare of



"Telephonitis" at a Nairobi phone booth.

side jokes and phrases that tend

to leave Kenyan audiences un-

"How to Beat the High Cost of Living," a recent movie billed as a "hilanous new comedy," revealed

its age with references to Presi-

dent Jimmy Carter and his chal-lenger, Ronald Reagan. Laughter in the cavernous theater was in

The title of a more recent mov-

"Revenge of the Nerds," sent a

local film critic hurrying to his

FOR SALE

**GREAT BRITAIN** 

MONACO

others, he stared at the booth's occupant and then rolled his eyes n exasperation.

What is there to talk so long about?" he asked no one in par-ticular. "What is the romance with the telephone? I came to make a quick call and now the whole lunch hour is spent waiting for the end of a conversation that probably has no known signifi-

It was Sunday night and time for "The Flip Wilson Show" on the Voice of Kenya, the nation's sole television station. The guest was a young Richard Pryor, com-plete with huge Afro hairdo and flapping bell-bottom trousers. On another day, the same wrestling program was repeated for the wrestlers had died some time ear-

According to one viewer, when a government official makes a pronouncement on television, everybody listens. "This is because that is all there is to hear," he said. "You would think that local Kenyatta Avenue. Peering over affairs of Kenya were all that the heads of the long-suffering happened in the world."

Complaints about local pro- (zoological) a long sea worm or gramming abound in this country of about 120,000 television sets Video cassettes, featuring television shows and motion pictures for 18 million people. There have from abroad, are cherished items been debates on the subject in

parliament, calls for a television in the homes of the more affluent adviser and promises by the Min-Kenyans. But there have been istry of Information and Broadoutcries that cassettes of an obcasting that the medium will be freed from its time warp. scene nature are flooding the country, spoiling the youth and shaking the country's moral foun-Those Kenyans who can afford a ticket look for relief in local movie houses. But this, too, poses its problems. Many of the films are American and dated, with in-

The beat goes on in Kenya, but it is more than likely Zairian or American. Zairian bands dominate the local music scene. When they take a break, clubs are filled with the driving sounds of American disco music.

One man, browsing in a record store that lines its windows with albums featuring American per-formers, said, "Why should we buy a copy when we can buy the real performer's work? If I closed my eyes and listened to a Kenyan group and a Zairian group, I might not tell the difference. dictionary for a definition. The closest thing he could find was "a Nereid, which is a sea-nymph or create their own?"

#### **PEOPLE**

## Rockin' in Rio Isn't Easy

the 10-day Rock in Rio concert in Rio de Janeiro, which begins today. had to provide Rod Stewart with a on elephants painted in the Nepa-dozen soccer balls while AC-DC less tradition. The publicist said it will have six real cannons. Iron was the second marriage for both. Maiden needed special customs clearance for its 12-foot monster named Eddie. Also playing the festival will be Queen, the Go-Gos, the B-52s. Yes, the Scorpions, Nina Hagen, James Taylor and George Benson. The festival's planners hope for 250,000 people per night and admit they are out to make a buck on their show, which is being called the "the Woodstock of capitalism." "Rock in Rio is primarily a business enterprise," said organizer Roberto Medina. "It will prove once again that business success and dreams may walk together."

The Spanish painter Antonio Fernández Soler says he is leaving the modest accommodation that has been his home and studio for 31 vears - a cave. Local officials in Corella, Spain, said the 79-year-old artist had told them he would leave his tiny cave outside the small northern Spanish town for a studio in the popular Mediterranean re-sort of Marbella. Soler came to Corella in 1954 to decorate a house and stayed on painting and tending animals in the cave. But, he now says, a change of atmosphere is in

Given the fact that he is the great-great-grandson of Charles Dickens, the family of the Right Reverend Michael Whinney probably had great expectations for him. Whinney fullfilled those expectations on Wednesday when the Church of England named him the Anglican bishop of Southwell. The 54-year-old Whinney says he found some of his famous ancestor's novels to be "somewhat long-winded," but added that he hoped he had inherited Dickens' passion for social justice.

Pamela Beliwood has been riding high on the hit ABC prime-time soap opera "Dynasty" in the United States and when it came time to exchange wedding vows the 35year-old actress showed up perched high atop an elephant. Bellwood and photojournalist Nik Wheeler,

Concert promoters go to great 42, tied the knot in a ceremony lengths to satisfy the needs and performed Dec. 30 by a Buddhist whims of rock stars. Organizers of priest in a Nepalese jungle, her the 10-day Rock in Rio concert in publicist said Wednesday. The bride, groom and best man arrived

> The Reagans have received the Christmas present they bought for each other — a four-wheel-drive pickup truck with a long bed, stereo radio and five-speed manual transmission. Apparently President Ronald Reagan likes to run through the gears. The pickup will be used at the Reagan ranch near Santa Barbara, according to a Ford spokesman, and is "bright canyon red," which should go well with Nancy Reagan's wardrobe.

Former President Gerald Ford, actress Ginger Rogers, drummer Foster Brooks and former New York Governor Hugh Carey gathered to congratulate Bob Hope at groundbreaking ceremonies for a cultural center in Palm Desert, California, bearing the comedian's name. "Imagine naming a cultural center after me," said Hope at the ceremony Tuesday. "That's like naming a diet center after Jackie Gleason." The Bob Hope Cultural Center will be the first performing arts complex in the Coachella Valley, an area about 110 miles east of Los Angeles that includes Palm Springs, a rest spot for the rich and famous. A group called Friends of the Cultural Center has raised \$6 million of its 59-million goal for building the first phase of the Hope complex, a 1,220-seat theater expected to open for the 1986-87 sea-

John Naisbitt, author of the 1982 best-seller "Megatrends," has moved to to Telluride, Colorado, to launch an institute to monitor the effects of evolving technology. Naisbitt and his wife, Patricia Aburdene, said they joined with longtime Telluride residents Pane-la and John Lifton-Zoline, energy researchers Amory and Hunter Levins, and British author John Clute to form the Telluride Institute. Its first function will be an "ideas festival" slated to begin Aug. 16, Nais-

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